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C_TB120_2504 Dumps



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SAP Certified Associate - SAP Business One Sample Questions (Q44-Q49):

NEW QUESTION # 44

You have just posted an A/R invoice based on a delivery.

What is the effect on accounting? Note: There are 2 correct answers to this question.

- A. A credit to cost of goods sold account
- B. A debit to a sales revenue account
- C. A credit to sales revenue account
- D. A debit to customer account

Answer: C,D

NEW QUESTION # 45

When you create a new company, default settings and values are applied automatically in the company details.

What influences the default settings?

- A. Localization
- B. License
- C. Chart of accounts template
- D. Local currency

Answer: A

NEW QUESTION # 46

How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- A. Supply
- B. Recommendations
- C. Demand
- D. Stock on Hand

Answer: A

NEW QUESTION # 47

Which of the following documents increases the in-stock level of an item? Note: There are 3 correct answers to this question.

- A. Reserve Invoice
- B. Return
- C. Goods Return
- D. Goods Receipt
- E. Goods Receipt PO

Answer: B,D,E

NEW QUESTION # 48

In the customer's business process, the sales manager needs to be informed of any discount over 5%. Any discount over 10%

requires sign-off by a Vice President (VP).
How can you set this up?

- A. Set up a user alert with a query for the two conditions, and specify the sales manager and the VP as recipients.
- B. Define an approval process with two stages, one for the sales manager and one for the VP
- **C. Define an approval process with two conditions (5% and 10%) and include the sales manager and the VP as approvers.**
- D. Set up a standard alert for the sales manager and define an approval process for the VP sign-off

Answer: C

NEW QUESTION # 49

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