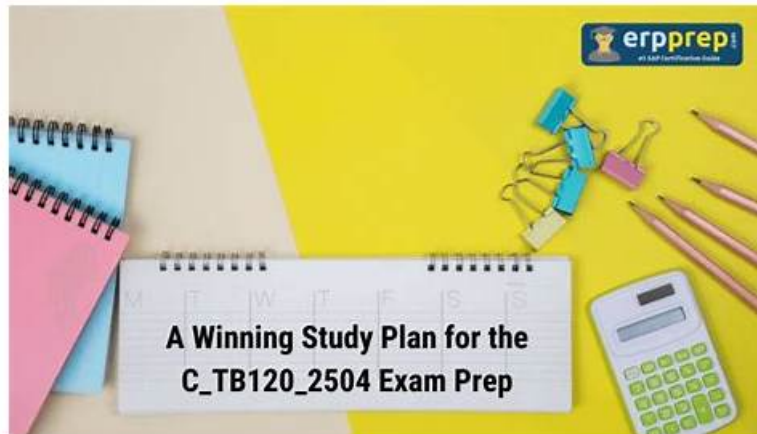# Ideal SAP C_TB120_2504 Exam Questions For Quick Success Updated 2026

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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q53-Q58):

NEW QUESTION # 53
Which of the following documents increases the in-stock level of an item? Note: There are 3 correct answers to this question.

- A. Reserve Invoice
- B. Goods Receipt
- C. Goods Receipt PO
- D. Goods Return
- E. Return

Answer: B,C,E

NEW QUESTION # 54
Query Manager allows you to save user queries in categories. What is the purpose of a category? Note: There are 2 correct answers to this question.

- A. Groups similar types of user queries
- B. Enables the query to be saved and printed as a report
- C. Controls access to the saved user query
- D. Allows you to schedule the running of queries by category

Answer: A,C

NEW QUESTION # 55
What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. The open debt exceeds the customer's credit limit.
- B. The dunning level of a customer is 2 or higher.
- C. Interest should be defined in the dunning terms.
- D. A level 1 letter has already been issued.

Answer: D

NEW QUESTION # 56
The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in the list of accounts. What could be the reason?

- A. The new account was placed in the wrong drawer.
- B. The new account is defined as relevant for cost accounting
- C. The new account type is set to Other.
- D. The new account was defined as a title.

Answer: D

NEW QUESTION # 57
Which transaction would cause an increase to the balance of a revenue account?

- A. A/R credit memo
- B. Incoming payment
- C. A/R invoice
- D. Capitalization

Answer: C

NEW QUESTION # 58
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Regular practice can give you the skills and confidence needed to perform well on your C_TB120_2504 exam. By practicing your SAP Certified Associate - SAP Business One (C_TB120_2504) exam regularly, you can increase your chances of success and make sure that all of your hard work pays off when it comes time to take the test. We understand that every SAP Certified Associate - SAP Business One (C_TB120_2504) exam taker has different preferences. To make sure that our SAP C_TB120_2504 preparation material is accessible to everyone, we made it available in three different formats.

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