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HP HPE0-V27 (HPE Edge-to-Cloud Solutions) certification exam is designed for IT professionals who want to demonstrate their skills in deploying, managing, and securing edge-to-cloud solutions using HPE technologies. HPE0-V27 exam is targeted towards professionals who have experience with HPE hardware and software solutions and want to enhance their career prospects in the field of edge-to-cloud computing.

Earning the HPE0-V27 certification demonstrates your expertise in implementing HPE edge-to-cloud solutions, which is highly valued by organizations that rely on these solutions to drive their business. HPE Edge-to-Cloud Solutions certification also shows that you have the skills and knowledge required to design, deploy, and manage edge-to-cloud solutions on HPE platforms, making you a valuable asset to any organization that is looking to leverage these technologies to gain a competitive advantage.

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HPE Edge-to-Cloud Solutions Sample Questions (Q20-Q25):

NEW QUESTION # 20

What is the correct method to calculate incremental cash flow?

- A. Divide the increase in revenue by the time needed to offset the IT investment.
- B. Subtract projected decrease in revenue or increase in costs from the initial investment.
- C. Multiply the increase in revenue by the time needed to offset the IT investment.
- **D. Subtract projected increase in revenue or decrease in costs from the initial investment.**

Answer: D

Explanation:

Incremental cash flow is the difference between the cash flow of a project with the investment and the cash flow of the same project without the investment. It represents the net change in cash flow that results from making the investment. The correct method to calculate incremental cash flow is to subtract projected increase in revenue or decrease in costs from the initial investment. This method captures the additional cash inflows and outflows that are attributable to the investment, and excludes any cash flows that are unrelated to the investment. Incremental cash flow can help you evaluate the profitability and feasibility of an IT investment by comparing it to the required rate of return or the payback period. References: HPE Edge-to-Cloud Solutions - Self-Directed Lab, HPE Edge-to-Cloud Solutions - Official Certification Study Guide, Incremental Cash Flow Definition, How to Calculate Incremental Cash Flow

NEW QUESTION # 21

What is one way that HPE is preparing customers for the future?

- A. by helping them remove containers and shift all workloads to virtualized servers
- B. by helping them transition away from data toward apps
- **C. by helping them transform into data-driven organizations**
- D. by helping them replace Platform as a Service (PaaS) with Software as a Service (SaaS)

Answer: C

NEW QUESTION # 22

A proposed HPE Alletra Storage MP B10000 addresses your customer 's needs for primary storage for their virtualized workloads. The customer is now requesting a revision that includes a backup environment. Their requirements for a backup environment include protection against ransomware and the ability to quickly spin up test and development environments that are seconds behind their production environment. Which solution addresses these new requirements?

- A. Commvault
- **B. Zerto**
- C. Veeam
- D. SimpliVity

Answer: B

Explanation:

HPE Zerto is the specific solution designed to meet recovery point objectives (RPO) of seconds and recovery time objectives (RTO) of minutes. Its Continuous Data Protection (CDP) technology uses a journaling mechanism that captures every write as it happens, allowing the customer to "rewind" to a point in time just seconds before a ransomware attack occurred. This capability directly addresses the requirement for a backup environment that is "seconds behind" production. Furthermore, Zerto enables the customer to non- disruptively spin up clones of their production environment for test and development. Because these replicas are

based on the continuous stream of data, the dev/test environment is a near-identical copy of production, ensuring high-fidelity testing. While Veeam and Commvault are robust data protection platforms, they typically rely on snapshot schedules that result in RPOs of minutes or hours, rather than the "seconds" required here. References: HPE GreenLake for Disaster Recovery; Zerto Continuous Data Protection Overview.

NEW QUESTION # 23

Which traditional use cases can be handled by HPE GreenLake for Block? (Choose two.)

- A. Containerized AI workload utilizing Microsoft Azure and an Apollo 4000.
- B. Collocated VMFS datastore mounted from an Alletra 9080 and protected by Zerto.
- C. On-premises mission critical Oracle database backed by an Alletra 6050.
- D. Mainframe volumes provided by HPE XP8 storage.
- E. Highly secure, air-gapped NFS share from an MSA 2062.

Answer: B,C

Explanation:

HPE GreenLake for Block Storage can handle traditional use cases that require high-performance, reliable, and scalable block storage for mission-critical applications. According to the HPE GreenLake for Block Storage planning overview 1, some of the use cases that can be supported by HPE GreenLake for Block Storage are:

* Collocated VMFS datastore mounted from an Alletra 9080 and protected by Zerto : This use case involves running virtual machines (VMs) on a VMware vSphere cluster that uses a VMFS datastore hosted on an HPE Alletra 9080 system. The VMFS datastore provides fast and consistent access to the VMs' data, while the HPE Alletra 9080 system delivers extreme performance, availability, and efficiency for the block storage. The VMs' data is also protected by Zerto, a software solution that provides continuous data protection, disaster recovery, and backup for virtualized environments. Zerto replicates the data from the HPE Alletra 9080 system to another site or cloud, ensuring business continuity and data integrity in case of any failure or outage.

