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## Salesforce Certified Platform Administrator II Sample Questions (Q179-Q184):

**NEW QUESTION # 179**

Cloud Kicks needs to track government-issued identification numbers for its customers. The security team requires that the identification number cannot changed by users and must be masked when displayed, except the last two digits.
Which two recommended configurators should administrator create? Choose 2 answers

- A. Use a field with Classic Encryption.
- B. Configure a Field Encryption Policy
- C. SetRead-Only Field-Level Security in the user Profile
- D. Enable Shield Platform Encryption.

**Answer: B,D**

Explanation:

Shield Platform Encryption is a Salesforce feature that allows you to encrypt sensitive data at rest while preserving critical platform functionality. It uses a combination of tenant secrets, encryption keys, and masking policies to protect your data. A field encryption policy is a set of rules that defines which fields are encrypted and how they are masked when displayed. A field encryption policy can be used to encrypt and mask the identification number field, except for the last two digits. References:
https://help.salesforce.com/s
/articleView?id=sf.security_pe_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.
security_pe_field_encryption_policies.htm&type=5

**NEW QUESTION # 180**

An administrator at AW Computing is trying to track the login history for a specific user. The AW Computing org has 150,000 users and multi-factor authentication (MFA) is enabled and enforced for all users. In reviewing the Identity Verification History data, the administrator is unable to find any information for the mentioned user. The user used to log in regularly but has been inactive this quarter.
Which two reasons explain why the user's data is missing from Identity Verification History?
Choose 2 answers

- A. Up to 20,000 records of users' identity verification attempts are stored.
- B. Identity Verification History stores the last year's worth of data.
- C. User belongs to a specific role for which identity verification data is not stored.
- D. The last 6 months worth of data is stored in the Identity Verification History.

**Answer: A,D**

Explanation:

Identity Verification History stores up to 20,000 records of users' identity verification attempts for various features that require MFA, such as logging in from an unknown browser or device, resetting a password, or changing personal information. The data is stored for up to 6 months and then deleted automatically.
Therefore, if a user has been inactive for more than 6 months or if there are more than 20,000 records in total, their data may be missing from Identity Verification History. References: https://help.salesforce.com
/articleView?id=sf.identity_verification_history.htm&type=5

**NEW QUESTION # 181**

Sales reps at Ursa Major Solar often give discounts depending on the configuration of the solar panel system.
Customers want to know what the different configuration options are. Sales management wants to ensure the opportunity pipeline is as accurate as possible.
What should sales reps do to ensure their quotes and opportunities reflect their sales?

- A. Update the quote record each time the customer requests a different product configuration, and clicks the sync button to update the opportunity.
- B. Create a new quote record for each of the different product configurations. Sync the most likely to be purchased back to the opportunity.
- C. Use the products related list to associate the different configurations with the opportunity. Update the Amount field with the most likely purchase price.
- D. Create new opportunities for each quote request. Change the forecast category to omitted for all except the most likely to be purchased.

**Answer: A**

Explanation:
Creating a new quote record for each of the different product configurations and syncing the most likely to be purchased back to the opportunity will ensure that their quotes and opportunities reflect their sales. This way, sales reps can show customers different options and prices, and keep track of which one is most likely to close. Syncing a quote with an opportunity will update the opportunity amount, stage, and expected revenue fields based on the quote information. References:
https://help.salesforce.com/s/articleView?id=sf.
quotes_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5

**NEW QUESTION # 182**
The sales manager at Cloud Kicks (CK) wants to make sure the accounts that CK serves are happy. One way they track this is by how many open cases an account has with CK. The sales manager asks CK's administrator to build a report to show Accounts with Open Cases.
What report type would this be?

- A. Summary Report
- B. Joined Report
- C. Bucket Report
- D. Matrix Report

**Answer: B**

Explanation:
A joined report is a type of report that allows you to create multiple report blocks that provide different views of your data. Each report block can have its own fields, columns, sorting, and filtering. A joined report can only be created from summary or matrix reports. You can use a joined report to show data from different report types or data sources on a single report. In this case, you can use a joined report to show Accounts with Open Cases by creating two report blocks: one for accounts and one for cases with a filter for open status.
You can then join the two blocks by a common field such as Account ID or Account Name. References:
https://help.salesforce.com/s/articleView?id=sf.reports_joined_format.htm&type=5 https://help.salesforce.com
/s/articleView?id=sf.reports_examples_joined.htm&type=5

**NEW QUESTION # 183**
Universal Containers wants to assign a task due date on one of two fields. Estimated Shipping Date or Client Need By Date, which is further in the future.
Which two combined automation tools should the administrator use to create the task record and assign based on date criteria?
Choose 2 answers

- A. Design an approval process to capture the furthest date.
- B. Make a Process Builder to create the task.
- C. Configure a workflow to create the task.
- D. Create a formula capture the MAX date.

**Answer: B,D**

Explanation:
Two combined automation tools that the administrator can use to create the task record and assign based on date criteria are:
* Create a formula field to capture the MAX date. A formula field is a custom field that calculates a value based on other fields or expressions. In this case, a formula field can be used to capture the maximum value between Estimated Shipping Date and Client Need By Date fields and store it as a date value.
* Make a Process Builder to create the task. A Process Builder is an automation tool that allows you to create processes that perform actions based on certain criteria. In this case, a Process Builder can be used to create a task record when a certain condition is met and assign its due date based on the formula field value.
The other two options are incorrect because:
* An approval process is an automation tool that allows you to route records for approval based on certain criteria and approval steps. It does not create or assign tasks based on date criteria.
* A workflow rule is an automation tool that allows you to perform actions based on certain criteria and evaluation time. It does not create or assign tasks based on date criteria.

References: https://help.salesforce.com/s/articleView?id=sf.customize_functions.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5

**NEW QUESTION # 184**

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