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## IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q38-Q43):

### NEW QUESTION # 38

Which techniques should be applied to prioritize requirements?

- A. Risk Analysis and Management
- B. Interface Analysis and Interviews
- **C. Decision Modelling and Estimation**
- D. Document Analysis and Vendor Assessment

**Answer: C**

### NEW QUESTION # 39

Which technique represents a small, concise statement of functionality or quality needed to deliver value to a specific stakeholder?

- A. Scope modelling
- B. Business case
- C. Lessons learned
- **D. User stories**

**Answer: D**

Explanation:

User stories are a technique used in business analysis to represent a small, concise statement of functionality or quality needed to deliver value to a specific stakeholder. They are expressed by presenting the role, the goal, or the value and are a fundamental component of Agile methodologies. User stories help teams understand what the stakeholders need without going into excessive detail, allowing for iterative development and refinement of requirements.

### NEW QUESTION # 40

Business analysis is the practice of enabling change in an enterprise by:

- A. understanding strategic objectives and improving internal processes.
- **B. defining organizational needs and recommending solutions.**
- C. identifying pain points and recommending alternatives.
- D. listening to stakeholder feedback and documenting their issues.

**Answer: B**

Explanation:

Business analysis is the practice of enabling change in an enterprise by defining needs and recommending solutions that deliver value to stakeholders.

### NEW QUESTION # 41

If a business analyst (BA) asks Questions during the job shadowing with a subject matter expert, which approach is being used?

- A. Contextual Inquiry Observation
- **B. Active Observation Approach**
- C. Passive Observation Approach
- D. Inactive Observation Approach

**Answer: B**

Explanation:

The Active Observation Approach is used when a business analyst (BA) asks questions during the job shadowing with a subject matter expert. This approach involves the observer interacting with the person performing the task, allowing the BA to ask questions and gain immediate understanding of the process and reasoning behind actions taken during the activity. It is a method that enables the BA to quickly comprehend undocumented processes and the rationale behind the tasks being observed.

### NEW QUESTION # 42

Which of the following is a guideline or tool, often provided by third parties, used for defining design options?

- A. Solution scope
- **B. Existing solutions**
- C. Future state description
- D. Traced requirements

**Answer: B**

Explanation:

Existing solutions are considered a guideline or tool when defining design options. These can be internal systems or third-party offerings that provide baseline capabilities. Evaluating existing solutions helps the BA define viable design paths, often saving time and cost over custom-built options.

BABOK Reference - Task: Define Design Options (Section 7.5, Inputs):

"Existing solutions may include purchased products, components of the current state, or other assets that may be leveraged when defining design options."

## NEW QUESTION # 43

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