

Is Salesforce Nonprofit-Cloud-Consultant Questions—Best Way To Clear The Exam?



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To prepare for the Salesforce Nonprofit-Cloud-Consultant Certification Exam, Salesforce offers a variety of resources, including study guides, webinars, and training courses. Additionally, there are numerous third-party resources available, such as practice exams and study groups. It is recommended that you have at least six months of experience working with Salesforce's Nonprofit Cloud solution before attempting the exam.

Read the Nonprofit Cloud Consultant Certification Exam format below

- Format: Multiple choices, multiple answers
- Number of Questions: 60
- Passing score: 63%
- Language: English
- Length of Examination: 90 minutes

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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q32-Q37):

NEW QUESTION # 32

A large nonprofit organization is a social enterprise that functions in many ways like a for-profit corporation. The organization does not accept individual donations, but mostly engages with corporations, sponsors, and vendors by selling its own products to further its mission. The organization needs to manage Leads and track its Opportunity pipeline. Which account model should the consultant recommend?

- A. Administrative Account Model in HEDA
- B. Household Account Model in NPSP
- C. Individual "Bucket" Account Model in NPSP
- D. Salesforce Account Model without NPSP
- E. Household Account Model without NPSP

Answer: B

NEW QUESTION # 33

An international nonprofit organization works across six different countries in Europe and Africa

a. The organization relies heavily on volunteers in each country to support its work and wants volunteers to be able to sign up for volunteer jobs on its website.

What is a consideration when setting up Volunteers for Salesforce given this context?

- A. Set up a different Site in Volunteers for Salesforce for each country and set the time zone for the Site to the local time zone so all events will appear as the correct time for the time zone.
- B. Add text to the Volunteers for Salesforce website informing all volunteers that all time for volunteer jobs and shifts is shown in the time zone of the headquarters and they need to convert the time to their local time zone.
- C. Remove the Start Time and End Time fields from the website template and put the times in the description in the local time zone.
- D. Set the Volunteer Job's Website Time Zone field value to the time zone in which the job will take place when creating Volunteer Jobs.

Answer: D

NEW QUESTION # 34

A consultant is training a system admin to prepare for a new release of a particular open source Nonprofit Cloud product. Where are two places the system admin should look for release notes on the product? (Choose 2)

- A. The Nonprofit Hub group in the Trailblazer Community.
- B. The product's GitHub repository release page.
- C. The Salesforce Trust website.
- D. The Nonprofit Cloud release announcement group in the Trailblazer Community.

Answer: B,D

Explanation:

Managing releases for open-source products like NPSP, PMM, or V4S requires a different approach than standard Salesforce seasonal releases. Because these are managed packages developed in an open-source model, the documentation is found in specific community and developer locations.

The Two Primary Sources:

* GitHub Repository Release Page (A): Most Nonprofit Cloud open-source products (like NPSP) are hosted on GitHub (e.g., under the SalesforceFoundation or SFDO-Community organizations). The Releases tab on the repository provides the most technical and immediate information, including the specific version number, bug fixes, and "New Feature" logic directly from the developers.

* Nonprofit Cloud Release Announcement Group (C): This is the official Salesforce Trailblazer Community group for nonprofit customers. Salesforce product managers post "Push" schedules and high-level summaries of what is included in the upcoming package releases. This is where an admin finds out when the package will be automatically pushed to their sandboxes and production orgs.

Why other options are incorrect:

* Nonprofit Hub (Option B): This is a general discussion group for networking and "How-To" questions, but it is not the official repository for release notes.

* Salesforce Trust (Option D): This site monitors system performance, security alerts, and instance status (e.g., "Is NA123 down?"). It does not contain feature-level release notes for managed packages like NPSP.

NEW QUESTION # 35

A nonprofit stores a government-issued personal identification number on each constituent's Contact record in an encrypted field. What should a consultant enable on a Permission Set to ensure the personal identification number is fully accessible by a subset of org users?

- A. Manage Encryption Keys system permission
- B. **View Encrypted Data system permission**
- C. View All Contact object permission
- D. View All Data system permission

Answer: B

Explanation:

To ensure a subset of org users can fully access the government-issued personal identification number stored in an encrypted field on Contact records, the consultant should enable the "View Encrypted Data" system permission on a Permission Set:

View Encrypted Data System Permission:

This permission allows users to view the full unmasked value of encrypted fields.

It is necessary for users who need to access sensitive data stored in encrypted fields.

Steps to Enable the Permission:

Create or update a Permission Set in Salesforce.

Enable the "View Encrypted Data" permission in the System Permissions section of the Permission Set.

Assign the Permission Set to the appropriate subset of users who require access to the encrypted data.

Security Considerations:

Ensure that only trusted and authorized users are granted this permission due to the sensitive nature of the data.

Regularly review and audit Permission Set assignments to maintain security and compliance.

By enabling the "View Encrypted Data" permission, the nonprofit ensures that authorized users can access sensitive data as needed for their roles.

Reference:

Salesforce Help: View Encrypted Data Permission

Salesforce Security Documentation

NEW QUESTION # 36

A large non-profit organization needs to keep track of a vast network of donors in NPSP. The donors have their own complex relationships, where they may be related to many different Accounts. Which Salesforce object does Salesforce.org recommend using to address this complexity?

- A. Organization Accounts
- B. Connections
- C. Relationships
- D. **Affiliations**
- E. Contact (associated to Multiple Accounts)

Answer: D

Explanation:

Salesforce.org recommends using the Affiliations object to address the complexity of tracking donors who have relationships with many different Accounts. The Affiliations object is designed to manage and represent the various roles and relationships that a Contact can have with multiple Accounts. This is especially useful for non-profit organizations that need to track complex and multifaceted relationships between donors and organizations.

Understanding Affiliations in NPSP:

Affiliations are used to track the various roles a Contact has with different Accounts.

Each Affiliation record links a Contact to an Account, along with a Role and a Status.

This allows organizations to manage and report on the different ways Contacts are connected to multiple Accounts.

Setting Up Affiliations:

In NPSP (Nonprofit Success Pack), navigate to the App Launcher and select "NPSP Settings." Under the Affiliations section, you can configure different settings related to Affiliations, such as default role values and Affiliation mappings.

Creating and Managing Affiliations:

When creating a new Contact or updating an existing one, you can add Affiliation records to link the Contact to various Accounts. Navigate to the Contact's detail page, and in the Affiliations related list, click "New Affiliation." Fill out the required fields such as Account, Role, and Status, then save the record.

Using Affiliations for Reporting:

Affiliations can be included in reports to analyze the relationships Contacts have with multiple Accounts.

For example, you can create a report to show all Contacts and their respective roles in various organizations, which helps in understanding the network and influence of donors.

Benefits of Using Affiliations:

It provides a structured way to manage complex donor relationships.

Enhances reporting capabilities by allowing detailed analysis of donor connections.

Improves data accuracy by avoiding duplicate records and ensuring each Contact's relationships are properly tracked.

Reference:

CertGod Nonprofit Cloud Consultant study guide: "Which Salesforce object does Salesforce.org recommend using to address this complexity?" Salesforce Nonprofit Success Pack documentation on Affiliations: "Manage and represent the various roles and relationships that a Contact can have with multiple Accounts."

NEW QUESTION # 37

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