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In this way, the Salesforce Manufacturing-Cloud-Professional certified professionals can not only validate their skills and knowledge level but also put their careers on the right track. By doing this you can achieve your career objectives. To avail of all these benefits you need to pass the Manufacturing Cloud Accredited Professional Exam (Manufacturing-Cloud-Professional) exam which is a difficult exam that demands firm commitment and complete Salesforce Manufacturing-Cloud-Professional exam questions preparation.

To prepare for the Manufacturing Cloud Accredited Professional Exam, candidates should have a solid understanding of Salesforce's core features and functionality, as well as the specific tools and capabilities of the Manufacturing Cloud. They should also be familiar with best practices in manufacturing and have experience working in a manufacturing environment. Successful completion of Manufacturing-Cloud-Professional Exam can help professionals advance their careers in manufacturing, as well as enhance their ability to leverage Salesforce to drive operational efficiencies and improve business outcomes.

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The Manufacturing Cloud Accredited Professional certification is an essential credential for professionals working in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification demonstrates a high level of expertise and knowledge in using Salesforce Manufacturing Cloud to streamline manufacturing processes and improve business operations. Manufacturing Cloud Accredited Professional Exam certification also enhances career prospects and is recognized globally by employers in the manufacturing industry.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q124-Q129):

NEW QUESTION # 124

What is the recommended way to calculate an Account Based Forecast for the next 13 months in the formula builder?

- A. Create an approval process for periods 1-12 and period 13.
- B. Create 13 separate formulas.
- C. Create separate formulas for periods 1-12 and period 13.
- D. Create a two-part formula for periods 1-12 and period 13.
- E. Create a two-part validation rule for periods 1-12 and period 13.

Answer: C

Explanation:

According to the Salesforce Manufacturing Cloud documentation, you can use the Formula Builder on the Account Forecasting page in Setup to create formulas for forecast calculations. You can define your own formulas for quantity and revenue based on sales agreements, orders, opportunities, and account metrics. You can create either a single formula for all periods, or multiple formulas for different period ranges. If the forecast display period is 12 months, you can create up to 12 formulas. However, if you want to calculate an account based forecast for the next 13 months, you need to create separate formulas for periods 1-12 and period 13, because the Formula Builder does not support more than 12 periods in a single formula. This way, you can ensure that the forecast calculations are accurate and consistent for each month. Reference: Build Formulas to Calculate Forecast, Configure Forecast Metrics and Formulas

NEW QUESTION # 125

When an Admin is configuring Account Forecast Calculation Settings, what is the consequence if Sales Agreement List View is NOT selected?

- A. Only approved sales agreements in the Salesforce org will be considered.
- B. Only sales agreements with approved adjustments in the Salesforce org will be considered.
- C. No sales agreements will be considered.
- D. All sales agreements within the generation period will be considered.
- E. All active and expired sales agreements will be considered.

Answer: C

Explanation:

Explanation

if Sales Agreement List View is not selected in the Account Forecast Calculation Settings, no sales agreements will be considered when calculating the sales agreement metric values of account forecasts. This means that the account forecasts will only reflect the opportunity metric values, and not the sales agreement metric values. To include the sales agreement metric values in the account forecasts, you need to select a sales agreement list view that defines which sales agreements to use for the calculations. References: 1: Configure Account Forecast Calculation Settings - Salesforce

NEW QUESTION # 126

An Account Manager edits the account and market growth percentage values and triggers a forecast recalculation. When will these new values be used in forecasting the future periods?

- A. When the forecast is calculated for the first time.
- **B. When account and market growth percentages are used in the forecast formula.**
- C. When the Account Manager is the Account owner.
- D. When anew forecast is generated for the account.

Answer: B

Explanation:

Account and market growth percentages are values that account managers can enter to indicate the expected growth of their account and the market for their products in the upcoming period. These values are used in the forecast formula to calculate the forecast quantity and revenue for future periods. The new values are used in forecasting the future periods only when the account and market growth percentages are part of the forecast formula. If the forecast formula does not include these values, then editing them will not affect the forecast calculation. References: Create Accurate Account Forecasts, Configure Forecast Metrics and Formulas

NEW QUESTION # 127

The service agents at Universal Containers reported that it takes too long to find information related to contacts and accounts, such as Cases, Assets, Warranties, and Claims.

What should the consultant recommend to make the support process easier?

- A. Enable the Service Console app.
- B. Create a custom Case Lightning record page.
- **C. Enable the Service Console for Manufacturing app.**

Answer: C

Explanation:

The Service Console for Manufacturing app is a prebuilt app that provides a unified console for customer service representatives (CSRs) to view and manage information related to contacts and accounts, such as Cases, Assets, Warranties, and Claims¹.

The app also provides features such as a timeline of interactions, contextual alerts, relevant actions, and knowledge articles to help CSRs resolve customer issues and provide proactive service¹.

The app is designed specifically for the manufacturing industry and integrates with other Manufacturing Cloud features such as Sales Agreements and Account Forecasting².

The other options are incorrect because they do not provide the same level of functionality and integration as the Service Console for Manufacturing app. Option A would only customize the layout of the Case object, but not the other related objects. Option B would enable the generic Service Console app, which does not have the manufacturing-specific components and data sources.

Reference:

Service Console for Manufacturing - Salesforce

Get Started with Manufacturing Cloud for Service - Salesforce

NEW QUESTION # 128

What is the proper utilization of a System Integration Testing (SIT) environment?

- A. Used as a development environment to configure and build new applications
- B. Used as a backup and archive of production configuration and data
- **C. Used as an environment to perform system-to-system testing**

Answer: C

Explanation:

: A System Integration Testing (SIT) environment is used as an environment to perform system-to-system testing.

This means that the SIT environment is used to test the integration of different systems or components that are part of the Salesforce Manufacturing Cloud solution. The SIT environment allows the verification of the functionality, performance, and reliability of the integrated systems, as well as the identification and resolution of any defects or issues that may arise during the integration process.

The SIT environment is typically a replica of the production environment, but with a smaller data set and lower security requirements.

The SIT environment is also used to validate the data migration and synchronization between the source and target systems, as well as the compatibility and interoperability of the APIs and web services that are used for the integration. Reference:

Manufacturing Cloud - Salesforce

How to Perform Automated Integration Testing in Salesforce

