

Arch-301软件版 & Arch-301認證題庫

ARCH 301 - Case Studies

BUSE MERT
BUŞRA TANOĞLU
CEMRE GÜL KAYA
BERİL DEREN ŞİMŞEK

Region and Regionalism

The region is a large area with boundaries set by various cultural and natural criteria. It is widely divided by physical geography, human geography, and environmental aspects like the interaction between the environment and humanity.

Regionalism is occurred because of the monotonous building of the International Style in all over the world. Apart from the vernacular architecture, regionalism has a conscious in design.

Karakaş Mosque, Antalya, Turkey, 2003



P.S. PDFExamDumps在Google Drive上分享了免費的、最新的Arch-301考試題庫：<https://drive.google.com/open?id=1Nn0NIMPvd8LqY7fG0Xb35WGkGv7EiWPi>

通過Arch-301 考試不是很簡單的。通過Arch-301考試需要高度專業的知識，如果你還欠缺這方面的知識，PDFExamDumps可以為你提供知識的來源。PDFExamDumps的專家團隊以他們的豐富的專業知識和經驗幫助你增長知識，並且給你能提供Arch-301認證考試的相關練習題和答案。PDFExamDumps會盡全力幫助你一次性通過Arch-301認證考試，並且還可以鞏固你的IT專業知識。選擇了PDFExamDumps不僅可以保證你100%通過Arch-301認證考試，並且還會為你提供一年的免費的練習題和答案的更新服務。如果你考試不小心失敗了，我們保證立刻地100%全額退款給您。

我們PDFExamDumps為你在真實的環境中找到真正的Salesforce的Arch-301考試準備過程，如果你是初學者和想提高你的教育知識或專業技能，PDFExamDumps Salesforce的Arch-301考試考古題將提供給你，一步步實現你的願望，你有任何關於考試的問題，我們PDFExamDumps Salesforce的Arch-301幫你解決，在一年之內，我們提供免費的更新，請你多關注一下我們網站。

>> Arch-301软件版 <<

獲取更新Arch-301软件版 - 全部在PDFExamDumps

PDFExamDumps的Arch-301考古題是一個保證你一次及格的資料。這個考古題的命中率非常高，所以你只需要用這一個資料就可以通過考試。如果不相信就先試用一下。因為如果考試不合格的話PDFExamDumps會全額退款，所以你不會有任何損失。用過以後你就知道Arch-301考古題的品質了，因此趕緊試一下吧。問題有提供demo，點擊PDFExamDumps的網站去下載吧。

最新的 Architect Exams Arch-301 免費考試真題 (Q57-Q62):

問題 #57

During a go-live planning session, the business sponsor expressed some concerns related to achieving high adoption of the solution. Which two recommendations should a Solution Architect provide that can achieve higher adoption rates for a Salesforce multi-cloud implementation?

Choose 2 answers

- A. Create recurring office hours for end users to call in to speak directly with the Solution Architect.
- B. Create a feedback loop to give end users the ability to share ideas on how to improve the solution and report bugs.
- C. Suggest that the executive team tie performance metrics to Salesforce usage.
- D. Suggest continuous training methods such as Trailhead, in-app guidance, or embedded videos so end users feel supported using the solution.

答案: B,D

解題說明:

To encourage high adoption rates, the Solution Architect should recommend:

* B. Create a feedback loop to give end users the ability to share ideas on how to improve the solution and report bugs. This empowers users to contribute to the solution's success and ensures their needs and challenges are heard.

* D. Suggest continuous training methods such as Trailhead, in-app guidance, or embedded videos so end users feel supported using the solution. This provides ongoing support and learning opportunities, making it easier for users to adapt to the new system.

Salesforce Trailhead and the in-app guidance feature are excellent resources for training and user adoption, as recommended by Salesforce's best practices for user engagement and adoption.

問題 #58

Northern Trail Outfitters (NTO) currently use Sales Cloud to track deals and now wants to use channel sales to distribute and sell products through resellers (partners). As part of the channel strategy, NTO will be implementing a Partner Community for resellers to register deals or generate quotes. NTO needs to establish metrics to measure each reseller's performance based on the reseller's activities within the Partner Community. NTO wants to focus on leading metrics as opposed to lagging metrics to get early feedback on how the portal is being used by partners.

Which three leading metrics should a Solution Architect recommend to help NTO measure each reseller's goals through the Partner Community?

Choose 3 answers

- A. Opportunity win rates
- B. Logins into Partner Community
- C. Opportunities generated
- D. Number of quotes generated
- E. Product types sold

答案: B,C,D

解題說明:

The best three leading metrics to help NTO measure each reseller's goals through the Partner Community are logins into Partner Community, number of quotes generated, and opportunities generated. These metrics will give NTO early feedback on how the portal is being used by their partners and will provide insight into their success in using the Partner Community. Product types sold and opportunity win rates are lagging metrics and may not provide timely feedback on the success of the Partner Community.

