

2026 Pass-Sure Salesforce Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional Test Lab Questions



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Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam covers a range of topics related to Salesforce Revenue Cloud, including pricing and product management, revenue recognition, order and contract management, and payment processing. It is a challenging exam that requires a deep understanding of the platform and its various features and capabilities.

Salesforce Revenue Cloud Consultant Accredited Professional Exam is designed for professionals who have a deep understanding of the Salesforce Revenue Cloud platform. Salesforce Revenue Cloud is a set of tools and services that enable businesses to manage their revenue streams, automate revenue recognition processes, and gain insights into their revenue performance. The Revenue Cloud Consultant Accredited Professional certification is a validation of an individual's expertise in implementing Revenue Cloud solutions and advising clients on best practices.

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Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q41-Q46):

NEW QUESTION # 41

After installing salesforce CPQ in your customer Sandbox org you notice unacceptable performance times as the primary quote syncs to the opportunity its determined the cause for sub optimal performance is attribute to 30 process builders referencing the quote and opportunity along with other heavy customization that was previously created. what strategy should the revenue cloud consultant recommend to the customer?

- A. Architect the revenue cloud solution to follow suit by
- B. baseline current performance recommend to identify and address the technical debt first before designing the revenue cloud solution categorize the subpar customizations as 'out of scope'. processed with design and build, and address performance issues as the final task in UAT
- C. upgrade the org to the latest CPQ and billing release, this will largely address the performance issues
- D. extending customization using coding best practices to improve scalability

Answer: D

NEW QUESTION # 42

A Revenue Cloud Consultant wants to restrict the ability to cancel subscriptions via the cancel button in the Account > Managed Assets view. The consultant wants to ensure that only a select group of super users has access to this functionality. Which change does the consultant need to apply for this requirement?

- A. Unassign Initiate Cancellation API permission for users who should not have access to the cancel button.
- B. Inactivate the Amend, Renew, and Cancel Assets screen flow for users who should not have access to the cancel button.
- C. Modify the Managed Asset Viewer page layout for users who should not have access to the cancel button.

Answer: A

NEW QUESTION # 43

An escalation on a Revenue Cloud Project happens, which role is primarily responsible for project success?

- A. Technical Architect
- B. Customer Success Manager
- C. Project Manager
- D. Developer
- E. Solution Architect

Answer: C

NEW QUESTION # 44

How does Hold Billing work?

- A. It Prevents invoice document generation and stops email notifications from going out to the customer.
- B. The Hold Billing field is set to "yes" until the order is activated. Upon order activation the field will be automatically set to "no".
- C. It suspends invoicing for that order product until the field is set to "no", Invoices lines will be created only for invoices after hold billing was set to "yes".
- D. It suspends invoicing for that order product until the field is set to "no", Invoices lines will be created to account for the time when hold billing was set to "yes"

Answer: D

NEW QUESTION # 45

Universal Containers is beginning the process of SKU rationalization as part of their Revenue Cloud project. They have been advised that rationalizing their product catalog will reduce complexity and increase flexibility. Which three areas can they look to consolidate products?

- A. Same product names with different attribute values
- B. Same products with different serial numbers
- C. Same product names commonly found in the same bundle
- D. Same product names with different Term length
- E. Same product names with different bulk discount levels

Answer: A,C,D

Explanation:

SKU rationalization is a process that involves reviewing and trimming down the product variety to focus on the most profitable SKUs¹. This process is crucial in managing SKU proliferation, which refers to the creation of multiple product records for various product combinations offered, even though they are the same product, merely sold under different scenarios².

In the context of Salesforce Revenue Cloud, SKU rationalization can be achieved through the consolidation of products in the following areas:

B: Same product names with different attribute values: Products that are essentially the same but have different attribute values can be consolidated. This reduces the complexity of the product catalog and makes it easier to manage².

D: Same product names commonly found in the same bundle: Products that are often sold together in the same bundle can be consolidated. This not only simplifies the product catalog but also makes it easier for customers to make purchases².

E: Same product names with different Term length: Products that are the same but have different term lengths can be consolidated. This can simplify the product catalog and make it easier for customers to understand the products they are purchasing².

References: 2

<https://www.simplus.com/sku-rationalization-strategy/>

NEW QUESTION # 46

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