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APICS CPIM-8.0 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Supply: This module tests the competencies of Procurement Specialists in managing supply chains effectively. It involves creating master schedules for production planning, maintaining these schedules over time, material requirements planning (MRP), capacity requirements planning (CRP), supplier management practices, and purchasing strategies during product life cycle changes. A key skill measured here is "validating master schedules."
Topic 2	<ul style="list-style-type: none"> Inventory: The inventory module evaluates the skills of Inventory Controllers, covering inventory planning principles such as determining optimal stock levels based on costs versus benefits analysis metrics like ABC classification systems used globally today along with itemized inventory control mechanisms ensuring efficient stock turnover rates while minimizing holding costs. Distribution: This section measures the abilities of Logistics Coordinators, focusing on distribution network design principles that optimize replenishment orders efficiently while considering reverse logistics practices aimed at reducing waste through proper disposal methods according to environmental regulations.
Topic 3	<ul style="list-style-type: none"> Demand: This section evaluates the abilities of Demand Analysts in managing demand through forecasting techniques. It explores sources of demand data for accurate forecasting and evaluating forecast performance to improve future predictions. One important skill evaluated is "forecasting demand accurately."

APICS Certified in Planning and Inventory Management (CPIM 8.0) Sample Questions (Q373-Q378):

NEW QUESTION # 373

What is the MOST important security benefit of comprehensive asset management?

- A. Enforces information security policies
- B. Supports locating security components at end of life
- C. Enforces network security access controls
- **D. Supports understanding of enterprise security posture**

Answer: D

NEW QUESTION # 374

Which of the following environments is most suitable for the use of kanban systems?

- **A. Stable and predictable demand**
- B. Intermittent production
- C. Short product life cycles
- D. High levels of customization

Answer: A

Explanation:

Kanban is a pull system that uses visual signals to trigger the replenishment of materials or parts. It works best in environments where the demand is stable and predictable, and the production process is continuous and standardized. Kanban helps to reduce inventory, waste, and lead time by synchronizing the production and consumption rates. Kanban is not suitable for environments where the demand is volatile, the product life cycle is short, the production process is intermittent, or the product is highly customized. These factors would require frequent changes in the kanban system and reduce its effectiveness. References:

*CPIM Part 1 Study Guide, Chapter 4: Demand Management, Section 4.3: Pull Systems and Kanban
*CPIM Part 2 Study Guide, Chapter 1: Execution of Operations, Section 1.4: Lean Production and JIT
*What Is the Kanban System? - Investopedia
*Kanban - What Is it? | Lean Enterprise Institute

NEW QUESTION # 375

Which of the following should Business Impact Analysis (BIA) reports always include?

- A. Disaster Recovery Plans (DRP)
- B. Plan of action and milestones
- C. Security assessment report
- **D. Recovery time objectives**

Answer: D

NEW QUESTION # 376

An organization is looking to integrate security concepts into the code development process early in development to detect issues before the software is launched. Which advantage does the organization gain from using Static Application Security Testing (SAST) techniques versus dynamic application security testing techniques?

- A. Executes code to detect issues
- B. Allows tailored techniques
- **C. Allows for earlier vulnerability detection**
- D. Simulates attacker patterns

Answer: C

NEW QUESTION # 377

A low-cost provider strategy works best when which of the following conditions are met?

- A. There are few industry newcomers.
- B. Price competition among rivals is similar.
- **C. Buyers are more price sensitive.**
- D. There are many ways to achieve product differentiation.

Answer: C

Explanation:

A low-cost provider strategy is a business strategy where a company aims to become the most cost-efficient player in its industry, often by producing goods or providing services at a lower cost than its competitors. The overall goal is to increase market share or achieve higher profitability. The low-cost leader in an industry often sets the price that other companies have to match or beat to stay competitive¹².

A low-cost provider strategy works best when buyers are more price sensitive, meaning they are more likely to switch to cheaper alternatives if the price of a product or service increases. This condition creates a strong demand for low-priced products or services, and gives the low-cost leader a competitive advantage over rivals who have higher costs and prices. Buyers are more price sensitive when³⁴:

*The product or service is standardized or undifferentiated, and there are few switching costs.

*The product or service represents a significant portion of the buyer's budget or income.

*The product or service has low quality, performance, or image attributes that limit the buyer's satisfaction or loyalty.

*The product or service is not crucial to the buyer's well-being or enjoyment.

The other options are not correct because:

*A. Price competition among rivals is similar. This condition does not favor a low-cost provider strategy, because it implies that the industry is already highly competitive and there is little room for differentiation. A low-cost leader would have to lower its prices even further to gain an edge over rivals, which could erode its profitability and sustainability.

*C. There are many ways to achieve product differentiation. This condition does not favor a low-cost provider strategy, because it implies that the industry is diverse and dynamic, and there are many opportunities for innovation and value creation. A low-cost leader would have to invest more in research and development, marketing, and customer service to keep up with the changing

customer preferences and expectations, which could increase its costs and reduce its efficiency.

*D. There are few industry newcomers. This condition does not favor a low-cost provider strategy, because it implies that the industry is mature and stable, and there are few threats from new entrants. A low-cost leader would have to rely on its existing customer base and market share, which could limit its growth potential and expose it to the risk of obsolescence.

References ⇒ 1 Low-cost leadership strategy: Explained with examples 2 Low-Cost Producer: Definition, Strategies, Examples - Investopedia 3 Low Cost Strategy - Definition, Factors & Example - MBA Skool 4 Generating Advantage - Strategic Management - Open Educational Resources 1

NEW QUESTION # 378

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