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## SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul> <li>Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 2	This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 3	Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.

Торіс 4	This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 5	Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 6	System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 7	Extensibility and Integration

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# SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q35-Q40):

#### **NEW OUESTION #35**

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition. Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Ship-to party
- B. Shipping point
- C. Payment terms
- D. Plant

Answer: A,B

#### **NEW QUESTION #36**

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Search, create, and update sales plans.
- B. Compare ordered, shipped, and billed amounts.
- C. Compare planned with actual sales data.
- D. Calculate the sales quotation conversion rate.

Answer: A,C

#### **NEW QUESTION #37**

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

A. Gather perceived change impact feedback

- B. Enter configuration values in SAP Central Business Configuration
- C. Set up manual test cases in SAP Cloud ALM
- D. Demonstrate where to find business process documentation

Answer: B,C

#### **NEW QUESTION #38**

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied?

- A. Sales organization
- B. Storage location
- C. Company code
- D. Plant

Answer: D

#### **NEW QUESTION #39**

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Not Started"
- B. When the project status in "In Progress"
- C. When the project status is "Completed"
- D. When the project status is "Finished"

Answer: D

#### **NEW QUESTION #40**

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