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SAP Certified Associate - SAP Business One Sample Questions (Q16-Q21):

NEW QUESTION # 16

Data ownership is used in a company and the "business partner and document method is selected. A sales employee adds a sales quotation for a business partner.

How will the system apply data ownership rules if there is NOT an owner in the business partner master data?

- A. Based on the document owner
- B. Based on the company relationship
- C. Based on the sales employee's authorizations
- D. Based on the business partner contact

Answer: A

NEW QUESTION # 17

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- A. Perform an availability check.
- B. Convert the lead to a customer.
- C. Copy the sales quotation to a sales order.
- D. Change the status of the sales quotation.

Answer: B

NEW QUESTION # 18

In the header of the item master data record for Item A2222, only the Purchasing Item checkbox is selected. The item category checkboxes for Inventory Item and for Sales Item are unchecked.

Why would items have these settings?

- A. They are used as consignment items
- B. They are used in the drop ship process
- C. They are office supplies
- D. They are components in an assembly bill of materials

Answer: C

NEW QUESTION # 19

A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full.

What will be the effective authorization of the user?

- A. The first authorization that was assigned
- B. None, since there is an obvious conflict
- C. The authorization defaults to read-only
- D. The most generous authorization-full

Answer: B

NEW QUESTION # 20

A company wants to track the performance of the caterers who they use for special events. They use a service contract with each caterer for the delivery of food at these events. Each caterer is set up as a vendor and one item master is used for the service. An invoice is used to pay for each event.

After each event they want to record the freshness, presentation, and quality and provide a report on each event in the purchasing manager's dashboard. You have decided to add a user-defined field for each metric.

Where would you add the user-defined fields?

- A. Vendor master data
- B. A/P invoice
- C. Service contract
- D. Item master data

Answer: C

NEW QUESTION # 21

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