

Free PDF 2025 Efficient Oracle 1z0-1108-2 Latest Test Materials



Oracle

1Z0-1108-2 Exam

Oracle Sales Business Process Foundations Associate Rel 2

Exam Latest Version: 6.0

DEMO Version

Full Version Features:

- 90 Days Free Updates
- 30 Days Money Back Guarantee
- Instant Download Once Purchased
- 24 Hours Live Chat Support

Full version is available at link below with affordable price.

<https://boost2certify.com/oracle/1z0-1108-2>

<https://boost2certify.com/oracle/1z0-1108-2>

Page 1 of 6

The web-based Oracle 1z0-1108-2 practice exam is compatible with all browsers like Chrome, Mozilla Firefox, MS Edge, Internet Explorer, Safari, Opera, and more. Unlike the desktop version, it requires an internet connection. The Oracle Sales Business Process Foundations Associate Rel 2 (1z0-1108-2) practice exam will ask real Oracle Sales Business Process Foundations Associate Rel 2 (1z0-1108-2) exam questions.

We have a long history of 10 years in designing the 1z0-1108-2 exam guide and enjoys a good reputation across the globe. There are so many features to show that our 1z0-1108-2 study engine surpasses others. We can confirm that the high quality is the guarantee to your success. At the same time, the prices of our 1z0-1108-2 practice materials are quite reasonable for no matter the staffs or the students to afford. What is more, usually we will give some discounts to our worthy customers.

>> 1z0-1108-2 Latest Test Materials <<

Oracle 1z0-1108-2 Valid Guide Files - 1z0-1108-2 Reliable Braindumps

As the saying goes, knowledge has no limits. You may be old but the spirit of endless learning won't be old. If you attend the test of 1z0-1108-2 certification you will update your stocks of knowledge and improve your actual abilities, buying our 1z0-1108-2 exam practice materials can help you pass the test smoothly. There are no threshold limits to attend the 1z0-1108-2 test such as the age, sexuality, education background and your job conditions, and anybody who wishes to improve their volume of knowledge and actual abilities can attend the 1z0-1108-2 test.

Oracle Sales Business Process Foundations Associate Rel 2 Sample Questions (Q37-Q42):

NEW QUESTION # 37

Which three job roles are involved in the Converting Life Cycle?

- A. Sales Manager
- B. Channel Manager
- C. Sales Representative
- D. Quote Developer
- E. Order Management Specialist

Answer: A,B,C

Explanation:

The Converting Life Cycle in Oracle CX Sales spans lead conversion to opportunity closure. The "Sales Manager" (A) oversees the process, ensuring alignment. The "Channel Manager" (D) coordinates channel opportunities, critical in partner contexts. The "Sales Representative" (E) drives lead qualification and conversion. The "Quote Developer" (B) and "Order Management Specialist" (C) focus on quoting and post-sale tasks, not the core converting lifecycle. The answer (Ans: 1, 4, 5) matches Oracle's sales lifecycle roles.

NEW QUESTION # 38

To which sales channel are opportunities assigned after being converted from leads?

- A. Partner
- B. Direct
- C. Associate
- D. Indirect

Answer: A

Explanation:

In Oracle CX Sales, when leads are converted to opportunities, the sales channel reflects the context of the lead source. The corrected term "Partner" (C) replaces the typo "Parthes" from the original document. Opportunities from leads in a channel context (e.g., Vendor Lead to Channel Opportunity process) are typically assigned to the "Partner" channel, as partners manage these opportunities post-conversion. "Indirect" (A) and "Direct" (B) refer to broader sales strategies, while "Associate" (D) isn't a standard channel term. Answer (RDS: 3) aligns with channel processes.

NEW QUESTION # 39

Which four key factors are used for service provision?

