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HPE GreenLake Solutions Sample Questions (Q93-Q98):

NEW QUESTION # 93

A partner is developing a proposal for a hybrid IT solution requiring flexible financing. Which HPE service should be leveraged?
Response:

- A. HPE Synergy
- B. VMware Tanzu
- C. HPE Financial Services
- D. HPE GreenLake Dashboard

Answer: C

NEW QUESTION # 94

What is the primary benefit of the HPE GreenLake SaaS model?

Response:

- A. Elimination of all hardware requirements
- B. Reduced dependency on cloud infrastructure
- C. Predictable operational expenses
- D. Fixed pricing for long-term contracts

Answer: C

NEW QUESTION # 95

What are ideal use cases for HPE GreenLake solutions?

(Select two.)

Response:

- A. Rapidly scaling workloads
- B. Fixed on-premises hardware environments
- C. Long-term fixed workloads without variability
- D. Dynamic applications requiring cloud integration

Answer: A,D

NEW QUESTION # 96

What are critical steps in validating a GreenLake opportunity?

(Select two.)

Response:

- A. Understanding the customer's use case
- B. Matching solutions using the HPE mapbook
- C. Limiting scalability for proposed workloads
- D. Excluding pay-per-use options

Answer: A,B

NEW QUESTION # 97

A financial institution seeks operational cost savings and scalability. What should the business case emphasize?

Response:

- A. Consumption-based pricing and flexibility
- B. Manual workload scaling
- C. Upfront capital expenses
- D. Static configurations for infrastructure

Answer: A

NEW QUESTION # 98

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