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S/4HANA Cloud Public Edition - Sales

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.

Topic 2	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 3	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 4	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 5	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 6	• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 7	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 8	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 9	• Extensibility and Integration
Topic 10	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 11	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 12	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q25-Q30):

NEW QUESTION # 25

You execute the Sell from Stock (BD9) process.

At which process step is the billing due list updated?

- A. Create delivery
- B. Proof of delivery
- C. Post goods issue

- D. Execute picking

Answer: C

NEW QUESTION # 26

An SAP Fiori app isn't displaying on the SAP Fiori Launchpad even though the business role granting permission to the app is correctly assigned to the user.

How would you troubleshoot?

Note: There are 3 correct answers to this question.

- A. Check the business catalogues assigned to the role.
- B. Check the space and page(s) assigned to the role.
- C. Check the business role template.
- D. Check the Role Maintenance app.
- E. Check the restrictions for the role.

Answer: A,C,D

NEW QUESTION # 27

What are main steps in the free of charge delivery process?

Note: There are 2 correct answers to this question.

- A. Confirm proof of delivery
- B. Create sales order
- C. Perform delivery split
- D. Create outbound delivery

Answer: A,D

NEW QUESTION # 28

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the ship-to party
- B. The transportation group from the material master record
- C. The shipping condition from the business partner master record of the sold-to party or ship-to party
- D. The loading group from the material master record
- E. The delivering plant determined or entered in the sales order item

Answer: C,D,E

NEW QUESTION # 29

When using the Local SAP S/4HANA Database Schema migration approach, what is the maximum file size?

Note: There are 2 correct answers to this question.

- A. 160 MB per ZIP file
- B. 160 MB per file
- C. 100 MB per file
- D. 100 MB per ZIP file

Answer: C,D

NEW QUESTION # 30

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