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## CIPS Ethical and Responsible Sourcing Sample Questions (Q126-Q131):

### NEW QUESTION # 126

Which of the following should be assessed in supplier proposals to check compliance with environmental, social, and governance (ESG) standards? Select THREE that apply.

- A. The company's employee working conditions

- B. The financial stability of the company
- C. The company's policy on carbon emissions
- D. The company's code of ethics
- E. Procedures on intra-company trading
- F. The company's criteria for make or buy decisions

**Answer: A,C,D**

Explanation:

Employee working conditions, a code of ethics, and a carbon emissions policy are all indicative of a supplier's commitment to ESG standards. Assessing these factors aligns with responsible sourcing practices, which prioritize sustainability and ethical considerations.

#### NEW QUESTION # 127

What are the risks of outsourcing?

- \* Loss of control of a project
- \* Loss of assets
- \* Loss of future business opportunities
- \* Loss of private information

- A. 1 and 2 only
- B. 2 and 3 only
- C. 1 and 4 only
- D. 3 and 4 only

**Answer: C**

Explanation:

Outsourcing can create risks such as loss of control over a project (1) since operations are managed externally, and loss of private information (4) if data security and confidentiality are not managed effectively. Loss of assets (2) typically refers to internal asset disposal, not outsourcing. Loss of future business opportunities (3) is more linked to strategic misalignment, not a core outsourcing risk. Responsible sourcing emphasises that outsourcing should include robust governance, contractual protections, and supplier monitoring to manage risks of data leakage, reduced oversight, and potential ethical breaches.

Reference: CIPS L4M4 Study Guide (v2), LO: "Implications" - outsourcing risks and ethical considerations.

#### NEW QUESTION # 128

There are a number of models that can be used to appraise suppliers before commencing a full tendering process. Which of the following could be considered when appraising a supplier?

- \* Capacity
- \* Control
- \* Compatibility
- \* Commodity

- A. 1 and 2 only
- B. 1 and 3 only
- C. 2 and 3 only
- D. 2 and 4 only

**Answer: B**

Explanation:

Capacity and compatibility are critical factors in supplier appraisal. Evaluating these factors ensures that the supplier can meet the buyer's requirements in terms of production capacity and aligns with responsible sourcing by ensuring the supplier's values and practices are compatible with the buyer's expectations.

#### NEW QUESTION # 129

Private sector procurement organisations should always allow suppliers at least 35 days to respond to invitations to tender. Is this statement true?

- A. No, because the complexity of the tender should inform the response timescale
- B. Yes, because that timeframe is internationally recognised as being appropriate
- C. No, because this timeframe will cause delays that are unacceptable to stakeholders
- D. Yes, because it helps suppliers to plan and prioritise their work

**Answer: A**

Explanation:

Response times should be tailored to the complexity of the tender. Responsible sourcing encourages flexibility in setting realistic timelines that allow suppliers adequate time to prepare, supporting efficient and effective sourcing without unnecessary delays.

#### NEW QUESTION # 130

A buyer of bakery and cereal products is tracking wheat prices. Severe weather causes crop failure in a major wheat-producing country, creating global shortage while demand remains high. How can this research help the buyer?

- A. The buyer will be in a strong bargaining position to reduce the price of wheat-based food items
- B. The price for wheat-based produce will not be affected by the global shortages as demand is still high
- C. The buyer will find it difficult to negotiate a lower price for products containing wheat-based ingredients
- D. Bakery produce is likely to be at a lower price as there is less availability of wheat flour in the market

**Answer: C**

Explanation:

In situations of global commodity shortages, basic supply-and-demand principles mean that prices increase when demand remains constant or high. This reduces the buyer's bargaining power, making it difficult to negotiate lower prices (C). Instead, suppliers are likely to increase costs due to scarcity. Options A and D are incorrect because reduced availability drives prices up, not down. Option B is misleading - prices are affected by shortages. Responsible sourcing requires procurement professionals to anticipate such volatility through market intelligence, consider alternative supply sources, or explore hedging/forward contracts to mitigate risks. Reference: CIPS L4M4 Study Guide (v2), LO: "Implications" - commodity markets, supply/demand dynamics, negotiation power.

#### NEW QUESTION # 131

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