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The HCSA-Sales-Transmission certification program focuses on the principles and concepts of transmission networks, Huawei's products and solutions for transmission networks, and the best practices for selling and supporting these products. H19-102_V2.0 course also includes hands-on training, enabling individuals to apply their learning in real-world scenarios.

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Huawei H19-102_V2.0 (HCSA-Sales-Transmission & Access V2.0) Certification Exam is an industry-recognized certification that validates the skills and knowledge of individuals in the field of sales, transmission, and access. HCSA-Sales-Transmission & Access V2.0 certification exam is designed for individuals who want to enhance their skills and knowledge in the field of sales, transmission, and access.

Huawei HCSA-Sales-Transmission & Access V2.0 Sample Questions (Q50-Q55):

NEW QUESTION # 50

In DCI scenarios, Finance industry customers' major pain points are financial network attacks, frequent stock transactions.

- A. TRUE
- **B. FALSE**

Answer: B

Explanation:

Finance DCI pain points include financial network attacks (cybersecurity) and financial disaster recovery, per HCSA-Sales-Transmission & Access. Frequent stock transactions are a business need, not a technical pain point. The statement omits disaster recovery and misclassifies stock transactions, making it FALSE.

NEW QUESTION # 51

POL is an all-optical local area network (LAN) designed for enterprise networks. It can be widely used in campus networks of education, healthcare, airport, electric power, and smart city scenarios.

- A. TRUE
- B. FALSE

Answer: A

Explanation:

Passive Optical LAN (POL) is Huawei's all-optical solution for enterprise networks, replacing traditional copper-based LANs with fiber optics. HCSA-Sales-Transmission & Access materials confirm that POL, part of the Campus OptiX portfolio, is designed for enterprise environments and is widely applicable in scenarios such as:

Education (e.g., universities),

Healthcare (e.g., hospitals),

Airports,

Electric power, and

Smart cities.

Its benefits include simplified architecture, high bandwidth, and long-distance coverage (up to 40km), making the statement TRUE.

NEW QUESTION # 52

What are the following advantages of Campus OptiX in the hotel scenario?

- A. Wi-Fi "0" Interrupt
- B. 1 Fiber for 1 Room
- C. Best TCO

Answer: B,C

Explanation:

In the hotel scenario, Huawei's Campus OptiX (POL-based) offers tailored advantages, as per HCSA-Sales-Transmission & Access:

Best TCO (B): POL reduces cabling, power, and maintenance costs, delivering the best Total Cost of Ownership compared to traditional LANs.

1 Fiber for 1 Room (C): The solution supports a fiber-to-the-room architecture, providing high bandwidth and scalability for guest rooms.

Wi-Fi "0" Interrupt (A): While POL supports excellent Wi-Fi (e.g., via ONUs with Wi-Fi 6), "zero interrupt" is not a specifically highlighted advantage in hotel scenarios; it's more emphasized in office roaming contexts.

Thus, B and C are the verified advantages.

NEW QUESTION # 53

What is the lifecycle for fiber optic cable?

- A. 8 years
- B. 5 years
- C. 30 years

Answer: C

Explanation:

Fiber optic cables in POL and DCI solutions have a lifecycle of 30 years, per HCSA-Sales-Transmission & Access, due to their durability and passive nature, making B correct.

NEW QUESTION # 54

DC908 key feature: Simplified architecture from mainframes to blade servers, allowing IT engineers to deploy it.

- A. TRUE
- B. FALSE

Answer: B

Explanation:

DC908 simplifies DCI deployment with WebGUI and rapid commissioning, but it doesn't shift from mainframes to blade servers (an IT architecture change), per HCSA-Sales-Transmission & Access. It's designed for optical interconnect, making the statement FALSE.

NEW QUESTION # 55

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