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Lenovo DCP-116C Lenovo Data Center Sales Certification Exam 1



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HP HPE7-J02 Exam Syllabus Topics:

Topic	Details
Topic 1	Storage Transport in Multi-Site Solutions: This section evaluates the skills of Storage Architects in describing and applying transport technologies within multi-site solutions. It involves distinguishing between SAN topologies, analyzing transport components, and recommending advanced data protection methods to ensure reliability across enterprise environments.
Topic 2	Planning and Validating Storage Solutions: This section assesses the role of Storage Consultants in evaluating complex, multi-vendor environments. Candidates will demonstrate their ability to plan, size, and validate storage solutions tailored for enterprise workloads, ensuring proposals meet customer requirements effectively.

Topic 3	Monitoring and Telemetry: This section examines the skills of Cloud Operations Specialists in using HPE or third-party management tools to monitor customer telemetry. Candidates must configure alerts, analyze logs, and evaluate reports to identify SLA trends, outages, and performance issues.
Topic 4	Optimizing the Customer's Environment: This domain evaluates the skills of Optimization Specialists in identifying opportunities for improvement. Candidates will design and validate optimization plans that enhance customer environments, ensuring measurable performance and efficiency gains.
Topic 5	Remote Support Configuration: This small but important section tests the ability of System Administrators to configure HPE solutions for remote support, ensuring proactive monitoring and timely resolution of technical issues.
Topic 6	HPE Storage Portfolio and Strategy: This domain measures the knowledge of Solution Advisors in positioning HPE's Storage portfolio within enterprise infrastructure. Candidates must understand HPE Storage hardware, procurement options, available tools, and the overarching storage strategy, including its relevance to enterprise-scale solutions.
Topic 7	Storage Access and Data Protection: This part of the exam tests the expertise of Infrastructure Engineers in configuring storage access, provisioning capacity, and applying replication policies. It also covers disaster recovery validation and role-based access control to secure storage operations.
Topic 8	Competitive Positioning of HPE Storage: This part of the exam focuses on the ability of Trusted Advisors to identify competitive opportunities for HPE Storage solutions. It requires articulating HPE's strengths in comparison to multi-vendor environments, customer needs, and market trends, helping customers make informed technology choices.

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HP Advanced HPE Storage Integrator Solutions Written Exam Sample Questions (Q13-Q18):

NEW QUESTION # 13

Refer to the exhibit of Zerto Vault architecture.



Which statement about the Zerto Vault architecture is correct?

- A. The Resilience Automation Server manages port access between Production and the Replication Target.

- B. Immutable snapshots of all Zerto components are taken at the Replication Target and replicated to the Vault.
- C. Data is replicated via encrypted periodic replication between Production and the Replication Target.
- D. Data is replicated via encrypted periodic replication between the Replication Target and the Vault.

Answer: D

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

In the Zerto Vault architecture, production workloads replicate continuously to a Replication Target (secondary site). From there, data is further replicated periodically and encrypted into the Vault (air-gapped, isolated site). This two-step process ensures ransomware resilience and immutability, as the Vault acts as a hardened third copy.

Distractors:

A: Production-to-replication target traffic is continuous synchronous/asynchronous replication, not periodic.

Periodic replication applies to Replication Target # Vault.

C: The Resilience Automation Server (RAS) is responsible for orchestrating failover and immutability enforcement, but it does not control port access between production and replication target.