* Leading metrics are indicators that show what's happening and can have real-time impact on your bottom line¹².

* Lagging metrics are indicators that show the outcome of what happened in a previous time period¹².

* Leading metrics are useful for predicting future performance and making adjustments, while lagging metrics are useful for evaluating past performance and setting goals³⁴.

To measure each reseller's performance in Northern Trail Outfitters' Partner Community effectively, focusing on leading metrics such as opportunities generated, number of quotes generated, and logins into the Partner Community provides early indicators of engagement and potential sales success. These metrics offer insights into the resellers' active participation and their potential impact on sales, allowing NTO to identify trends and address issues proactively. Leading metrics, unlike lagging metrics, provide real-time data that can inform strategic decisions and adjustments in the channel sales strategy, aligning with best practices for performance measurement and partner management in Salesforce communities.

問題 #59

AC Computers is hitting governor limits when trying to create orders and activate orders in Salesforce. Upon further investigation, it's discovered that AC Computers is trying to process hundreds of order products on a single order. The Order object also has various automation processes to update fields and integrate with a third-party order management system. What is one solution a Solution Architect should evaluate first to resolve this issue?

- A. Review to determine if moving automation to asynchronous Apex is required.
- B. Enable Advanced Order Management to process large orders.
- C. Install a third-party solution to process large orders.
- D. Create a custom object to hold orders in queue for processing.

答案： A

解題說明：

When hitting governor limits due to the volume of operations on the Order object, moving automation to asynchronous Apex (e.g., using future methods, batch Apex, or Queueable Apex) is often necessary. This allows for more efficient handling of bulk operations and reduces the chance of exceeding governor limits.

Salesforce provides guidelines on bulkifying code and using asynchronous operations to manage large data volumes effectively, which is essential for high-volume order processing.

問題 #60

Universal Containers (UC) wants to ensure its field technicians are interacting with customers in a professional manner. The sales department already uses a third-party survey tool.

Which action should a Solution Architect recommend for UC to enable service managers to track customer satisfaction based on the technician and the job?

- A. Use the existing survey tool by integrating the responses to the Service Appointment and Service Resource record.
- B. Build a Salesforce Survey to send out after each service appointment and integrate that data with the third-party survey tool.
- C. Select an AppExchange app that sends a survey to each customer after a work order is completed.
- D. Use the existing survey tool by integrating the responses to Case number and User record.

答案： A

解題說明：

Integrating the existing third-party survey tool with Salesforce, specifically linking survey responses to Service Appointment and Service Resource records, enables UC to track customer satisfaction effectively.

This approach leverages the existing survey infrastructure, minimizes disruption, and provides a direct correlation between technician performance and customer feedback. It aligns with Salesforce's capabilities for integrating external data and utilizing it within the CRM to enhance service management and improve customer satisfaction insights.

問題 #61

Universal Containers (UC) has expanded rapidly in recent years following a number of acquisitions. The new CMO wants to use all Leads from one of the acquired Salesforce orgs to kick-start a new targeted campaign in UC's main Salesforce org. The acquired company would like to keep its Lead data because it enriches the Lead before it comes into Salesforce via third-party marketing tool and supports its direct sales channel. Beyond the Lead use case, both Salesforce orgs will remain completely independent from one another.

Which integration approach should a Solution Architect recommend between the UC main org (the target org) and the acquired org (the source org)?

- A. Discuss a strategy between the source org and target org Sales teams on the criteria of Leads to migrate from the source org to the target org, and migrate Leads to the target org after they are enriched in the source org.
- B. Discuss a strategy between the source org and target org Sales teams on the criteria of Leads to migrate from the source org to the target org, and migrate Leads to the target org before the enrichment within the source org.
- C. Discuss a strategy that includes manually migrating all Leads from the source org to the target org every day using data loader.
- D. Discuss long-term strategies around deprecating the source org's ability to collect and enrich Lead data, and start to direct all Leads to the target org and ignore the source org.

答案： A

解題說明：

Option D would involve discussing a strategy between the source org and target org Sales teams on the criteria of Leads to migrate from the source org to the target org, and migrating Leads to the target org after they are enriched in the source org. This would allow both Salesforce orgs to remain independent from each other, while also enabling UC to use all Leads from one of the acquired Salesforce orgs for its new targeted campaign. This would also preserve the value of Lead enrichment that happens in the source org via third-party marketing tool.