* On-premises mission critical Oracle database backed by an Alletra 6050 : This use case involves running an Oracle database on a physical server that uses an HPE Alletra 6050 system as the block storage. The Oracle database supports mission-critical workloads that require high performance, availability, and security. The HPE Alletra 6050 system provides enterprise-grade block storage that delivers consistent low latency, high throughput, and high IOPS for the database. The HPE Alletra 6050 system also supports data services such as snapshots, clones, encryption, and replication for the database, enhancing its functionality and protection.

The other options are not traditional use cases that can be handled by HPE GreenLake for Block Storage. A containerized AI workload utilizing Microsoft Azure and an Apollo 4000 is a hybrid cloud use case that involves running AI applications on containers that use an HPE Apollo 4000 system as the storage. The HPE Apollo 4000 system is a big data and analytics platform that provides high-density, scalable, and cost-effective storage for large data sets. The containers are deployed on Microsoft Azure, a public cloud service that provides compute, storage, and networking resources for cloud applications. This use case is not supported by HPE GreenLake for Block Storage, as it does not involve block storage or HPE Alletra systems.

A highly secure, air-gapped NFS share from an MSA 2062 is a file storage use case that involves creating an NFS share on an HPE MSA 2062 system that is isolated from the internet and other networks. The HPE MSA

2062 system is an entry-level storage system that provides affordable and flexible storage for small and medium businesses. The NFS share provides file access to the data stored on the HPE MSA 2062 system, while the air-gap provides security and protection from external threats. This use case is not supported by HPE GreenLake for Block Storage, as it does not involve block storage or HPE Alletra systems. A mainframe volumes provided by HPE XP8 storage is a mainframe storage use case that involves providing block storage for mainframe systems using an HPE XP8 system. The HPE XP8 system is a high-end storage system that provides extreme performance, availability, and scalability for mainframe and open systems. The HPE XP8 system supports mainframe volumes such as FICON, CKD, and ECKD, as well as open system volumes such as FC, iSCSI, and NVMe. This use case is not supported by HPE GreenLake for Block Storage, as it does not involve HPE Alletra systems. References:

* HPE GreenLake for Block Storage

* HPE GreenLake for Block Storage planning overview

* HPE Alletra 9000 and 6000 systems

* Zerto

* HPE Apollo 4000 systems

* [HPE MSA 2062 storage]

* [HPE XP8 storage]

NEW QUESTION # 24

Your customer has the following concerns about your dHCI proposal:

The extended lead times for some parts of the solution do not meet their Project timelines.
They do not have sufficient IT resources to deploy a new solution.
They are struggling with the initial cost outlay.
Which solution addresses all three of their concerns?

- A. Rebuild your solution using the HPE GreenLake Quick Quote tool. With HPE GreenLake, the solution can be delivered in as little as 14 days, GreenLake solution deployed by HPE, and the solution is billed monthly.
- B. Rebuild the solution in OCA, and look for opportunities in the tool to replace long lead time components with similar components that have shorter lead times. Also with your sales team to revise the cost of the solution to meet customer needs.
- C. Use the HPE Assessment Foundry to find ways to lower the amount of storage needed. Use the results of the reports to use cheaper drives in the storage array. Also HPE Pointnext services for installation.
- D. Use the HPE TCO and ROI calculator to develop a compelling business case that highlights the value proposition as well as essential financial metrics that are important to the customers.

Answer: A

Explanation:

The solution that addresses all three of the customer's concerns is D. Rebuild your solution using the HPE GreenLake Quick Quote tool. With HPE GreenLake, the solution can be delivered in as little as 14 days, GreenLake solution deployed by HPE, and the solution is billed monthly. This is because HPE GreenLake is a cloud service that delivers on-premises or edge solutions with a pay-per-use pricing model, flexible capacity, and fully managed services. HPE GreenLake offers the following benefits for the customer: It reduces the lead time for the solution delivery, as HPE GreenLake can provide ready-to-ship solutions in 14 days or less, depending on the availability and complexity of the solution.

It lowers the IT resources required to deploy and manage the solution, as HPE GreenLake provides end-to-end services, including installation, configuration, monitoring, backup, patching, and tuning of the solution, freeing up the customer's IT staff to focus on value-added activities.

It alleviates the initial cost outlay, as HPE GreenLake charges the customer only for the actual usage of the solution, avoiding upfront capital expenses and overprovisioning or underutilization of resources.

NEW QUESTION # 25

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