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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q119-Q124):

NEW QUESTION # 119

Order Management Cloud can be integrated with multiple order capture and fulfillment systems. This is achieved through setup of the External Interface Layer.

Which configuration is NOT involved in setting up the External Interface Layer?

- A. Manage External Interface Web Serve Details
- B. Manage External Interface Routing Rules
- C. Manage External Interface Transformation Style Sheets
- D. **Manage Business Event Trigger Points**
- E. Manage Integration with Oracle Fusion Order Management

Answer: D

Explanation:

Setting up the External Interface Layer in Oracle Order Management Cloud Order to Cash involves managing the integration with Oracle Fusion Order Management, managing external interface transformation style sheets, managing external interface routing rules, and managing external interface web service details¹. However, managing business event trigger points is not directly involved in setting up the External Interface Layer¹.

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Integrate Order Management with Source Systems

NEW QUESTION # 120

You want to create a claim for a short payment. What is the correct sequence of steps?

- A. Review & Research Claim > Receive Short Payment > Create Deductions Claim > Create & Apply Credit Memo or Overpayment
- B. Create & Apply Credit Memo or Overpayment > Create Deductions Claim > Receive Short Payment > Review & Research Claim
- C. **Receive Short Payment > Create Deductions Claim > Review & Research Claim > Create & Apply Credit Memo or Overpayment**
- D. Create Deductions Claim > Receive Short Payment > Review & Research Claim > Create & Apply Short Payment

Answer: C

Explanation:

Receive Short Payment > Create Deductions Claim > Review & Research Claim > Create & Apply Credit Memo or Overpayment
This is the correct sequence of steps to create a claim for a short payment. A short payment is a payment that is less than the invoice amount due to various reasons, such as discounts, allowances, or disputes¹. To create a claim for a short payment, you need to follow these steps²:

- * Receive Short Payment: You receive the payment from the customer and apply it to the invoice partially. This creates an open balance on the invoice.
- * Create Deductions Claim: You create a claim for the difference between the invoice amount and the payment amount. You can specify the reason and the justification for the claim, and attach any supporting documents.
- * Review & Research Claim: You review the claim and research the cause of the short payment. You can contact the customer or the internal departments to verify the validity of the claim and resolve any issues.
- * Create & Apply Credit Memo or Overpayment: You create a credit memo or an overpayment to close the open balance on the invoice and settle the claim. A credit memo is a negative invoice that reduces the amount owed by the customer. An overpayment is a payment that exceeds the invoice amount and can be applied to future invoices.

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Short Payment

How to Create an Invoice Related Short Payment Deduction and Settle It

NEW QUESTION # 121

Which statement is NOT true about shipping tolerances?

- **A. Only customer shipments from warehouses are supported.**
- B. Tolerance values can be modified in an order revision.
- C. Only standard items are supported.
- D. Tolerances are supported for orders from multiple order entry channels.

Answer: A

Explanation:

Only customer shipments from warehouses are supported.

Shipping tolerances are not limited to customer shipments from warehouses. They also support drop ship orders, where ordered items are sourced from a supplier¹. Shipping tolerances are the acceptable variations in the quantity shipped for an order line, expressed as a percentage of the ordered quantity². You can set up shipping tolerances in Order Management to handle over-shipments and under-shipments of order lines³.

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How Drop Ship Works in Order Management

Guidelines for Setting Up Shipment Tolerances

Set Up Shipping Tolerances in Order Management

NEW QUESTION # 122

Your client is creating a promotional pricing discount for older-model tablets. The promotion is as follows:

- . Qty 1-5: Priced at 10% off list price
- . Qty 6-10: Priced at 15% off list price
- . Qty 11+: Priced at 20% off list price

Which pricing configuration should be used to achieve this?

- A. Create a custom algorithm
- B. Create a pricing matrix
- C. Create separate price lists for each percentage
- D. **Create a tier- based discount list**

Answer: D

Explanation:

A tier-based discount list is a pricing strategy that applies a different discount percentage based on the quantity of the item ordered. A tier-based discount list enables you to define the tier basis type, the aggregation method, the adjustment type, the adjustment basis, the application method, and the tiered pricing rules for the discount1. By creating a tier-based discount list using the given parameters, the client can achieve the requirement of offering 10%, 15%, and 20% discounts for different quantity ranges of the older-model tablets.

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How Pricing Works with Tiered Pricing

NEW QUESTION # 123

Your customer is using Oracle Social Network for Order Management. They claim a conversation is being created for every order in the system, and that this is not required for automated order fulfillment.

What can be changed so that Oracle Social Network only creates conversations for sales orders that need them?

- A. Turn off all conversations in Oracle Social Network.
- B. Remove access from users for certain orders that do not require conversations.
- C. Disable the Sales Order object for Oracle Social Network.
- D. **When enabling the Sales Order object for Oracle Social Network use the manual mode.**
- E. When enabling the Sales Order object for Oracle Social Network, use the automatic mode.

Answer: D

Explanation:

Create social conversations only for conversations that the Order Entry Specialist manually initiates for each sales order. It is strongly recommended that you choose Manual.

NEW QUESTION # 124

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