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Salesforce Certified Administrator Sample Questions (Q76-Q81):

NEW QUESTION # 76
The Administrator has created new users for 10 new employees at Universal Containers.

Why are these users unable to access the Account Object in the Salesforce org?

- A. Users' Profile requires permission to the Account object.
- B. Users' Profile requires a Sharing Rule Accounts.
- C. Organization-Wide Defaults are set to Private.
- D. Users' Roles are low on the Role Hierarchy.

Answer: A

NEW QUESTION # 77

administrator at Northern Trail Outfitters is unable to add a new user in Salesforce.
What could cause this issue?

- A. The username is already in use another organization.
- B. The username is restricted to a domain specific to my domain.
- C. The email used for the username is not a corporate email address.
- D. The email address used for the username has a contact record.

Answer: A

Explanation:
One of the possible causes for being unable to add a new user in Salesforce is that the username is already in use by another organization. Usernames must be globally unique across all Salesforce orgs, so if another user has claimed that username before, it cannot be used again. To fix this issue, choose a different username that is not taken by anyone else. The username is not restricted to a domain specific to my domain unless specified by an administrator. The email address used for the username does not have to match a contact record. The email used for the username can be any valid email address.References:https://help.salesforce.com/s/articleView?id=sf.admin_usermgmt_add.htm&type=5

NEW QUESTION # 78

Through the Web-to-Case function, how is that case associated with a contact?

- A. Account name
- B. Contact name
- C. Contact email
- D. None of the above

Answer: C

Explanation:
Section: Volume J

NEW QUESTION # 79

Ursa Major Solar customers are starting to request custom-sized solar panels, which are currently unavailable in the standard inventory. Management has deckled to add custom sizing as an add-on item in Salesforce.
The administrator needs to allow sales users to add custom sizing to the total opportunity sale.
what should the administrator do to achieve this goal?

- A. Add a new field on the opportunity labeled custom sizing.
- B. Hake a new custom object related to opportunities for custom sizing.
- C. Add custom sizing as a new product in an order.
- D. Add custom sizing as a new product in a pricebook.

Answer: C

NEW QUESTION # 80

An administrator has been asked to change the data type of an auto number to text field.

What should the administrator be aware of before changing the field?

- A. Existing field values will be deleted.
- B. Existing field values will be Converted.
- C. Existing field values will remain unchanged.
- D. Existing auto number field to Text is prevented.

Answer: C

NEW QUESTION # 81

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