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Getting the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) certification exam is necessary in order to get a job in your desired tech company. Success in the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 certification exam gives you an edge over the others because you will have certified skills. The SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) certification exam badge will make a good impression on the interviewer. Most of the people planning to attempt the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) exam are confused that how will they prepare and pass SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) exam with good grades.

SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Topic 2	General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 3	Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 4	Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 5	Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

Topic 6	• Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 7	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q56-Q61):

NEW QUESTION # 56

When transferring and maintaining Account data for Best Run Bikes and Cyclo Clothing, which of the following administrative actions can you perform?

Note: There are 3 correct answers to this question.

- A. Configure Customer Insights
- B. Merge similar Accounts
- C. Download Accounts using the Data Export Tool
- D. Upload Accounts using the Data Import Tool
- E. Maintain Individual Customers

Answer: B,C,D

NEW QUESTION # 57

Which component does the system use as a search strategy to find valid condition records during pricing?

- A. Condition Type
- B. Pricing Procedure
- C. Condition Technique
- D. Access Sequence

Answer: B,D

NEW QUESTION # 58

How can you prevent security risks while monitoring inactive users in SAP Sales Cloud Version 2?

- A. By scheduling the dedicated auto sign out background job
- B. By activating the auto log-off function
- C. By adapting the auto log-off time
- D. By assigning security policies to end users

Answer: A

NEW QUESTION # 59

Best Run Bikes generates some of their Leads based on social media posts. They want to track the Leads that were generated from social media.

- A. Create a new custom Status for social media.
- B. As an Administrator, which configuration would you use to achieve this?
- **C. Create a new Party Schema for Leads.**
- D. Create a new Qualification for Leads.
- E. Create a new Source for social media.

Answer: C

NEW QUESTION # 60

The VP of Sales wants to display important KPIs in the Account Overview. This KPI has to be taken from an external solution via a dedicated API.

Which setting can you configure to display the required KPI?

- A. Integration
- B. Analytics
- C. Customer 360
- **D. Custom Key Metrics**

Answer: D

NEW QUESTION # 61

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