<https://trailhead.salesforce.com/credentials/b2bsolutionarchitect>

問題 #62

.....

如果你要購買我們的Salesforce的Arch-301考題資料，PDFExamDumps將提供最好的服務和最優質得的品質，我們的認證考試軟體已經取得了廠商和第三方的授權，並且擁有大量的IT業的專業及技術專家，根據客戶的需求，根據大綱開發出一系列產品，以保證客戶的最大需求，Salesforce的Arch-301考試認證資料具有最高的專業技術含量，可以作為相關知識的專家和學者學習和研究之用，我們提供所有的產品都有部分免費試用，在你購買之前以保證你考試的品質及適用性。

Arch-301認證題庫： https://www.pdfexamdumps.com/Arch-301_valid-braindumps.html

PDFExamDumps的產品是為你們參加Salesforce Arch-301認證考試而準備的，而且，PDFExamDumps Arch-301認證題庫也是當前市場上最值得你信賴的網站，凭借我們完整的 Arch-301 考试题库和答案，讓考生作好考前准备，幫助考生在这个 Arch-301 認證考試中，順利通過第一次嘗試的 Arch-301 認證考試，100%保證通過第一次 Arch-301 考試，Mac OS X Essentials Arch-301是為期三天的實作課程，而關於Salesforce Arch-301認證考試的研究材料是很重要的部分，我們的PDFExamDumps能很好很快地提供關於通過Salesforce Arch-301認證考試的研究材料，Arch-301考古題是廣大IT人士首選最佳的學習資料。

那種帶刺的女人，不是我的菜，如果昊天突破了混元無極大羅金仙，那這壹切都可以解釋了，PDFExamDumps的產品是為你們參加Salesforce Arch-301認證考試而準備的，而且，PDFExamDumps也是當前市場上最值得你信賴的網站，凭借我們完整的 Arch-301 考试题库和答案，讓考生作好考前准备，幫助考生在这个 Arch-301 認證考試中，順利通過第一次嘗試的 Arch-301 認證考試。

最新的Salesforce Arch-301软件版是行業領先材料 & 完整的Arch-301認證題庫

100%保證通過第一次 Arch-301 考試，Mac OS X Essentials Arch-301是為期三天的實作課程。

- 最新Salesforce認證Arch-301考試考題 □ □ www.vcesoft.com □ 網站搜索 □ Arch-301 □ 並免費下載最新Arch-301考古題
- Arch-301認證考試的參考資料 □ 在「www.newdumpspdf.com」上搜索 ➡ Arch-301 □ 並獲取免費下載最新Arch-301考古題
- Arch-301熱門考古題 □ 最新Arch-301考證 □ Arch-301證照考試 □ 在「tw.fast2test.com」網站下載免費 ⇒ Arch-301 ◀ 題庫收集新版Arch-301考古題
- 熱門的Arch-301软件版和資格考試領先提供者和實踐中的Arch-301認證題庫 □ 在 ⇒ www.newdumpspdf.com ◀ 上搜索 ● Arch-301 □ ● □ 並獲取免費下載Arch-301在線題庫
- 熱門的Arch-301软件版和資格考試領先提供者和實踐中的Arch-301認證題庫 □ 到【www.pdfexamdumps.com】搜索[Arch-301]輕鬆取得免費下載最新Arch-301考古題
- Arch-301熱門考題 □ Arch-301題庫更新 ♡ Arch-301熱門考古題 □ ⇒ www.newdumpspdf.com ◀ 最新 ▶ Arch-301 □ 問題集合Arch-301題庫更新
- 權威Arch-301软件版和資格考試中的主要供應商和更新Arch-301：Salesforce Certified B2B Solution Architect □ 請在【tw.fast2test.com】網站上免費下載 ➡ Arch-301 □ 題庫Arch-301題庫分享
- Arch-301認證考試的參考資料 □ 請在 ▶ www.newdumpspdf.com ◀ 網站上免費下載 ▶ Arch-301 ◀ 題庫Arch-301最新題庫
- Arch-301題庫下載 □ Arch-301考試指南 □ Arch-301考試證照綜述 □ 在 ➡ www.vcesoft.com □ 網站上免費搜索 □ Arch-301 □ 題庫Arch-301通過考試
- Arch-301考試證照綜述 □ Arch-301認證 □ Arch-301題庫更新 □ 打開網站《www.newdumpspdf.com》搜索 ▶ Arch-301 ◀ 免費下載Arch-301通過考試
- Arch-301在線題庫 □ 最新Arch-301考古題 □ Arch-301 PDF題庫 □ 在 ▶ www.newdumpspdf.com □ 網站下載免費 { Arch-301 } 題庫收集Arch-301熱門考古題

