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## Salesforce Certified Field Service Consultant Sample Questions (Q54-Q59):

### NEW QUESTION # 54

Universal Containers wants to implement Service Level Agreements (SLA) for Work Orders.

Which three considerations should the Consultant take into account?

Choose 3 answers

- A. Milestones for Work Orders can be configured in Setup.
- B. A single Milestone can be added to both Case and Work Order Entitlement Processes.
- C. An Entitlement Process must be applied to both Cases and Work Orders.
- D. Milestones for Work Orders can be set up from the metadata API.
- E. A new Entitlement Process requires selecting a single Entitlement Process Type.

**Answer: A,D,E**

Explanation:

These three considerations should be taken into account when implementing service level agreements for work orders, as they affect how milestones are created and applied to work orders. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_milestones\\_for\\_work\\_orders\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_milestones_for_work_orders_overview.htm&type=5)

### NEW QUESTION # 55

Universal Containers operates in a highly regulated industry. Technicians must conduct quarterly inspections for all customers in their region. Each inspection should be completed within a single visit and include all installed assets on site.

Which two Maintenance Plan settings should the

Consultant recommend? Choose 2 answers

- A. Service Appointment Generation Method = One Service Appointment per Work Order Line Item
- B. Service Appointment Generation Method = One Service Appointment per Work Order
- C. Work Order Generation Method = One Work Order Line Item per Asset
- D. Work Order Generation Method = One WorkOrder per Asset

**Answer: B,C**

Explanation:

These two settings ensure that each inspection is completed within a single visit and includes all installed assets on site.

References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_maintenance\\_plans\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_maintenance_plans_overview.htm&type=5)

### NEW QUESTION # 56

in which two scenarios should a consultant recommend multi day service appointment? Choose 2 answers

- A. Jobs can take longer than the available resources hours in a day.
- B. jobs require multiple stages of work performed by different resources.
- C. jobs need to be performed at the same site on the same day of the week.
- D. jobs require consecutive days of work and can span over weekends.

**Answer: A,D**

Explanation:

Multi-day service appointments are used when jobs can take longer than the available resources hours in a day or require consecutive days of work and can span over weekends. Jobs that need to be performed at the same site on the same day of the week or require multiple stages of work performed by different resources can be handled by single-day service appointments with appropriate scheduling policies and optimization rules.

References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_multiday\\_service\\_appointments\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_multiday_service_appointments_overview.htm&type=5)

### NEW QUESTION # 57

Universal Containers sells widgets with multiple components. Based on a problem reported by a customer, one or more of the components need to be replaced.

What should a Consultant recommend to accurately record the required work?

- A. Service Appointments and Service Appointment Line Items
- B. Work Orders with Products Consumed
- C. Work Orders with Service Appointments
- D. Work Orders with Work Order Line Items

**Answer: D**

Explanation:

This option allows recording the required work for each component separately, and tracking the status and progress of each Work Order Line Item. References:[https://help.salesforce.com/s/articleView?id=sf.fs\\_work\\_order\\_line\\_items.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_work_order_line_items.htm&type=5)

#### **NEW QUESTION # 58**

Each door lock that Universal Containers (UC)sells has a unique 20 digit code. The code represents the manufacturer, production run, and production number.

UC needs to track each lock. In addition to the installed locks, all Technicians carry five replacement units in their van stock, How should UC track the van stock door locks?

- A. Create a product item for each door lock utilizing standard fields.
- B. Create a product item with all the serial numbers in the notes section.
- C. Create a product item and enter the Technicians' lock quantity.
- D. Create a product item and enter the serial numbers in the related list.

**Answer: A**

Explanation:

This option allows tracking each door lock as a unique product item with its own serial number and inventory location. References:[https://help.salesforce.com/s/articleView?id=sf.fs\\_product\\_items.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_product_items.htm&type=5)

#### **NEW QUESTION # 59**

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