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## Salesforce Certified Platform Foundations Sample Questions (Q62-Q67):

### NEW QUESTION # 62

A Salesforce associate at Get Cloudy Consulting is working with a user to view multiple records and their related records on the same screen. Currently, the user uses multiple browser tabs.

Which app should the associate recommend for the user to view multiple records and their related records on one screen?

- A. **Salesforce Lightning Console**
- B. Salesforce Dashboard
- C. Salesforce Lightning Page

### Answer: A

Explanation:

The Salesforce Lightning Console is an app that allows the user to view multiple records and their related records on one screen, using tabs and subtabs. This can improve the user's productivity and efficiency.

### NEW QUESTION # 63

Get Cloudy Consulting is rolling out Salesforce to its organization. New users may have different access requirements base on department.

What should be recommended to allow new users the correct access based on their department's requirements?

- A. Individual profiles
- **B. Permission sets**
- C. Role Hierarchy

### Answer: B

Explanation:

Permission sets are used to grant additional access to users based on their functional or departmental needs.

Role hierarchy is used to grant access to records based on the user's position in the organization. Individual profiles are used to define the baseline access for users based on their license type and job function.

### NEW QUESTION # 64

Get Cloudy Consulting is rolling out Salesforce to its organization.

What should be used to allow additional field-level access to individual employees based on their job duties?

- A. Individual profiles
- **B. Permission sets**
- C. Role Hierarchy

### Answer: B

Explanation:

Permission sets are what should be used to allow additional field-level access to individual employees based on their job duties.

Permission sets are a type of metadata that grant additional access and permissions to users based on their functional or departmental needs. Permission sets can include field-level security settings that allow read or edit access to specific fields on an object. Permission sets can be assigned to multiple users, regardless of their profile. Individual profiles are a type of metadata that define the baseline access and permissions for users based on their license type and job function. Profiles include field-level security settings that allow read or edit access to fields on an object. Profiles cannot be assigned to individual users, but to a group of users who share the same license and job function. Role hierarchy is a type of metadata that define the level of access and visibility of records for users based on their position in the organization. Role hierarchy allows users to access records owned by or shared with users below them in the hierarchy. Role hierarchy does not affect field-level access, but record-level access.

### NEW QUESTION # 65

What should the account owner at Get Cloudy Consulting use to learn the sum of the amount for each opportunity?

- **A. A Roll-Up Summary field**

- B. The Opportunity related list
- C. A custom report type

**Answer: A**

Explanation:

A roll-up summary field is a field on the parent object that calculates the sum, average, min, or max of a field on the child records. It can be used to learn the sum of the amount for each opportunity related to an account.

**NEW QUESTION # 66**

A Salesforce standard profile end user is looking for specific information on an Opportunity record page.

They are overwhelmed by the required scrolling to see the page.

What should the user do to simplify the page to see only what they want?

- A. Change page layout assignment.
- B. Remove activities.
- C. Collapse detail sections.

**Answer: C**

Explanation:

Collapsing detail sections is a way to simplify the page to see only what the user wants, as it will hide the fields in that section and reduce the scrolling.

**NEW QUESTION # 67**

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