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GInI Certified Innovation Professional (CInP) Sample Questions (Q97-Q102):

NEW QUESTION # 97

Because "The Maverick" likes to challenge the status quo, being that they are driven and hungry for doing new things, they are usually best suited for which phase of innovation work?

Select one correct answer from the list:

- A. All phases
- **B. The Front End**
- C. The Mid Zone

- D. The Back End

Answer: B

Explanation:

GInI'sCInP Handbook profiles "The Maverick" as an innovator archetype who thrives on disruption and questioning norms, making them ideal for the Front End of Innovation. This phase involves needfinding, ideation, and exploration-areas where Mavericks' hunger for novelty and boundary-pushing excels. The Mid Zone (A) focuses on validation and business casing, requiring more structure than Mavericks typically prefer.

The Back End (B) emphasizes execution, which suits detail-oriented planners, not disruptors. "All phases" (C) dilutes the Maverick's specific fit, as their strengths are less relevant later. D matches GInI's archetype mapping, confirming the original answer.

NEW QUESTION # 98

For projects in the Back End, once a pilot demonstrates the commercial viability of the offering, the effort is passed on to the next stage, where it is ramped up to full-scale capacity via various capital investments.

Select one correct answer from the list:

- A. Allowed to continue running in pilot mode
- **B. Ramped up to full-scale capacity**
- C. Reconsidered by the business' head decision-makers
- D. Scaled back to fit market demand

Answer: B

Explanation:

GInI'sCInP Handbook describes the Back End progression: a successful pilot proves commercial viability, triggering a shift to "ramped up to full-scale capacity" through capital investments (e.g., production facilities, staffing). This scales the offering for market entry. Option A, "scaled back," contradicts success-pilots confirm demand. Option B, "continue in pilot mode," stalls progress, against GInI's execution focus. Option C, "reconsidered," suggests doubt, not the post-pilot norm. Option D matches GInI's model, aligning with the original answer, embodying the Back End's goal of operationalizing validated innovations, a culmination of GInI's phased risk-to-reward strategy.

NEW QUESTION # 99

Because "The Maverick" likes to challenge the status quo, being that they are driven and hungry for doing new things, they are usually best suited for which phase of innovation work?

Select one correct answer from the list:

- A. All phases
- **B. The Front End**
- C. The Mid Zone
- D. The Back End

Answer: B

Explanation:

GInI'sCInP Handbook profiles "The Maverick" as an innovator archetype who thrives on disruption and questioning norms, making them ideal for the Front End of Innovation. This phase involves needfinding, ideation, and exploration-areas where Mavericks' hunger for novelty and boundary-pushing excels. The Mid Zone (A) focuses on validation and business casing, requiring more structure than Mavericks typically prefer.

The Back End (B) emphasizes execution, which suits detail-oriented planners, not disruptors. "All phases" (C) dilutes the Maverick's specific fit, as their strengths are less relevant later. D matches GInI's archetype mapping, confirming the original answer.

Reference: GInI'sCInP Handbook, Section on Innovation Archetypes and Phases.

NEW QUESTION # 100

Design Methods bring Design Thinking to life by allowing teams to study problems and evaluate potential solutions.

Select one correct answer from the list:

- **A. Study problems and evaluate potential solutions**

- B. Study users and evaluate potential trends
- C. Study markets and evaluate potential opportunities
- D. Study markets and evaluate potential strategies

Answer: A

Explanation:

GInI's CInP Handbook describes Design Methods as practical tools (e.g., journey mapping, prototyping) that operationalize Design Thinking's principles. These methods enable teams to "study problems" (via empathy, observation) and "evaluate potential solutions" (via prototyping, testing), spanning the process from problem definition to solution validation. This dual focus is central to GInI's human-centered approach, ensuring innovations address real issues effectively. Option B, "study users and trends," is partial (users yes, trends less so). Option C, "markets and strategies," shifts to business planning, not design. Option D, "markets and opportunities," is market research, not Design Thinking's core. Option A matches GInI's intent, aligning with the original answer, embodying a systematic, problem-solution dialectic—a bedrock of GInI's innovation practice.

NEW QUESTION # 101

Good Innovation Teams - those populated with the right types of individuals - should be given what in their work?
Select one correct answer from the list

- A. Detailed instructions and clear guidance.
- B. A strict, well-defined mandate with predefined plans.
- C. Lots of opportunities to play and have fun.
- **D. Latitude and autonomy.**

Answer: D

NEW QUESTION # 102

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