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Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q126-Q131):

NEW QUESTION # 126

What is the purpose of defining the renewal days for sales agreement

- A. Determines the beginning of the renewal period
- B. Determines the end of the sales agreement
- C. Determines the beginning of the sales agreement
- D. Determines the end of the sales agreement

Answer: A

Explanation:

The renewal days for sales agreement is a setting that defines the number of days before the end date of a sales agreement to mark

the beginning of the renewal period. Users can renew a sales agreement only when the renewal period starts. This helps to plan ahead and negotiate better terms for the next sales agreement¹. References: 1: Define Renewal Period for Sales Agreements | Salesforce Help²

NEW QUESTION # 127

How does Salesforce Manufacturing Cloud help businesses monitor and evaluate system performance against their business process flows while identifying deviations or areas of improvement?

- A. With built-in demand forecasting and inventory tracking features
- B. Through Seamless integration with Enterprise Resource Planning (ERP) and Inventory systems
- C. By providing real-time analytics for manufacturing performance metrics

Answer: C

NEW QUESTION # 128

In Salesforce Manufacturing Cloud, why is it important to validate the functionality against business process flows during implementation or system updates?

- A. To optimize and streamline the manufacturing operations by leveraging the full capabilities of Salesforce Manufacturing Cloud
- B. To ensure that the system accurately supports and aligns with the specific manufacturing processes of the organization
- C. To improve user adoption and satisfaction by customizing the system to match the organization's unique business requirements

Answer: B

Explanation:

Validating the functionality against business process flows is a key step in the implementation or system update of Salesforce Manufacturing Cloud. It helps to ensure that the system meets the business requirements and expectations of the stakeholders, and that it can handle the various scenarios and use cases that may arise in the manufacturing industry. By validating the functionality, you can also identify and resolve any issues or gaps that may affect the system performance, usability, or security. Additionally, validating the functionality can help you to document and communicate the system changes and benefits to the end users and other parties involved in the project. References: Implementation Guide, System Updates

NEW QUESTION # 129

A custom metric for display on Agreement Terms is needed based on the business requirements. Custom fields and mappings are required between the custom fields of the Sales Agreement Product and Sales Agreement Product Schedule objects.

What should an administrator consider while designing for this requirement?

- A. Only number, percent, and currency field types are available for mapping.
- B. Only number, currency, and formula field types are available for mapping.
- C. Only number, formula, and value field types are available for mapping.

Answer: B

Explanation:

To create a custom metric for display on Agreement Terms, you need to create custom fields on the Sales Agreement Product and Sales Agreement Product Schedule objects, and map them using the Data.com Administration tool. The custom fields must have the same data type as the default fields, and only number, currency, and formula field types are available for mapping. Therefore, the correct answer is C. Only number, currency, and formula field types are available for mapping. References: Customize Salesforce Field Mappings, Create Custom Fields for Sales Agreement Products and Schedules

NEW QUESTION # 130

A Salesforce consultant built an integration that calls an external endpoint via an Apex callout. However, the callout is failing with the following error: "System.CalloutException: Unauthorized endpoint".

What should the consultant do to fix this error?

- A. Ensure that the integration user has the necessary permissions to perform the callout.
- B. Create a connected app for the external system.
- C. Register the URL in Remote Site Settings.

Answer: C

Explanation:

The error "System.CalloutException: Unauthorized endpoint" indicates that the external endpoint is not whitelisted in Salesforce. To allow Apex callouts to access an external endpoint, the administrator or the developer must register the URL in Remote Site Settings. This is a security feature that prevents unauthorized access to external resources from Apex code. Creating a connected app for the external system or ensuring that the integration user has the necessary permissions to perform the callout are not sufficient to fix this error, as they do not address the issue of whitelisting the endpoint¹². References: Apex Developer Guide: Making HTTP Callouts, Apex Developer Guide: Remote Site Settings

NEW QUESTION # 131

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