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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

Topic 2	<ul style="list-style-type: none"> • Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q19-Q24):

NEW QUESTION # 19

What are the advantages of using SAP Fieldglass? Note: There are 3 correct answers to this question.

- A. Increases agility and cost reduction
- B. Automates internal recruitment processes
- C. Streamlines the management of external workforce
- D. Improves internal employee management
- E. Helps companies adapt quickly to changing market demands

Answer: A,C,E

NEW QUESTION # 20

What is the purpose of discovery questions in initial customer discussions?

- A. To negotiate pricing and terms of the deal
- B. To gain insights and tailor your discussion more effectively
- C. To demonstrate the unique features of your solution
- D. To expedite the sales cycle and close deals faster

Answer: B

NEW QUESTION # 21

When analyzing Receivables Management Processes, SAP Business AI brings in several automated functionalities. Which of the following belong to those functionalities? Note: There are 2 correct answers to this question.

- A. Mass update of journal entry details without impacting financial postings
- B. Automated release of supplier invoice upon customer payment
- C. Collection and update of dispute case information
- D. Intelligent collections management

Answer: C,D

NEW QUESTION # 22

In SAP Fieldglass, which AI enhancement aids buyers in reflecting clear job requirements without bias to their suppliers?

- A. AI-generated SOW descriptions
- B. AI-generated resume analysis
- C. AI-assisted position summary
- D. AI-assisted creation of statements of work

Answer: A

NEW QUESTION # 23

Which of the following are the benefits of integrating SAP's spend management single Source-to-Pay (S2P) platform? Note: There

are 2 correct answers to this question.

- A. Elimination of manual data entry, reducing error risks.
- B. Enhanced ability to personalize procurement strategies for different departments.
- C. Increase in time required to negotiate contracts.
- D. Improved access to consistent information across all stakeholders.

Answer: A,D

NEW QUESTION # 24

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As the talent competition increases in the labor market, it has become an accepted fact that the C-BCSPM-2502 certification has become an essential part for a lot of people, especial these people who are looking for a good job, because the certification can help more and more people receive the renewed attention from the leader of many big companies. So it is very important for a lot of people to gain the C-BCSPM-2502 certification. We must pay more attention to the certification and try our best to gain the C-BCSPM-2502 Certification. First of all, you are bound to choose the best and most suitable study materials for yourself to help you prepare for your exam. Now we would like to introduce the C-BCSPM-2502 certification guide from our company to you. We sincerely hope that our study materials will help you through problems in a short time.

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