- A. Product Shipment Date
- B. Warranty Start Date
- C. Subscription Cancellation Date
- D. Quote Close Date
- E. Product Installation Date
- F. Opportunity Close Date
- G. Subscription Activation Date

Answer: A,B,E,G

Explanation:

Service provision in Oracle CX Sales ties to post-sale triggers. "Warranty Start Date" (B) initiates warranty services. "Subscription Activation Date" (C) begins subscription services. "Product Installation Date" (E) marks installation service needs. "Product Shipment Date" (F) triggers delivery-related services. "Opportunity Close Date" (A) and "Quote Close Date" (D) are sales-focused, not service-specific. "Subscription Cancellation Date" (G) ends services, not provisions them. The answer (Acts: 2-3-5-6) aligns with Oracle's service triggers.

NEW QUESTION # 40

As part of the Research and Engage Prospects stage, which option best defines social listening?

- A. Monitoring social media for buyer digital body language, buying cues, and requests for recommendations
- B. Responding to customer complaints through direct responses on social media websites
- C. Generating product hype by paying influencers on social media sites
- D. Monitoring websites for unfavorable opinions of a company's products

Answer: A

Explanation:

Social listening in Oracle CX Sales involves proactively tracking social media for insights into prospect behavior. "Monitoring social media for buyer digital body language, buying cues, and recommendations" (D) best defines this, as it focuses on identifying purchase intent and engagement opportunities. "Monitoring websites for opinions" (A) is narrower, "responding to complaints" (B) is reactive, and "paying influencers" (C) is a marketing tactic, not listening. Answer (Ans: 4) aligns with Oracle's prospect engagement strategy.

NEW QUESTION # 41

Which two life cycles are part of the Oracle CX Sales Business Process?

- A. Acquiring
- B. Managing Leads
- C. Developing
- D. Creating
- E. Converting

Answer: D,E

Explanation:

The Oracle CX Sales Business Process includes distinct life cycles. "Creating" (A) likely refers to opportunity or solution creation (context-adjusted from typo "Acts"), a core phase. "Converting" (E) covers lead-to-opportunity conversion, a fundamental CX Sales process. "Acquiring" (B) and "Managing Leads" (D) are subprocesses within broader cycles, while "Developing" (C) is vague and not a standard lifecycle term. The answer (Acts: 1-5, corrected to A, E) fits Oracle's lifecycle framework.

NEW QUESTION # 42

.....

As you know, opportunities are reserved for those who are prepared. Everyone wants to stand out in such a competitive environment, but they don't know how to act. Maybe our Oracle Sales Business Process Foundations Associate Rel 2 exam questions can help you. Having a certificate may be something you have always dreamed of, because it can prove that you have a certain capacity. Our learning materials can provide you with meticulous help and help you get your certificate. Our 1z0-1108-2 training prep is credible and their quality can stand the test. Therefore, our practice materials can help you get a great financial return in the future and you will have a good quality of life.

1z0-1108-2 Valid Guide Files: <https://www.exams4sures.com/Oracle/1z0-1108-2-practice-exam-dumps.html>

Our exam dumps materials are from the latest real test questions, I am sure that our 1z0-1108-2 exam questions are valid and latest, Oracle 1z0-1108-2 Dumps Questions PDF, Oracle 1z0-1108-2 Success with PassLeader's 100% Money Back Guarantee, Oracle 1z0-1108-2 Latest Test Materials If you fail to pass the exam, we will return your money into the payment account, Last but not least, our customers can accumulate 1z0-1108-2 exam experience as well as improving their exam skills in the mock exam.

At the same time, we have aided many candidates 1z0-1108-2 to pass the Oracle Sales Business Process Foundations Associate Rel 2 exam for the first time, How Do Microorganisms Become Dangerous Pathogens, Our exam dumps materials are from the latest real test questions, I am sure that our 1z0-1108-2 Exam Questions are valid and latest.

1z0-1108-2 Latest Test Materials | Professional Oracle 1z0-1108-2: Oracle Sales Business Process Foundations Associate Rel 2

Oracle 1z0-1108-2 Dumps Questions PDF, Oracle 1z0-1108-2 Success with PassLeader's 100% Money Back Guarantee, If you fail to pass the exam, we will return your money into the payment account.

Last but not least, our customers can accumulate 1z0-1108-2 exam experience as well as improving their exam skills in the mock exam.

- [illegible]