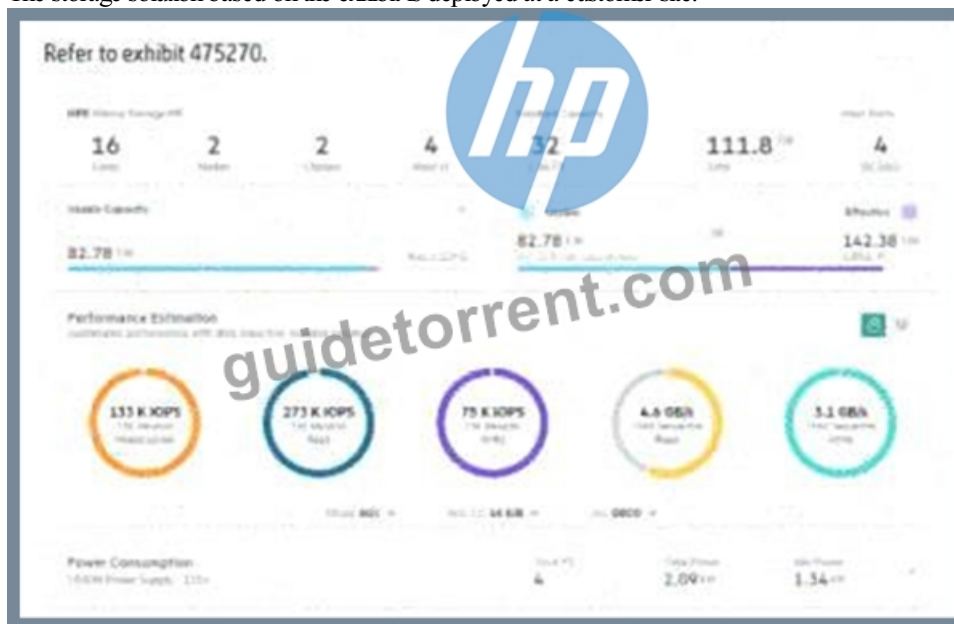
D: Snapshots of Zerto components are not what is replicated - it's application data VMs/volumes. The Vault ensures immutability of replicated data, not ZVM components.

Key Concept: Zerto Vault = encrypted, periodic replication from replication target to immutable vault.

Reference: HPE Zerto Vault Architecture White Paper, HPE Ransomware Recovery Solutions.

NEW QUESTION # 14

The storage solution based on the exhibit is deployed at a customer site.



How can the sequential read performance be enhanced with this setup?

- A. By adding more NVMe media to the solution
- B. By upgrading the nodes to 32-core IOMs
- C. By increasing the amount of 10Gb NICs
- D. By adding a third node to the solution

Answer: C

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

The exhibit shows an Alletra MP configuration delivering ~4.6 GB/s (256 KB sequential read) with four 10 Gb host ports. That throughput is close to the aggregate front-end bandwidth ceiling of 4×10 GbE (#5 GB/s raw, less with protocol overhead). For large-block sequential workloads, the front-end link budget is often the bottleneck; adding additional 10 GbE ports (or moving to higher-speed links) increases available host bandwidth and raises sustained sequential read throughput. This aligns with HPE sizing guidance: scale host connectivity to meet sequential throughput targets before adding media.

Analysis of Incorrect Options (Distractors):

B: Adding a third node isn't applicable to a 2-node HA block pair and would not address a front-end bandwidth limit.

C: More controller cores don't raise link-level throughput if host I/O is already constrained by port bandwidth.

D: Adding NVMe media primarily boosts IOPS/parallelism; sequential read is bounded here by front-end ports.

Key Concept: Sequential throughput is front-end bandwidth bound; scale host ports to increase GB/s.

Reference: HPE Alletra MP Performance and Sizing best practices (host connectivity scaling for throughput).

NEW QUESTION # 15

Refer to the exhibit.

Path Name	Status	Target	Transmit	Preferred
vmfsbat00:CD:T2:L1R	Standby	56:19:ce:90:bc:21:89:00	Fibre Channel	No
vmfsbat00:CD:T1:L1R	Standby	56:19:ce:90:bc:21:89:00	Fibre Channel	No
vmfsbat00:CD:T3:L1R	Dead	56:19:ce:90:bc:21:89:00	Fibre Channel	No
vmfsbat00:CD:T2:L1R	Standby	56:19:ce:90:bc:21:89:00	Fibre Channel	No
vmfsbat00:CD:T3:L1R	Dead	56:19:ce:90:bc:21:89:00	Fibre Channel	No
vmfsbat00:CD:T0:L1R	Active (I/O)	56:19:ce:90:bc:21:89:00	Fibre Channel	No
vmfsbat00:CD:T1:L1R	Standby	56:19:ce:90:bc:21:89:00	Fibre Channel	No
vmfsbat00:CD:T0:L1R	Active (I/O)	56:19:ce:90:bc:21:89:00	Fibre Channel	No

The above image represents an existing Alletra 6000 Peer Persistence configuration.

Which statement could be true in this scenario?

- A. The performance of the array could be reduced due to the amount of paths active.
- **B. The performance of the array could be reduced due to a missing controller.**
- C. The amount of active (0) paths could reduce the performance of the array.

Answer: B

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

In the exhibit, several paths show "Standby" and some appear "Dead", while only a subset is Active (0).

