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Salesforce Certified Platform Strategy Designer Sample Questions (Q137-Q142):

NEW QUESTION # 137

A strategy designer at Cloud Kicks discovered a complex UX problem with its online shopping platform and now needs to effectively describe the problem in the customer context. This description should speak to the urgency of the problem, be a call-to-action for others to be involved, and inspire hope for change.

Which type of statement should the designer make?

- A. Needs
- B. Mission
- C. Challenge

Answer: C

Explanation:

A challenge statement effectively articulates a complex UX problem by framing it in a way that highlights its significance, encourages involvement, and inspires action. It positions the issue as an opportunity for improvement, motivating the team to engage in finding solutions and driving positive change.

NEW QUESTION # 138

In listening to its customer and influencers Cloud Kicks (CK) identifies a design opportunity to create a more sustainable sneaker. Which additional topics should CK consider before framing the design challenge as a How Might We question?

- A. Potential market size and supply chain costs
- B. Shareholder priorities and design team capabilities
- C. Business drivers and signals of success

Answer: A

Explanation:

The additional topics that Cloud Kicks should consider before framing the design challenge as a How Might We question are potential market size and supply chain costs, as these help evaluate the viability and feasibility of the design opportunity. Shareholder priorities and design team capabilities or business drivers and signals of success may not be relevant or important for framing the design challenge.

NEW QUESTION # 139

Cloud Kicks (CK) understands that all members of its cross-functional remote team can contribute to the design of a product through collaborative activities.

Which tools should CK use while conducting the next synchronous journey mapping session?

- A. Presentation tools
- B. Design creation tools
- C. Whiteboarding tools

Answer: C

Explanation:

Whiteboarding tools are tools that enable collaborative drawing, brainstorming, and mapping on a virtual board. They are useful for conducting synchronous journey mapping sessions with remote teams, as they allow everyone to participate and contribute in real time. <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/conduct-a-journey-mapping-session>

NEW QUESTION # 140

The design team at Cloud Kicks is in the early stages of exploring an idea for a wearable device to track customers activity during workouts.

They employ footwear designers and manufacturing experts, but they lack an engineer experienced in consumer hardware, What should the strategy designer do to determine whether or not to pursue this product idea?

- A. Hire an engineer with experience in consumer devices.
- **B. Conduct an expert interview in consumer device engineering.**
- C. Perform secondary research on common hardware issues.

Answer: B

Explanation:

The strategy designer should conduct an expert interview in consumer device engineering to determine whether or not to pursue this product idea. An expert interview is a way to gather information and insights from someone who has specialized knowledge or experience in a relevant domain. It can help validate assumptions, identify risks, and explore opportunities for innovation. Performing secondary research may not provide enough depth or specificity for this product idea. Hiring an engineer may be premature and costly at this stage.

NEW QUESTION # 141

Cloud Kicks (CK) is creating a high-priority loyalty program as part of a larger engagement strategy for the company. Several top leaders want to remain involved but don't have much time to invest.

What should CK's strategy designer do to keep these leaders informed and invested, avoiding project disruption due to a lack of alignment?

- A. Create a communication plan based on leaders' interest, influence, and level of support for the work.
- B. Create individual plans for working with top leaders based on their preferred cadence and type of involvement.
- **C. Create three moments that matter, where top leaders will be invited to provide feedback.**

Answer: C

Explanation:

Identifying key moments in the project timeline for leaders to provide input ensures their involvement is focused and meaningful, without requiring a significant time commitment. This approach keeps leaders engaged and informed, facilitating strategic input at critical stages while minimizing disruptions.

NEW QUESTION # 142

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