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Oracle Order Management Cloud Order to Cash 2025 Implementation

Professional Sample Questions (Q96-Q101):

NEW QUESTION # 96

Your company is a manufacturer and distributor of CTO type of products globally, and uses Global Order Promising to promise its orders. You recently noticed that the promising results are determining the expected sources globally but not the least-cost ones. You want to understand the logic used by the GOP engine to derive the least-cost source.

Identify the four cost elements used by the cloud Global Order Promising engine to achieve the Profitable-to-Promise objective? (Choose four.)

- A. Storage Cost (when the cost of holding that item in inventory is high)
- B. Overhead Cost
- C. Standard Cost at internal organizations
- D. Resource Consumption Cost (in case the end item is to be manufactured)
- E. Component Cost
- F. Cost of internal transfers between organizations

Answer: C,D,E,F

NEW QUESTION # 97

Identify the transformation type in which a transactional item attribute is used for transforming a product. The transformation may be added to the existing product or replace the product on the sales order for a CTO item.

- A. Context to Product
- B. Product to Product
- C. Attribute to Attribute
- D. Attribute to Product

Answer: D

Explanation:

An attribute-to-product transformation uses transactional attributes to transform an attribute to an item number. It can add the transformation to an existing item or replace the item that the source order references.

Assume your company receives orders for an MP3 player that includes a Color attribute and a Size attribute, and that you must use a combination of these attributes to reference an item number. In the following example, a transformation rule transforms the Color and Size attributes of the Mini Plus item to the VIS481 item. Order Management displays VIS481 on the order line.

NEW QUESTION # 98

You want to edit a model, but want to make sure that you have the most current updates in your model.

Which two steps should you perform to verify and update your model to have the most current updates?

- A. Verify that the Snapshot status is "Modified".
- B. Verify that the Snapshot status is "Updates not in workspace".
- C. Verify that the Snapshot status is "Updates in workspace".
- D. No action required, because changes made to an item structure in Product Information Management are automatically reflected in any active model that contains that structure.
- E. Verify that the Snapshot status is "Released".
- F. Use the "Add Updated Item Snapshots for Models" command on the Workspace page to add the updated snapshots to the model's workspace.

Answer: B,F

Explanation:

Verify that the Snapshot status is "Updates not in workspace" and F. Use the "Add Updated Item Snapshots for Models" command on the Workspace page to add the updated snapshots to the model's workspace.

These are the two steps that you should perform to verify and update your model to have the most current updates. A snapshot is a copy of the item-based model structure that you import from the Product Information Management work area into the Configurator Models work area¹. The snapshot status indicates whether the snapshot has any changes that are not yet reflected in the model's workspace². If the snapshot status is

"Updates not in workspace", it means that there are changes made to the item structure in the Product Information Management

work area that are not yet imported into the Configurator Models work area. You can use the "Add Updated Item Snapshots for Models" command on the Workspace page to add the updated snapshots to the model's workspace. This command updates the model structure with the latest changes from the Product Information Management work area³.

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Import Item-Based Models into Configurator

Snapshot Status

Add Updated Item Snapshots for Models

NEW QUESTION # 99

Your company wants to measure the percentage of adherence to a customer's originally negotiated delivery request date against the actual shipment.

Which metric would you need to use to track the performance?

- **A. Number of demand lines scheduled on time**
- B. Number of demand lines scheduled late
- C. Value of demand lines scheduled late
- D. Overall margin percentage

Answer: A

Explanation:

The number of demand lines scheduled on time is a metric that measures the percentage of adherence to the customer's originally negotiated delivery request date against the actual shipment. This metric indicates how well the order fulfillment process meets the customer's expectations and requirements. The number of demand lines scheduled on time is calculated as follows¹:

Number of demand lines scheduled on time = (Number of demand lines shipped on or before the requested date / Total number of demand lines) * 100

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How Order-to-Cash Works in Order Management

NEW QUESTION # 100

You want to create an external interface routing rule.

Which two attributes are available for selecting a fulfillment system connector?

- **A. Fulfillment line**
- B. Line status
- **C. Task layer service**
- D. Status condition
- E. Process definition

Answer: A,C

Explanation:

Fulfillment line and E. Task layer service

Fulfillment line and task layer service are two attributes that are available for selecting a fulfillment system connector. A fulfillment line is a line on a sales order that represents a request for a product or service. A task layer service is a predefined web service that performs a specific task in the fulfillment process, such as shipment, invoice, or payment¹. You can use these attributes to create external interface routing rules that route fulfillment requests to your fulfillment system based on the sales order, fulfillment line, or orchestration process attribute².

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Fulfillment Line

Task Layer Service

Route Requests from Order Management to Fulfillment Systems

NEW QUESTION # 101

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