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Salesforce Certified Platform Foundations Sample Questions (Q46-Q51):

NEW QUESTION # 46

Get Cloudy Consulting (GCC) needs an environment to onboard new hires as well as develop, implement, and test new requirements.

Which type of environment should OCC use?

- A. Production
- **B. Sandbox**
- C. Trailhead Playground

Answer: B

Explanation:

A sandbox is the type of environment that GCC should use to onboard new hires as well as develop, implement, and test new requirements. A sandbox is a copy of the production environment that allows the user to create and test changes without affecting the live data and users. A sandbox can have different types and sizes, depending on the purpose and scope of the changes. For example, a developer sandbox can be used to create and test code, a partial copy sandbox can be used to test large data sets, and a full sandbox can be used to perform performance testing and user acceptance testing. A production environment is the live environment that contains the real data and users. A production environment should not be used to onboard new hires or develop, implement, and test new requirements, because it could compromise the data quality and security, and disrupt the user experience. A Trailhead Playground is a type of environment that allows the user to learn and practice Salesforce skills using Trailhead. A Trailhead Playground is not connected to the production environment, and it does not have the same features and functionality as a sandbox.

NEW QUESTION # 47

What format is available for a Salesforce report export?

- A. Excel format .xlsx
- **B. Portable Document Framework format .pdf**
- C. Word format .docx

Answer: B

Explanation:

Salesforce reports can be exported in several formats, primarily:

- * CSV (Comma Separated Values) for data manipulation in spreadsheet applications like Excel.
- * Excel Format (.xlsx) for detailed data analysis.
- * PDF (Portable Document Format) for easily shareable and printable reports.

However, Word format (.docx) is not supported for exporting reports. Similarly, Excel format is .xlsx, not .xlxs (a typo). Thus, among the options provided, only PDF is accurate for export formats supported natively by Salesforce.

References from Salesforce Documentation:

- * Export Salesforce Reports
- * Salesforce Report Export Formats

NEW QUESTION # 48

Refer to the screenshot that shows the Home page.



A Salesforce associate wants to reorder items in their instance so the Reports tab appears immediately after Home. What should the associate do to customize the items on the navigation bar?

- A. Click the Setup gear icon at the top right of the page, then select User Interface and then Tabs.
- B. Use the downward arrow next to each item name, then select Move to move the item left or right.
- **C. Select the personalization button (pencil icon), then click and drag the item name up or down to adjust its location.**

Answer: C

Explanation:

Selecting the personalization button (pencil icon), then clicking and dragging the item name up or down to adjust its location is the correct way to customize the items on the navigation bar, as shown in the screenshot.

NEW QUESTION # 49

Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team. The team currently has Read access to leads and opportunities. Two marketing managers need Edit access on leads.

What should the Salesforce associate do to grant them the access they need?

- A. Create a permission set that grants Edit access to leads and assign it to the marketing team.
- B. Create a new profile that grants Edit access to leads and assign it to the marketing managers.
- C. Create a permission set that grants Edit access to leads and assign it to the marketing managers.

Answer: C

Explanation:

Creating a permission set that grants Edit access to leads and assigning it to the marketing managers is the best way to grant them the access they need, without affecting the other users on the marketing team profile.

NEW QUESTION # 50

A Salesforce associate wants to retrieve a record for a business but only remembers a portion of the business name.

Using the fewest clicks, how should the associate search the account records for the desired business?

- A. A list view of all accounts
- B. The global search box
- C. A report of all accounts

Answer: B

Explanation:

Using the global search box is the best way to search the account records for the desired business using the fewest clicks. The global search box is a feature that allows the user to search for records across multiple objects and fields using keywords or phrases. The global search box also supports wildcards, operators, and filters to refine the search results. For example, the user could enter "Get*" in the global search box to find all account records that start with "Get". Using a list view of all accounts would not work, because a list view is a filtered set of records that display data in a tabular format. A list view does not support wildcards or operators, and it requires more clicks to apply filters and sort the records. Using a report of all accounts would not work, because a report is a tool that displays data from one or more objects in a tabular or graphical format. A report does not support wildcards or operators, and it requires more clicks to create, run, and filter the report.

NEW QUESTION # 51

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