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Salesforce Field-Service-Consultant Certification Exam is designed for professionals who are responsible for implementing and managing the Salesforce Field Service Lightning solution. Salesforce Certified Field Service Consultant certification exam tests a candidate's knowledge and skills in designing and deploying solutions that enable field service organizations to provide exceptional service to their customers. The Salesforce Certified Field Service Consultant certification is ideal for professionals who have experience in managing field service operations and are looking to enhance their skills and knowledge in the field.

Salesforce Field-Service-Consultant Exam is a comprehensive test that evaluates the knowledge and competency of professionals in various areas such as Salesforce Field Service processes, scheduling, dispatching, and optimization. It also covers topics such as mobile workforce management, inventory management, and customer communication. Salesforce Certified Field Service Consultant certification is ideal for consultants, administrators, developers, and project managers who work with Salesforce Field Service solutions and want to validate their skills and knowledge in this area. Becoming a Salesforce Certified Field Service Consultant

demonstrates an individual's commitment to their profession and their ability to deliver high-quality solutions that help organizations achieve their business objectives.

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Salesforce Field Service Consultant certification is an excellent investment for individuals looking to advance their careers in field service management. Salesforce Certified Field Service Consultant certification demonstrates to employers that you possess the skills and knowledge needed to design and implement effective field service solutions using Salesforce. It also provides you with access to a network of certified professionals, giving you the opportunity to connect with others in your field and learn from their experiences.

### **Salesforce Certified Field Service Consultant Sample Questions (Q128-Q133):**

#### **NEW QUESTION # 128**

Universal Containers needs to send Technicians into the field to service containers. It takes two Technicians with specialized skills to complete the work at the same time.

How should a Consultant implement this requirement?

- **A. Create a crew with two Technicians**
- B. Create a single Service Appointment.
- C. Create two Service Crews.
- D. Create a work rule with two required skills.

**Answer: A**

#### **NEW QUESTION # 129**

Northern Trail Outfitters (NTO) wants to use crews to service its customers. NTO's consultant recommends using the Crew Management tool to create and maintain the crews, and indicates that access to the tool is given via a permission set.

Which two permission sets should give a user access to the Crew Management tool?

Choose ? answers

- A. FSL Resource Permissions
- B. FSL Agent Permissions
- **C. FSL Dispatcher Permissions**
- D. FSL Admin Permissions

**Answer: C**

Explanation:

These two permissionsets give access to the Crew Management tool, which allows creating and managing crews and crew members. References:[https://help.salesforce.com/s/articleView?id=sf.fs\\_crews\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_crews_overview.htm&type=5)

#### **NEW QUESTION # 130**

a customer makes one appointment for the sales department, and another

appointment for the service department. The two appointments should be handled on the same day, but should be created as separate appointments. In addition, the technician must complete one appointment before starting the next. The agent wants to make sure these two appointments are scheduled together and in sequence.

Which three things should the consultant verify to ensure these requirements are simultaneous scheduling will occur?

Choose 3 answers

- A. The dependency type is set to start after finish and day on the service appointment in the dependency.
- B. A dependency has been created between the two appointment and the start time are the same.
- C. The complex work visual force page is added to the service appointments page layout.
- D. The checkbox uses all-or-none scheduling for related appointments in field service setting is selected.
- E. The same resource and same day fields appear on the service appointments page layout.

**Answer: A,C,D**

#### NEW QUESTION # 131

Universal Containers wants to provide a pro-formal invoice to their customer at the completion of a Work Order. Which three should a Consultant set up in order to achieve this requirement?

- A. Create Work Order Line Items with Products.
- B. AppCreate Products and Price Book Entries.
- C. Apply Promotion to the Work Order.
- D. Create Account-wide Discounts.
- E. Apply Price Book to the Work Order.

**Answer: A,B,E**

#### NEW QUESTION # 132

Universal Containers wants their Technicians to create an additional visit to complete unfinished work within the Salesforce Field Service mobile application.

Which approach should a Consultant recommend to meet the requirement?

- A. Define a Quick Action that creates a new Work Order record.
- B. Define a Visualforce page that creates a new Work Order record.
- C. Define a Visualforce page that creates a new Service Appointment record.
- D. Define a Quick Action that creates a new Service Appointment record.

**Answer: A**

Explanation:

Explanation

Soft Boundaries and Customer First are two default scheduling policies that meet the requirement of committing preferred resources to accounts and providing prompt service. Soft Boundaries prioritize resources that are assigned to the same account or service territory as the service appointment. Customer First prioritize resources that have the highest customer satisfaction rating.

References: [https://help.salesforce.com/s/articleView?id=sf.fsl\\_scheduling\\_policies.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fsl_scheduling_policies.htm&type=5)

#### NEW QUESTION # 133

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