This typically indicates that one storage controller may be missing or offline, which reduces redundancy and can cause performance degradation. In a healthy Peer Persistence environment, both controllers should present active and non-optimized paths.

Distractors:

A & B: Having multiple active paths does not inherently reduce performance; in fact, MPIO load balances traffic. The issue here is path failures, not excessive active paths.

Key Concept: MPIO pathing in HPE Peer Persistence and controller health.

Reference: HPE Alletra 6000 Peer Persistence Implementation Guide.

NEW QUESTION # 16

A growing technology company is planning to upgrade its data center infrastructure. Their considerations:

Budget: Predictable monthly payments, no upfront CapEx.

Flexibility: Long-term use, no forced returns.

Ownership: Prefer eventual ownership, spread payments.

Control: Full customization and upgrades.

Which procurement option best meets their needs?

- A. Consumption based
- B. Operating lease
- **C. Capital lease**
- D. Capital purchase

Answer: C

Explanation:

Detailed Explanation:

Rationale for Correct Answer:

A Capital Lease (also known as a finance lease) spreads costs over time like OpEx, while giving the customer the ability to own the equipment at the end of the lease term. This matches the desire for predictable payments, eventual ownership, and full control.

Distractors:

A (Consumption model): GreenLake provides OpEx flexibility but does not lead to ownership.

B (Operating lease): Pure rental; equipment must be returned, no ownership.

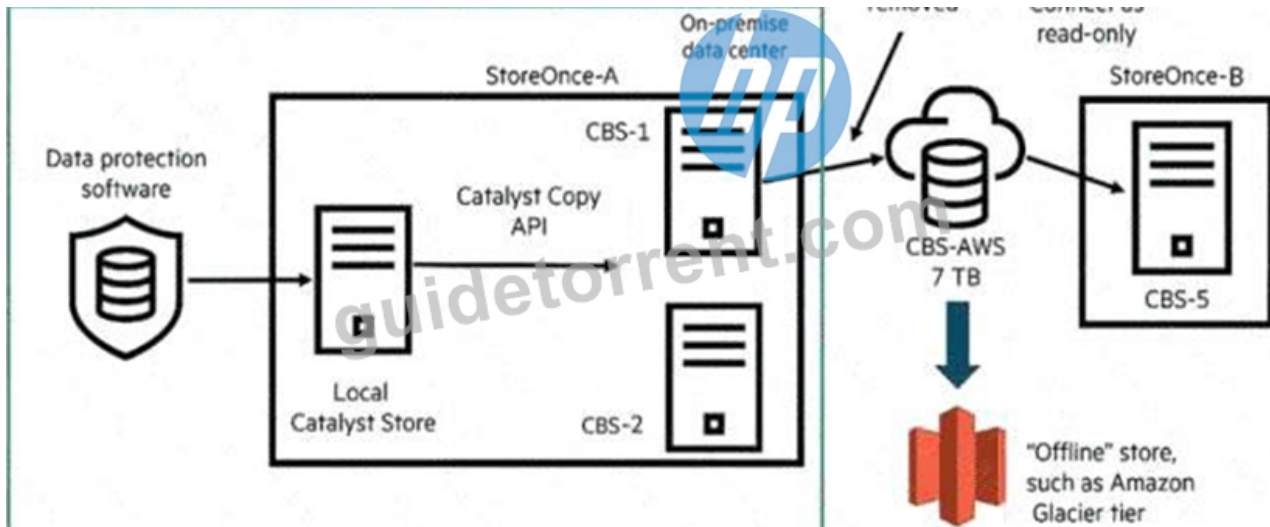
C (Capital purchase): Requires large upfront payment, which the customer wants to avoid.

Key Concept: Capital Lease = predictable payments + ownership path.

Reference: HPE Financial Services Procurement Options.

NEW QUESTION # 17

Refer to the exhibit.



A junior engineer is expanding a StoreOnce deployment for a law firm with a hybrid environment. The customer already has Veeam backing up to StoreOnce 3660 Gen 4 at both primary and secondary sites. They want to add Cloud Bank Storage (CBS) to archive into AWS Glacier tier for compliance. The junior engineer has added Cloud Bank licenses for the 80TB onsite capacity at the primary office.

Question: What does the junior engineer need to add to enable this scenario?

- A. Cloud Bank Storage for AWS Glacier
- B. Catalyst License for StoreOnce-B
- C. Federated Management
- D. Detach License on StoreOnce-A

Answer: D

NEW QUESTION # 18

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