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Microsoft MB-920 certification exam covers a wide range of topics related to enterprise resource planning, including financial management, supply chain management, sales and marketing, and project management. Candidates who Pass MB-920 Exam will have a good understanding of the basic concepts and principles of ERP, as well as the ability to use Microsoft Dynamics 365 Fundamentals to manage various business processes.

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Microsoft Dynamics 365 Fundamentals (ERP) Sample Questions (Q15-Q20):

NEW QUESTION # 15
A company plans to implement Dynamics 365 Finance. The company wants to be able to perform the following actions:
Calculate aged balances by customer.
Create customer invoices that are not related to sales orders.
You need to explore accounting solutions for these business requirements.
What should you recommend? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Answer Area

Microsoft

Requirement	Option
Calculate aged balances by customer.	▼
	Customer invoices
	Credit and collections
	Free text invoices
Create customer invoices that are not related to sales orders.	▼
	Customer invoices
	Credit and collections
	Free text invoices

Answer:

Explanation:

Reference:

https://docs.microsoft.com/en-us/dynamics365/finance/accounts-receivable/collections-credit-accounts- receivable

https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-customer-invoices-free-text-invoices- and-pro-forma-invoices

NEW QUESTION # 16

You are exploring the capabilities in Dynamics 365 Human Resources to manage employee leaves and absences.

Leave requests for paid time off must be approved either by a manager, by a human resources representative, or automatically based on specific rules.

You need to describe how this requirement can be configured in the system.

What should you recommend? To answer, select the appropriate option in the answer area.

Answer:

Explanation:

Reference:

https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-leave-and-absence-workflow

NEW QUESTION # 17

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Answer:

Explanation:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	○	○
You can specify only one source of funding in a project contract.	○	○
The type of project that you create for a project contract determines the method that you use to invoice project customers.	○	○

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	○	○
You can specify only one source of funding in a project contract.	○	○
The type of project that you create for a project contract determines the method that you use to invoice project customers.	○	○

NEW QUESTION # 18

A company implements Dynamics 365 Project Operations for the sales quotation process.

A qualified lead requests a quotation for services.

Which records are used for this stage of the sales process? To answer, select the appropriate option in the answer area.

Project contract
Quote
Opportunity
Lead
Sales order

A sales associate uses records to develop a proposal and obtain approval from an internal review team.

Microsoft

Answer:

Explanation:

Project contract
Quote
Opportunity
Lead
Sales order

A sales associate uses records to develop a proposal and obtain approval from an internal review team.

Microsoft

NEW QUESTION # 19

A company is evaluating Dynamics 365 deployment options.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Deployment options

Statements	Yes	No
You can deploy finance and operations apps in the cloud or on-premises.	○	○
Cloud deployment infrastructure is managed by Microsoft.	○	○
A cloud deployment data trustee is the customer.	○	○

Answer:

Explanation:

Deployment options

Statements	Yes	No
You can deploy finance and operations apps in the cloud or on-premises.	○	○
Cloud deployment infrastructure is managed by Microsoft.	○	○
A cloud deployment data trustee is the customer.	○	○

NEW QUESTION # 20

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