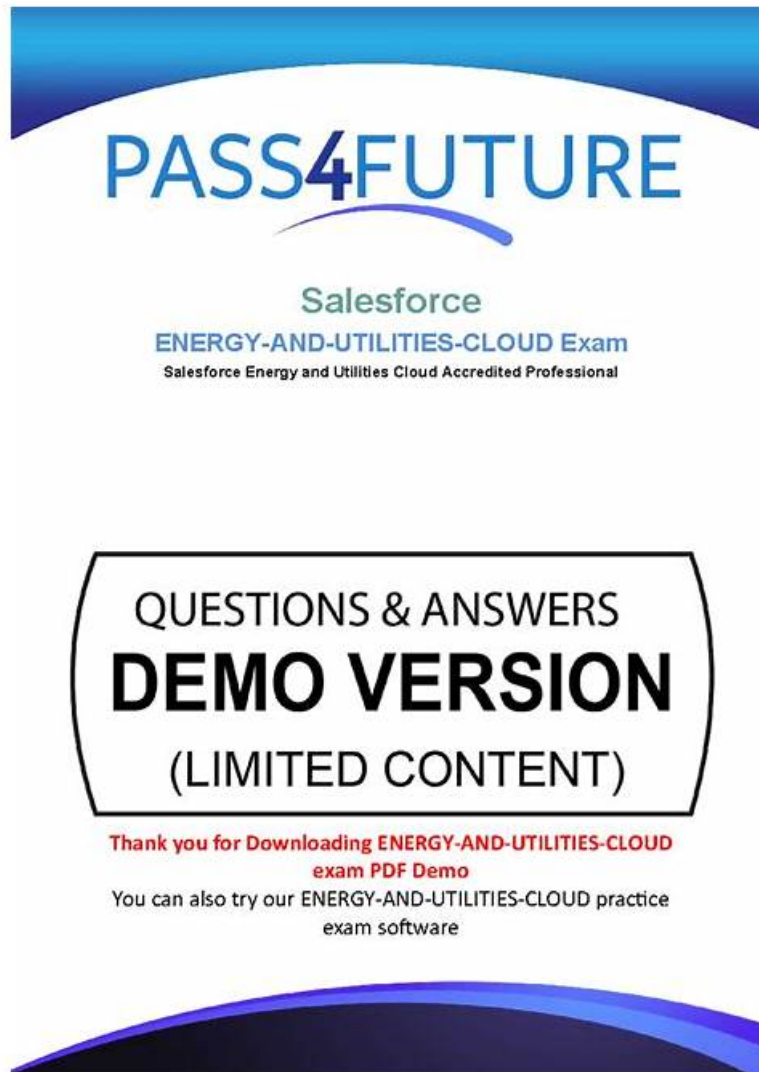


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## Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q26-Q31):

### NEW QUESTION # 26

An energy company has decided to keep the latest customer invoice in Energy and Utilities Cloud to improve performance Which object is used to store this data?

- A. Service Account
- **B. Bill**
- C. Statement
- D. Account

**Answer: B**

Explanation:

In Salesforce Energy and Utilities Cloud, the object used to store the latest customer invoice information is the Bill object. This object is specifically designed to handle billing information related to the services provided by energy and utility companies. By storing invoice data in the Bill object, energy companies can efficiently manage and access billing records, enhancing performance by ensuring that crucial financial data is organized and easily retrievable within the system. Reference = The Salesforce Energy and Utilities Cloud documentation provides details on the data model, including the use of the Bill object to store customer billing information, reflecting industry-specific data management needs: [https://developer.salesforce.com/docs/atlas.en-us.industries\\_energy\\_and\\_utilities.meta/industries\\_energy\\_and\\_utilities/](https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/)

### NEW QUESTION # 27

A customer is ready to migrate and deploy large volumes of configuration components as part of production deployment. Which two tools support this deployment?  
Choose 2 answers

- **A. IDX Workbench**
- **B. Velocity Build Tool**
- C. Velocity Installation Assistant
- D. Big Objects Manager

**Answer: A,B**

### NEW QUESTION # 28

A multinational energy company distributes energy to several countries with different tariffs. For their Energy and Utilities Cloud implementation, they want to allow each country only to have access to its respective price. How can this be done with Industries CPQ?

- **A. One Price List should be configured for each country, and Context Rules need to be configured to make the Price List eligible only for its respective country.**
- B. One Price List should be configured for each country, and Advanced Rules need to be configured to make the Price List eligible only for its respective country.
- C. One Price Book should be configured for each country, and Context Rules need to be configured to make the Price Book eligible only for its respective country.
- D. One Price Book should be configured for each country, and Advanced Rules need to be configured to make the Price Book eligible only for its respective country.

**Answer: A**

### NEW QUESTION # 29

A utility customer runs the majority of their current processes using backoffice CIS, billing, and other thirdparty integrations. As part of the enterprise digital transformation initiative to improve end-to-end experiences, they chose Energy and Utilities Cloud with an incremental rollout strategy, beginning with employee transformation.

What solution component of Energy and Utilities Cloud should be recommended and mapped to get them started on the transformation journey?

- A. utility 360
- B. Partner Management
- C. utility Cx

**Answer: A**

### NEW QUESTION # 30

An energy and utilities company wants to use objects for multi-site locations What three objects can they use out of the box?

- A. Service Point
- B. Service Account
- C. Premises
- D. Quote
- E. Asset

**Answer: A,B,C**

Explanation:

For an energy and utilities company looking to manage multi-site locations using Salesforce Energy and Utilities Cloud, the following objects can be utilized out of the box: A. Service Account: Represents the account receiving the service and can be used to organize and relate to multiple service locations. C. Service Point: Represents a specific physical location where services are delivered or measured, such as a metering point for utilities. D. Premises: Represents the physical location or property where service points are located, enabling the organization of multiple service points within a larger geographical or physical area.

These objects collectively facilitate the effective management of multi-site locations, providing a structured approach to tracking service delivery and consumption across different sites. Reference = The Salesforce Energy and Utilities Cloud documentation outlines the use of these objects within the standard data model, providing a foundation for managing complex site structures and utility services: [https://developer.salesforce.com/docs/atlas.en-us.industries\\_energy\\_and\\_utilities.meta/industries\\_energy\\_and\\_utilities/](https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/)

### NEW QUESTION # 31

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