

# GInI CInP Practice Test In Desktop Format



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## GInI Certified Innovation Professional (CInP) Sample Questions (Q117-Q122):

### NEW QUESTION # 117

Incentives are used for what purpose?  
Select one correct answer from the list:

- A. To pressure and coerce people into engaging in the innovation program
- B. To reward people for having engaged in the innovation program
- C. To force people to engage in the innovation program even if they do not want to.
- D. To encourage people to engage in the innovation program in the first place.

**Answer: D**

#### **NEW QUESTION # 118**

A key principle in Design Thinking is that most of the problems we encounter are \_\_\_\_\_ when we first encounter them. Select one correct answer from the list

- A. already solved
- B. too big
- C. not worth solving
- D. Ill-framed

**Answer: D**

#### **NEW QUESTION # 119**

Context in the GIInI Breakthrough Innovation Method (the first step) gives a team a clear center point to focus on and boundaries in which to channel their efforts toward a particular outcome.

Select one correct answer from the list:

- A. A head start in coming up with breakthrough solutions
- B. An inner goal to concentrate on and an outer bounds to stay clear of
- C. A clear center point to focus on and boundaries in which to channel their efforts
- D. A clear sense of purpose to drive toward, and no boundaries to worry about-so that they achieve maximum creativity

**Answer: C**

Explanation:

The GIInI Breakthrough Innovation Method, as outlined in the Certified Innovation Professional (CInP) Handbook, begins with "Context" as its first step. This step is foundational, designed to orient the team by establishing a "clear center point" (the problem or opportunity) and "boundaries" (scope and constraints) to guide their work. GIInI emphasizes that innovation thrives within defined parameters-too much freedom can lead to unfocused efforts, while too little stifles creativity. Context provides a balance, ensuring the team knows what they're solving for and where to direct their energy, setting the stage for subsequent steps like exploration and ideation. Option B, "no boundaries," contradicts GIInI's structured approach; unbounded creativity risks irrelevance. Option C, "head start in solutions," skips ahead to outcomes, not context's role.

Option D, "inner goal and outer bounds," is close but less precise-GIInI uses "center point" and "boundaries" explicitly. Option A matches the handbook's wording and intent, aligning with the original answer. This reflects GIInI's adaptation of Design Thinking principles, where a well-defined problem space is critical for effective innovation, ensuring efforts are both creative and purposeful.

#### **NEW QUESTION # 120**

Throughout a brainstorming session, a Recorder should be assigned to record the \_\_\_\_\_ of the session. These would subsequently be documented and shared with affected stakeholders." Select one correct answer from the list:

- A. most creative ideas
- B. final idea selected
- C. key ideas, themes, assessments, and final outcomes
- D. purpose

**Answer: C**

#### **NEW QUESTION # 121**

Because "The Planner" will coordinate the production and delivery of a new offering, they are usually best suited for which phase of

innovation work?

Select one correct answer from the list:

- A. The Front End
- B. The Mid Zone
- **C. The Back End**
- D. All phases

**Answer: C**

Explanation:

GInI's CInP Handbook defines "The Planner" as an archetype excelling in organization, logistics, and execution-skills critical for coordinating "production and delivery" of a new offering. This places them squarely in the Back End of GInI's innovation process, where the focus shifts from ideation (Front End) and validation (Mid Zone) to operationalizing the innovation. The Back End involves detailed planning for manufacturing, supply chain management, and market launch-tasks the Planner's methodical nature is tailored to handle (e.g., scheduling, resource allocation). The Front End (B) is exploratory, requiring creativity over coordination. The Mid Zone (C) focuses on business casing and strategy, not execution logistics. "All phases" (D) overextends the Planner's role beyond their core strength. GInI's framework assigns the Planner to the Back End to ensure seamless delivery, leveraging their ability to translate validated concepts into tangible outcomes. The original answer (A) is correct, embodying GInI's strategic archetype deployment-a practical application of role specialization in the innovation pipeline.

Reference: GInI CInP Handbook, Section on Innovation Archetypes and Back End Execution.

## NEW QUESTION # 122

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