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SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 2	<ul style="list-style-type: none"> Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
Topic 3	<ul style="list-style-type: none"> Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.

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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q13-Q18):

NEW QUESTION # 13

What are some of the actions you can perform using SAP Emarsys?

Note: There are 2 correct answers to this question.

- A. Deliver personalized content
- B. Generate product recommendations
- C. Create quotation versions
- D. Route sales orders

Answer: A,B

NEW QUESTION # 14

Which feature is available in SAP Commerce Cloud?

- A. Bounce management for new prospects
- B. Product catalog
- C. Case processing with registered products
- D. Management for intercompany sales processes

Answer: B

NEW QUESTION # 15

Which of the following is a feature of SAP Customer Data Platform?

- A. Payload customer error messages
- B. Unique customer database
- C. AI customer overview
- D. Product Workbench

Answer: B

NEW QUESTION # 16

Which of the following features are available in SAP Service Cloud Version 2?

Note: There are 2 correct answers to this question.

- A. Agent Desktop
- B. Omnichannel experience
- C. Billing
- D. Guided selling

Answer: A,B

NEW QUESTION # 17

Which of the following actions can you perform in SAP Customer Data Cloud?

- A. You can manage customer segments.
- B. You can record all master data (customer, products, organization) in a central database.
- C. You can migrate data using the Data Workbench.
- D. You can analyze customer preferences for communication.

Answer: D

NEW QUESTION # 18

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