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SAP Certification Exam. Questions And Answers

2023 Update

All marketing documents have tabs for Contents, Logistics, Accounting, and Attachments (T/F) - ANS-True

What is an easy way to assign a standard role based cockpit to a user?

- a. Use the Form Settings window to choose the Authorization Group
- b. Assign an Authorization Group to a User in the Users-Setup Window
- c. Select the Authorization Group in the Widget Gallery - ANS-b. Assign an Authorization Group to a User in the Users-Setup Window

What key can you press for Online Help?

- a. F3
- b. F1
- c. F2 - ANS-b. F1

SAP Business One can run in the cloud or on premise (T/F) - ANS-True

What is the Relationship Map?

- a. Tool to link business objects to create a query
- b. Graphical display of related documents
- c. Dashboard for viewing details for a business partner - ANS-b. Graphical display of related documents

A superuser is limited by license type and authorizations assigned (T/F) - ANS-False

Which cockpit widget type tracks progress towards objectives with color coding and trend arrows?

- a. Business Object Count
- b. Key Performance Indicator
- c. Pervasive Dashboard - ANS-b. Key Performance Indicator

What are some advantages of saving a document as a draft?
There are 2 correct answers.

- a. Only draft documents can contain alternative item rows

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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

Topic 2	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11

How does SAP Spend Management address the challenge of fragmented processes in procurement?

- A. By eliminating the need for analytics in procurement
- B. By improving siloed solutions for specific departments
- C. By integrating data and processes for a holistic view of spend
- D. By increasing reliance on manual tracking methods

Answer: C

NEW QUESTION # 12

What advantages does the Intelligent Audit feature provide in the context of expense management? Note: There are 2 correct answers to this question.

- A. Enhances automated billing processes
- B. Provides deeper insights and enhances decision-making
- C. Eliminates the need for human auditors completely
- D. Ensures policy compliance and identifies potential fraud

Answer: B,D

NEW QUESTION # 13

Within the SAP Business Suite, what is the main function and significance of SAP Spend Management?

- A. It concentrates on automating basic procurement tasks without the need for integration.
- B. It is primarily used for inventory control and production planning.
- C. It operates independently without integration with other SAP applications or external data sources.
- D. It plays a crucial role in managing supply chain disruptions and promoting sustainable practices.

Answer: D

NEW QUESTION # 14

Which strategy is crucial for successfully managing travel and expenses using SAP Concur solutions?

- A. Enforcing uniform travel policies that apply to all employees, regardless of their role
- **B. Understanding and defining key personas involved in the process, to tailor solutions to their distinct priorities**
- C. Prioritizing the frequent traveler's preferences
- D. Focusing on the perspectives of C-suite executives when evaluating SAP Concur solutions

Answer: B

NEW QUESTION # 15

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Tracking of supplier performance
- **B. Automation of procurement processes from sourcing to payment**
- C. Isolation of spend data across different departments
- D. Enhanced focus on non-PO invoices

Answer: B

NEW QUESTION # 16

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