

Free PDF Quiz 2025 Useful C-TB120-2504: SAP Certified Associate - SAP Business One Online Version



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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as GL account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q16-Q21):

NEW QUESTION # 16

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- A. Remove authorization to the Payment Wizard in general authorizations.
- B. Using a UI configuration template, hide the Payment Wizard function.
- C. In the general settings, hide the Payment Wizard function.
- D. Using the form settings, hide the Payment Wizard menu.

Answer: C

NEW QUESTION # 17

Which transaction would cause an increase to the balance of a revenue account?

- A. Capitalization
- B. A/R invoice
- C. Incoming payment
- D. A/R credit memo

Answer: B

NEW QUESTION # 18

One of your largest customers is assigned to the Retail Price List. You have just negotiated quantity discounts for this customer for certain items based on the Distributor Price List prices. These additional discounts should apply too this only this customer. Which is the best option for pricing to support this scenario?

- A. Add entries to the Period and Volume Discounts for the Distributor Price List.
- B. Set up Special Prices for Business Partners for this customer.
- C. Reassign the customer to the Distributor Price List.
- D. Create a discount group for this customer alone.

Answer: C

NEW QUESTION # 19

One of the items you manage in your warehouse fell and broke so you throw it away. What document should you add to record the removal of the item from the inventory?

- A. Goods Issue
- B. Goods Return
- C. Retirement
- D. Inventory Transfer

Answer: A

NEW QUESTION # 20

What tool should a support consultant use to transfer a customer database to SAP support?

- A. System Data Maintenance
- B. System Landscape Directory
- C. Support Launchpad
- D. Remote Support Platform

Answer: D

NEW QUESTION # 21

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