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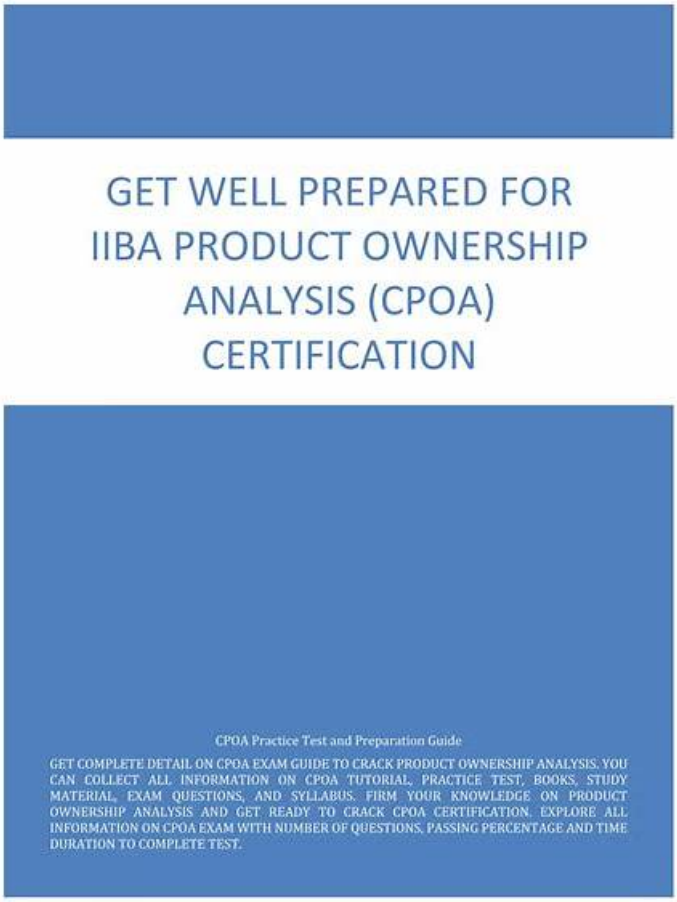

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q41-Q46):

NEW QUESTION # 41
In which stage of the product lifecycle would an iteration plan prioritize requirements related to increasing adoption of the product?

- A. Incubation
- B. Launch
- C. Growth
- D. Build

Answer: C

Explanation:
In the growth stage of the product lifecycle, iteration plans prioritize requirements aimed at increasing product adoption, expanding the customer base, and enhancing market presence.

NEW QUESTION # 42
Which technique can be used to identify motivational insights for a customer?

- A. Empathy map
- B. Interviews
- C. Observation
- D. Persona

Answer: A

Explanation:
An empathy map is used to identify motivational insights for a customer by capturing what they think, feel, see, hear, say, and do, helping reveal underlying drivers and needs.

NEW QUESTION # 43
Product ownership analysis (POA) practitioners work collaboratively with the stakeholders and the team to develop an empirical product strategy with inputs from:

- A. observation, product roadmap, product fit.
- B. value analysis, product analysis, goal orientation.
- C. product vision, pro duct-market fit. value proposition.
- D. stakeholder analysis, market fit, gap analysis.

Answer: C

Explanation:
An empirical product strategy is developed using inputs from the product vision, product-market fit, and value proposition, ensuring the strategy is customer-focused, market-relevant, and aligned with delivering value.

NEW QUESTION # 44
A critical role of a product ownership analysis (POA) practitioner is to ensure that the product:

- A. is free of any bugs.
- B. is built as fast as possible.
- C. produces as much value as possible during the first release.
- D. delivers the right value through each iteration.

Answer: D

Explanation:
The POA practitioner's critical role is to ensure the product delivers the right value through each iteration, aligning development efforts with evolving customer needs and business goals.

NEW QUESTION # 45
Empathy with stakeholders is built by:

- A. accepting the use of ambiguous words.
- B. relying on prior personal experiences.
- C. delivering the solution under budget.
- D. clarifying assumptions.

Answer: D

Explanation:
Clarifying assumptions builds empathy with stakeholders by ensuring mutual understanding, reducing misinterpretations, and fostering trust through transparent communication.

NEW QUESTION # 46
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