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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q76-Q81):

NEW QUESTION # 76
You are getting started with a Financial Services Cloud org. What's a reason why you cannot see the Lightning components and any pre-configured sample data after you set up "My Domain"?

- A. You need to switch to Salesforce Classic
- B. Contact Salesforce to enable "My Domain"
- C. Confirm that you click "Deploy to Users" to permanently deploy the custom domain to users
- D. It is working as designed. You need to configure Financial Services Cloud to create new Lightning components and sample data.

Answer: C

NEW QUESTION # 77
Lake Tahoe Bank wants to onboard a client digitally and without asking the client for information that the bank already has on file. The process has multiple steps and can have branching (conditional) logic that asks for different information depending on the responses. Which Salesforce feature should be used for this digital onboarding process?

- A. Actionable Relationship Center
- B. Aclion Plans
- C. Flows
- D. Financial Goals

Answer: C

Explanation:
The Salesforce feature that should be used for the digital onboarding process is Flows. Flows are a tool that can automate business processes and guide users or customers through screens that collect and display information. Flows can have multiple steps and branching logic that ask for different information depending on the responses. Flows can also integrate with existing data and prefill fields with information that the bank already has on file, reducing the need to ask the customer for redundant information. Flows can be embedded in Lightning pages, Experience Cloud sites, mobile apps, or websites to provide a seamless and engaging digital onboarding experience. Verified Reference: : Salesforce Help Article 1 : Salesforce Help Article 2

NEW QUESTION # 78
A Salesforce administrator updating a record page to add a Chatter component to the Action Plan Lightning record page is unable to find the Chatter components for selection.
What is the reason for this?

- A. Feedtracking has to be enabled for the Action Plan object.
- B. Salesforce is yet to roll out Chatter for the Action Plan object.
- C. Chatter has to be enabled for Action Plans via Chatter settings in setup.
- D. Admin users have to be assigned the Action Plans permission set.

Answer: A

Explanation:
Feed tracking has to be enabled for the Action Plan object in order to add a Chatter component to the Action Plan Lightning record page. Feed tracking allows you to see updates on records in Chatter feeds. You can enable feed tracking for custom objects, such as Action Plan, from the setup menu. Once feed tracking is enabled, you can add Chatter components, such as Feed or Publisher, to the record page using the Lightning App Builder.References: [Feed Tracking], [Chatter Components]

NEW QUESTION # 79
A bank needs help with many of its processes taking too long to complete. Many of its challenges are due to issues with handoffs between teams. The challenges also include users transferring control to the wrong person or team or forgetting to transfer it at all. Which two Financial Services Cloud capabilities should help address these challenges?

- A. Financial Accounts
- B. Omni Scripts
- C. Roll-up Summaries
- D. Action Plans

Answer: B,D

NEW QUESTION # 80
The Salesforce Admin of Lake Tahoe Wealth Management Company needs to update an existing, published Action Plan Template to accommodate a change in the firm's annual client review process. What steps should the Admin take to make that change?

- A. Set the Action Plan Template to "Inactive" and then make changes to the template, as necessary.
- B. Edit the published Action Plan Template directly.
- C. Clone the existing Action Plan Template and make any necessary changes on the new Action Plan Template.

Answer: C

NEW QUESTION # 81
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