

C-C4H47-2503 Test Discount Voucher, C-C4H47-2503 Exam Vce



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SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 2	<ul style="list-style-type: none">General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 3	<ul style="list-style-type: none">Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 4	<ul style="list-style-type: none">Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.

Topic 5	<ul style="list-style-type: none"> Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
Topic 6	<ul style="list-style-type: none"> Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 7	<ul style="list-style-type: none"> Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 8	<ul style="list-style-type: none"> Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 9	<ul style="list-style-type: none"> SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.

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C-C4H47-2503 Exam Vce - C-C4H47-2503 Key Concepts

An SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) practice questions is a helpful, proven strategy to crack the SAP C-C4H47-2503 exam successfully. It helps candidates to know their weaknesses and overall performance. Lead2PassExam has hundreds of SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) exam dumps that are useful to practice in real time. The SAP C-C4H47-2503 practice questions have a close resemblance with the actual C-C4H47-2503 exam.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q50-Q55):

NEW QUESTION # 50

As an Administrator, you want to configure Opportunity for the mobile app. Which of the following configurations can be performed? Note: There are 3 correct answers to this question.

- A. Configure Opportunity type
- B. Configure Opportunity status
- C. Define fields that you want to see in the product add/edit form
- D. Rearrange fields using drag-and-drop feature
- E. Add new fields from the list of available fields in Opportunity Header

Answer: C,D,E

NEW QUESTION # 51

A User is no longer able to access SAP Sales Cloud Version 2, due to too many failed log-in attempts. As an Administrator, how can you fix the issue?

- A. Unlock the employee and the respective password
- B. Assign a new security policy and unlock the User
- C. Unlock the respective User and reset the password
- D. **Reset the password for the affected User**

Answer: D

NEW QUESTION # 52

Which Machine Learning insight shows sentiment detection of surveys and emails?

- A. Machine Translation
- B. Business Text Intelligence
- C. Profanity Check
- D. **NLP Classification**

Answer: D

NEW QUESTION # 53

Best Run Bikes would like to apply their own Branding theme and background images to SAP Sales Cloud Version 2.

As an Administrator, which settings can you apply to address this request?

Note: There are 2 correct answers to this question.

- A. Branding
- B. **Home Page**
- C. Custom Layout
- D. Personalization

Answer: B,C,D

NEW QUESTION # 54

As an Administrator, you want to configure Email Draft Recommendation for your organization.

Which of the following steps would you perform?

Note: There are 3 correct answers to this question.

- A. **Activate Email Drafter**
- B. Configure Prompts
- C. **Select Business Objectives**
- D. Select Required Entities
- E. **Activate Business Objectives**

Answer: A,C,E

NEW QUESTION # 55

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