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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q45-Q50):

NEW QUESTION # 45

Which fields are used to determine the delivery item category? Note: There are 3 correct answers to this question.

- A. MRP type
- B. Delivery type
- C. Higher-level item category
- D. Shipping point
- E. Item category group

Answer: B,C,E

NEW QUESTION # 46

You want to determine the item category in a sales document.

What do you need to consider? Note: There are 2 correct answers to this question.

- A. The material master data
- B. The sales organization
- C. The higher-level item
- D. The customer master data

Answer: A,C

NEW QUESTION # 47

When performing backorder processing, which confirmation strategies can you select? Note: There are 3 correct answers to this question.

- A. Fill
- B. Redistribute
- C. Gain
- D. Drop
- E. Obtain

Answer: A,B,C

NEW QUESTION # 48

You maintain a sales order with several items and apply a manual freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Assign a group condition routine to the freight charge.
- B. Set up the freight charge as a header condition.
- C. Set up calculation type B (fixed amount) for the freight charge.
- D. Set up condition type groups for the freight charge.

Answer: D

NEW QUESTION # 49

You save a sales order and receive a system message that a business partner of a specific partner function is missing.

Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Invoicing party (11)
- B. Ordering party (1)
- C. Ship-to party (SH)
- D. Sold-to party (SP)

Answer: C,D

NEW QUESTION # 50

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