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Salesforce AP-223 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• New Release Capabilities: This domain addresses understanding how new Salesforce releases impact existing designs and the importance of implementing current available capabilities.

Topic 2	<ul style="list-style-type: none"> Revenue Cloud Implementation Management: This domain focuses on leading scoping sessions, capturing solution designs, preparing for projects, and managing build, test, deployment, and support phases.
Topic 3	<ul style="list-style-type: none"> Revenue Cloud Technical Design: This domain covers recommending CPQ and Billing solutions within managed package capabilities, analyzing legacy data implications, determining when customization is appropriate, and assessing project risks.

Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q42-Q47):

NEW QUESTION # 42

A revenue cloud consultant determines that price rules will not address additional calculation steps to accurately set the quote line list price needed for a project. What is the next functionality that should be investigated that will address the requirements?

- A. Use an Apex Trigger on the Quote Line
- B. Use a Record Change Flow to trigger on the Quote Line.
- C. Set Pricing Method to Custom
- D. A Quote Calculator plugin (QCP)**

Answer: D

NEW QUESTION # 43

universal containers has setup a partner type custom field on the CPQ quote object in order to ensure partners receive discounts. setting the partner type on the quote should cause a recalculation because the field is an input to the product prices. how can partner type queue a new calculation for the quote?

- A. calculation Include the field in a custom metadata setting
- B. Refresh post install scripts
- C. Setup a quote calculator plugin to ensure the custom field triggers
- D. Add the partner type field to the calculating fields field set**

Answer: D

NEW QUESTION # 44

Our customer is headquartered in the US but has operations in Germany. The German operation has CPQ installed in their own EU instance of salesforce.

Which service region should be defined for the Europeans instance of CPQ in order to optimize calculation performance?

- A. Australia
- B. japan
- C. Server region has no performance impact
- D. europe**
- E. North America

Answer: D

Explanation:

The CPQ Quote Calculator is hosted by Salesforce in specific service regions.

Performance is optimized when the service region matches the Salesforce org location.

Since the German operation is hosted in the EU Salesforce instance, the performance-optimized setting is:

Europe regionThis keeps latency minimal and significantly improves quote calculation speed.

NEW QUESTION # 45

Which 3 documents help a revenue cloud consultant better understand the client's revenue cloud project requirements before speaking for the first time in a scoping session?

- A. brochures that provided detail to the products and services the client offers
- B. The latest release notes found at help.salesforce.com/salesforce CPQ patch notes
- C. A sample proposal the client provides to their customers
- D. An approval matrix documentation that describe the approvals needed before a quote is sent to the customer

Answer: A,C,D

NEW QUESTION # 46

Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing Cycle in a sandboxed environment. One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

- A. The User did not have the proper access to the Quote Object.
- B. The User did not have the proper access to the Opportunity Product object.
- C. The User did not have the proper access to the Quote Line object.
- D. The User did not execute post-installation scripts upon their first login to CPQ.

Answer: D

Explanation:

When users log in to Salesforce CPQ for the first time, the Post-Install Script must run.

This script:

Initializes CPQ user settings

Creates required calculation metadata

Ensures Quote + Quote Line permissions and defaults work

Enables Primary Quote logic

If an automation tries to set a new Quote as Primary, but the user has not run the CPQ post-install script, CPQ raises errors because internal references and fields are not yet initialized for that user.

This is a documented CPQ requirement.

Thus, A is correct, and all other options point to permission issues that do NOT cause this specific failure pattern.

NEW QUESTION # 47

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