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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	• Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q15-Q20):

NEW QUESTION # 15
Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Isolation of spend data across different departments
- B. Automation of procurement processes from sourcing to payment
- C. Tracking of supplier performance
- D. Enhanced focus on non-PO invoices

Answer: B

NEW QUESTION # 16
Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- A. Integration with other solutions
- B. Automation of manual procurement tasks
- C. Limiting supplier collaboration requirements
- D. Increased focus on manual approvals

Answer: A,B

NEW QUESTION # 17
What is the main benefit of using SAP Business Technology Platform (BTP) for procurement?

- A. Improve manual procurement processes
- B. Enhance procurement and expense management across the organization
- C. Tailor services for business transformation goals
- D. Optimize procurement processes using seamless integration and automation

Answer: D

NEW QUESTION # 18
How does SAP Spend Management address the challenge of fragmented processes in procurement?

- A. By increasing reliance on manual tracking methods
- B. By integrating data and processes for a holistic view of spend
- C. By improving siloed solutions for specific departments
- D. By eliminating the need for analytics in procurement

Answer: B

NEW QUESTION # 19

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To ensure you say the right things to the right person at the right time.
- B. To streamline the onboarding process for new suppliers.
- C. To manage and track service level agreements (SLAs).
- D. To automate the invoicing processes.

Answer: A

NEW QUESTION # 20

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