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Salesforce Certified Platform App Builder Sample Questions (Q43-Q48):

NEW QUESTION # 43

The Recruiting team at AW Computing captures the job acceptance and date of hire of a candidate on the Job Application custom object. Once the candidate accepts the recruiter's job offer, the date of hire should be entered and not be changed on subsequent record edit.

Which validation formula should the app builder use?

- A. NOT{IS&!ANK(Job_Accepted_c)} || ISCHANGED(Hire_Date_c)
- B. (ISBLANK(Job_Accepted_c)) || NOT(ISCMANGED(Hire_Date_c))
- C. NOT(ISCLANK(Job_Accepted_c)) && ISCHANGED(Hire_Date_c)
- D. (ISBLANK(Job_Accepted_c)) && NOT(ISCHANGED(Hire_Date_c))

Answer: C

Explanation:

Explanation

NOT(ISBLANK(Job_Accepted__c)) && ISCHANGED(Hire_Date__c) is the validation formula that the app builder should use to meet the requirement of preventing changes to Hire Date after Job Accepted is entered.

This formula will return TRUE if Job Accepted is not blank and Hire Date is changed, which will display an error message and prevent saving the record. The other formulas are not correct or valid.

NEW QUESTION # 44

Universal Containers wants to track installation information once a container has been purchased on a custom object. Sales reps should have visibility of all the installations associated with their opportunities.

Which kind of relationship should this new object have to Opportunity?

- A. Hierarchical
- B. Many to Many
- C. Master-Detail
- D. Lookup

Answer: C

Explanation:

The new custom object ("Installation__c") must store installation details that are related to an Opportunity.

Since each installation should be tied directly to a single opportunity, and inherit ownership and visibility from that opportunity (as per "sales reps should have visibility"), a Master-Detail relationship is appropriate.

* Why B (Master-Detail) is correct:Exact Extract:"In a master-detail relationship, the detail record inherits the sharing and security settings of its master record." - Salesforce Help | Relationships OverviewBecause Opportunities already have ownership and sharing settings that determine sales reps' visibility, making Installation__c the detail record ensures that sales reps automatically see related installations.Exact Extract:"The master-detail relationship closely links objects so that the master record controls certain behaviors of the detail record, such as record ownership, sharing, and deletion." - Salesforce Help | Master-Detail Relationships Why B (Master-Detail) is correct:Exact Extract:"In a master-detail relationship, the detail record inherits the sharing and security settings of its master record." - Salesforce Help | Relationships OverviewBecause Opportunities already have ownership and sharing settings that determine sales reps' visibility, making Installation__c the detail record ensures that sales reps automatically see related installations.Exact Extract:"The master-detail relationship closely links objects so that the master record controls certain behaviors of the detail record, such as record ownership, sharing, and deletion." - Salesforce Help | Master-Detail Relationships

* Why not A (Many to Many):Many-to-many relationships are only used when multiple records on both sides need to relate (e.g., Opportunities linked to multiple Installations and vice versa). That is not described here.

* Why not C (Hierarchical):Hierarchical relationships are only available on the User object.

* Why not D (Lookup):Lookup relationships do not automatically grant visibility or inherit ownership, so sales reps might not see all related installations.

References (Salesforce Platform App Builder documentation / Study Guide topics):

- * Salesforce Help | Relationships Overview
- * Salesforce Help | Master-Detail Relationships
- * Salesforce Platform App Builder Exam Guide | Data Modeling and Management

NEW QUESTION # 45

Universal Containers needs a field on the Account to track how many Opportunities are closing within the next 30 days. What can be used to accomplish this goal?

- A. Process Builder
- B. Workflow Rule
- C. Roll-up Summary Field
- D. Apex Code

Answer: C

NEW QUESTION # 46

Which two report formats can be used as a source report to configure a reporting snapshot?

Choose 2 answers

- A. Joined format
- B. Tabular format
- C. **Summary format**
- D. Matrix format

Answer: C,D

Explanation:

For reporting snapshots, the source report must be capable of grouping data, which is necessary for summarizing information at specific intervals. The acceptable formats for a source report in reporting snapshots are:

Summary format (B). This format groups rows of data by one or more criteria and can perform calculations such as sum, average, etc., on another column at each group level.

Matrix format (D). Similar to the summary format but arranges data in a grid format, allowing summarization by both rows and columns.

Tabular (A) and joined (C) formats are not suitable for reporting snapshots. Tabular reports do not include grouped or summarized data, and joined reports involve combining multiple report types, which are not compatible with how reporting snapshots need to structure data.

Reference for more information on reporting snapshots and report formats:

Reporting Snapshots: https://help.salesforce.com/articleView?id=reports_snapshots.htm&type=5 Report Formats: https://help.salesforce.com/articleView?id=reports_understanding_formats.htm&type=5

NEW QUESTION # 47

universal containers is migrating its sales operations from a legacy system that was used. opportunities need to be imported with the proper country currency. Which two steps should an app builder configure to meet these requirements?

Choose 2 answers.

- A. Use Data Loader to import the records.
- B. Include the currency ISO Code Column in the import file.
- C. Use Import Wizard to import the records.
- D. Use import the currency ISO Code Column in the import file.
- E. **Include the currency ISO code in all currency fields in the import file.**

Answer: A,E

Explanation:

To import opportunities with the proper country currency, the app builder needs to include the currency ISO code in all currency fields in the import file, and use Data Loader to import the records. Data Loader supports importing multiple currencies, while Import Wizard does not. The currency ISO code column in the import file specifies the currency for each record

NEW QUESTION # 48

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