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Salesforce AP-219 Exam Syllabus Topics:

Topic	Details
Topic 1	• Data Model: Core objects (Order, Order Summary, Fulfillment Orders, Return Orders), B2C Commerce integrations, and tracing data flow including custom attributes.
Topic 2	• Process Automation and Integrations: Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.
Topic 3	• Deployment and Debugging: Deployment options, lifecycle management, building processes with pre-configured data, and understanding supporting objects and system runtime.
Topic 4	• User Experience and Customization: Customizing Lightning UI for different user roles using declarative tools like Lightning Page Editor and Report Builder.
Topic 5	• Order Management Basics: Foundation of Order Management within Salesforce ecosystem, platform architecture, integration capabilities with third-party systems, and native Salesforce functionality.

Salesforce Order Management Administrator Accredited Professional

Sample Questions (Q15-Q20):

NEW QUESTION # 15
A company has multiple fulfillment centers that they want to utilize when orders are fulfilled. The administrator is tasked with minimizing the distance from fulfillment center to delivery location. How can this be accomplished?

- A. Ask a developer to create an Apex Action that can determine the closest fulfillment location
- B. Add the "Order Routing Rank By Closest Distance" action to the fulfillment flow
- C. Create a Workflow Rule on the Fulfillment Order object that utilizes the Order Management workflow field update actions
- D. Modify the Fulfillment Location Search process to search by closes! distance instead of least number of splits

Answer: B

Explanation:
The best way for the administrator to accomplish this task is to add the "Order Routing Rank By Closest Distance" action to the fulfillment flow. This action is a flow core action that ranks the fulfillment locations by their distance from the delivery location, and returns a list of ranked locations. The administrator can use this action to find the optimal fulfillment location for each order based on proximity. Verified Reference:https://help.salesforce.com/s/articleView?
id=sf.flow_ref_elements_om_actions_order_routing_rank_by_closest_distance.htm&type=5

NEW QUESTION # 16
An administrator has created a screen flow for users to create accounts. Some users have complained that they do not always have all the required data to create the account and lost progress when they leave the flow. What two steps should the administrator take to prevent lost progress? Choose 2

- A. Ask a developer to create a lightning component to pause the flow
- B. Enable paused flows in process automation settings in setup
- C. Add a pause button to the footer of the screen flow
- D. Add the paused flows component to the home page

Answer: B,D

NEW QUESTION # 17
How can an administrator localize screens in the Order Management flows?

- A. Create a copy of the flow with hard-coded text in the desired language
- B. Create text localization variables in the flow
- C. Add the Language Selector component at the start of the flow so users can change the language
- D. Enable localization for the flow and modify the label's value to match the desired language

Answer: B

NEW QUESTION # 18
For what use case would an administrator enable Person Accounts during Order Management setup?

- A. Connecting to an external ERP system
- B. Person Accounts are always enabled for Order Management
- C. Connecting Order Management to B2B Commerce
- D. Connecting Order Management to B2C Commerce

Answer: D

Explanation:
An administrator would enable Person Accounts during Order Management setup for the use case of connecting Order Management to B2C Commerce. B2C Commerce is a cloud-based platform that enables businesses to create and manage online storefronts for consumers. B2C Commerce uses Person Accounts to represent individual shoppers who place orders on the storefronts. Person Accounts are a type of account that combines account and contact information into a single record. To connect Order Management to B2C Commerce, an administrator needs to enable Person Accounts in Order Management and install the

B2C Commerce Integration package from AppExchange. Reference: B2C Commerce Integration, [Person Accounts]

NEW QUESTION # 19

An administrator needs to send an Outbound Message to an external accounting system whenever a Fulfillment Order is created. What is the best practice to create this functionality?

- A. Create an Apex Trigger
- B. Create a Process Builder
- C. Create a Flow
- D. Create a Workflow Rule

Answer: C

NEW QUESTION # 20

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