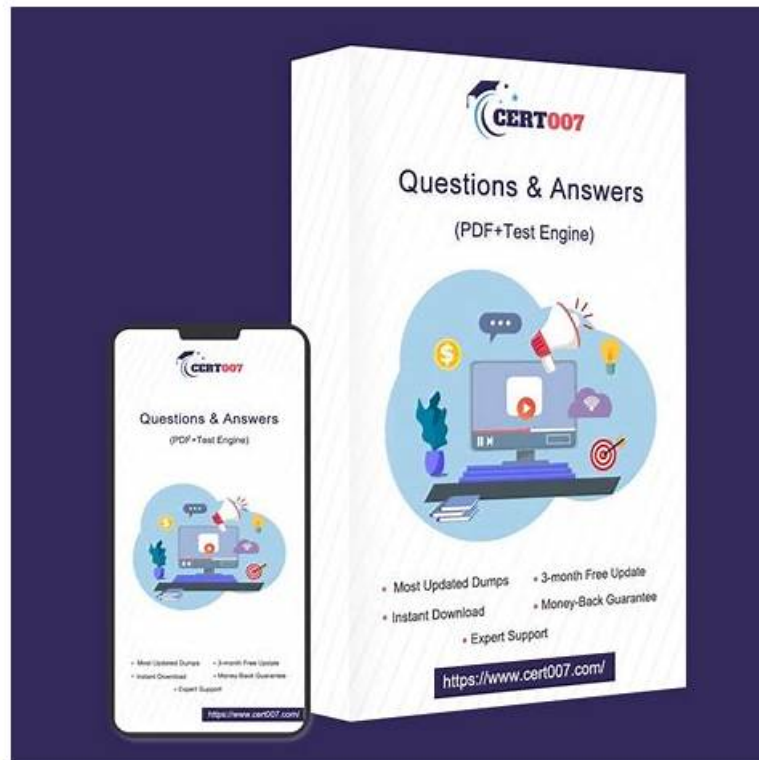


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Salesforce CRM-Analytics-and-Einstein-Discovery-Consultant Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Admin • Configuration: This topic takes Salesforce consultants on a journey through the enablement of CRM Analytics. It tests their ability to design a solution that is suitable for data sync • dataflows • recipe limits.
Topic 2	<ul style="list-style-type: none"> • Data Layer: In this comprehensive section, Salesforce consultants delve into the heart of data extraction and loading. It's all about showcasing a deep understanding of implementing refreshes for data syncs, performing data transformations, and implementing delivery management strategies in dataflows.
Topic 3	<ul style="list-style-type: none"> • Einstein Discovery: This section unveils the magic of AI-driven insights and candidates' ability to analyze and choose one of the three types of predictions. It involves leveraging Einstein's advanced analytics capabilities to adjust data parameters, add or remove data and columns for the improvement of the model.

Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q30-Q35):

NEW QUESTION # 30

A customer wants to change the default blue color on a bar chart. What is the easiest way to change blue to another color?

- A. Use bindings to specify a color per bar.
- **B. Use conditional formatting under the bar chart widget properties by selecting the measure.**
- C. Create a compare table formula to specify a hidden metric for coloring purposes.
- D. Use conditional formatting under the bar chart widget properties by selecting the dimension.

Answer: B

NEW QUESTION # 31

Einstein Discovery gives you several different kinds of recommended insights. Which of these insights is descriptive?

- A. Why It Happened
- B. Predictions & Improvements
- C. What Is the Difference
- **D. What Happened**

Answer: D

Explanation:

https://trailhead.salesforce.com/en/content/learn/modules/understand_einstein_discovery_stories/use_stories

NEW QUESTION # 32

The Event Monitoring Analytics app brings prebuilt insights and analytics to what type of existing data in your org?

- A. Sales Cloud data Login
- **B. Event log file data**
- C. Field audit trail data
- D. Forensics data

Answer: B

NEW QUESTION # 33

The CRM Analytics consultant at AW Computing is designing dashboard. They want to add a rate between two metrics and display it in a new chart. They are finding that the new chart seems to prejudice the design of other charts.

What should the consultant do to resolve this?

- A. Create a component with the rate chart and insert it in one of the tooltips.
- B. Clone the dashboard and replace one of the charts with the new rate chart.
- C. Adjust the dashboard widgets to accommodate the rate chart.

Answer: A

NEW QUESTION # 34

Exhibit.



Account Type	Total Accounts This Year	Total Accounts Last Year	YoY Growth
Customer	5,296	4,238	24.96%
Prospect	1	0	0%
Wholesaler	2	2	0%

Universal Containers has a dashboard for sales managers to visualize the Year Over Year (YoY) growth of their customers. The formula used is:

$$\text{YoY} = [(\text{This Year} - \text{Last Year}) / \text{Last Year}] \%$$

Based on the graphic, when there is not an account in the Last Year column, the YoY Growth shows null results. The sales managers want to replace it with 100% value.

What is the correct function to use?

- A. substr()
- B. coalesce()
- C. replace()

Answer: B

NEW QUESTION # 35

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