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Salesforce Sales-Cloud-Consultant Exam is a certification exam that validates an individual's knowledge and skills in the area of sales cloud. Sales-Cloud-Consultant exam is designed for sales professionals who are seeking to demonstrate their expertise in using Salesforce to optimize their sales processes and drive revenue growth. Salesforce Certified Sales Cloud Consultant certification is awarded to those who pass the exam and meet the Salesforce certification requirements.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q136-Q141):

NEW QUESTION # 136
How would you enforce a lead to enter their phone number via web-to-lead?

Answer:

Explanation:
Use Java Script on the web to lead form to enforce entry of this data.

NEW QUESTION # 137
Up to this point, two sales reps have had separate Accounts and Opportunities. Sales rep A wants to Include sales rep B in a few Opportunities on one Account. Which two things will happen if Account Teams are enabled and used for this Account? Choose 2 answers

- A. Rep A can let rep B view the Account but keep private Contacts.
- B. Rep A can let rep B edit all Opportunities on the Account
- C. Rep A can let rep B view one of the Opportunities on the Account.
- D. Rep A can let rep B view the Account but keep private Activities.

Answer: A,B

NEW QUESTION # 138
If a user is deactivated what happens to their Chatter settings?

Answer:

Explanation:
If Chatter is enabled and a user is deactivated, the user is removed
from Following and Followers lists.

NEW QUESTION # 139
CORRECT TEXT
How do I report on campaign success?

Answer:

Explanation:
The
Campaign ROI Analysis Report is available through the Reportstab in the Campaign Reports folder. It calculates your campaigns' performance by return on
investment (ROI) and average cost.

NEW QUESTION # 140
Milestones can be added to which three Object types? Choose 3 answers

- A. Service
- B. Case
- C. Work Order
- D. Account
- E. Entitlement

Answer: B,C,E

NEW QUESTION # 141

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