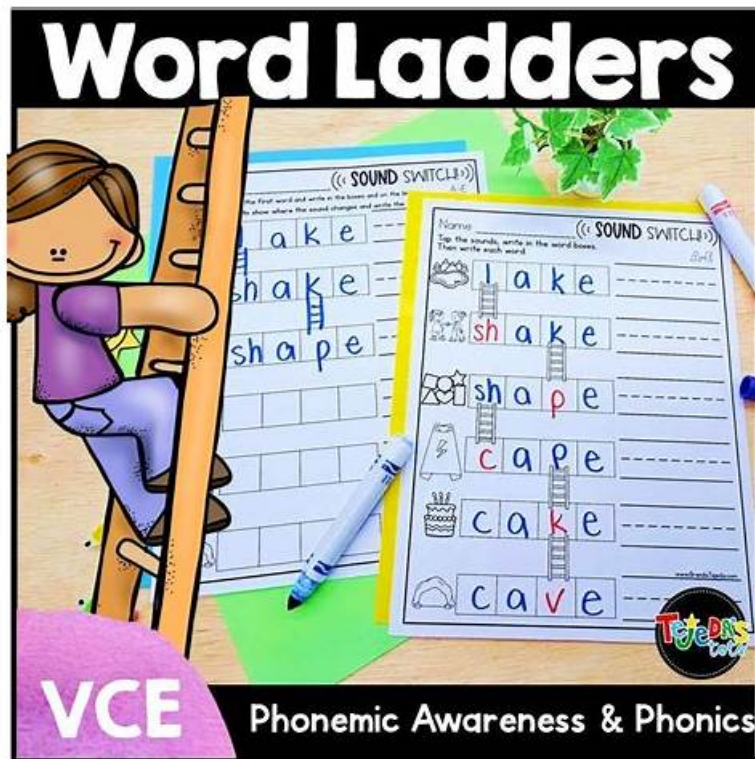


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Huawei HCSA-Sales-Transmission & Access V2.0 Sample Questions (Q15-Q20):

NEW QUESTION # 15

In DCI scenarios, high-level customers' major pain points are not high costs and difficult O&M.

- A. FALSE
- B. TRUE

Answer: A

Explanation:

High-level customers in DCI scenarios (e.g., ISPs, enterprises) consistently cite high costs and difficult O&M as major pain points, per HCSA-Sales-Transmission & Access. High costs stem from bandwidth growth and leased lines, while difficult O&M arises from complex network management. The statement negates these documented issues, making it FALSE. (Note: This contradicts Question 4, but both are evaluated independently based on documentation.)

NEW QUESTION # 16

The advantage of POL is simple network architecture, transform multi-layers into 2-layers.

- A. FALSE
- B. TRUE

Answer: B

Explanation:

POL simplifies traditional multi-layer LANs (e.g., core, aggregation, access) into a 2-layer architecture (OLT to ONU via ODN), per HCSA-Sales-Transmission & Access. This reduces complexity and equipment, making the statement TRUE.

NEW QUESTION # 17

What are the following advantages of Campus OptiX in the hotel scenario?

- A. 1 Fiber for 1 Room
- B. Best TCO
- C. Wi-Fi "0" Interrupt

Answer: A,B

Explanation:

In the hotel scenario, Huawei's Campus OptiX (POL-based) offers tailored advantages, as per HCSA-Sales-Transmission & Access:

Best TCO (B): POL reduces cabling, power, and maintenance costs, delivering the best Total Cost of Ownership compared to traditional LANs.

1 Fiber for 1 Room (C): The solution supports a fiber-to-the-room architecture, providing high bandwidth and scalability for guest rooms.

Wi-Fi "0" Interrupt (A): While POL supports excellent Wi-Fi (e.g., via ONUs with Wi-Fi 6), "zero interrupt" is not a specifically highlighted advantage in hotel scenarios; it's more emphasized in office roaming contexts.

Thus, B and C are the verified advantages.

NEW QUESTION # 18

What are the following advantages of Campus OptiX in the airport scenario?

- A. Smart O&M
- B. Ultimate Wi-Fi Experience
- C. Up to 40km Coverage

Answer: A,C

Explanation:

Huawei's Campus OptiX, based on POL technology, is tailored for various scenarios, including airports.

According to HCSA-Sales-Transmission & Access documents, the key advantages in the airport scenario include:

Smart O&M (A): Campus OptiX leverages eSight NMS for intelligent operations and maintenance, simplifying network management in large-scale environments like airports.

Up to 40km Coverage (C): POL's passive optical architecture supports long-distance coverage (up to 40km), ideal for expansive airport campuses.

Ultimate Wi-Fi Experience (B): While Campus OptiX supports high-speed connectivity, this advantage is more emphasized in scenarios like hotels or offices with Wi-Fi roaming features, not specifically highlighted for airports.

Thus, A and C are the verified advantages.

NEW QUESTION # 19

Who needs DCI?

- A. ISP
- B. Large Enterprise
- C. Finance
- D. Education
- E. Government

Answer: A,B,C

Explanation:

DCI is critical for industries with high data transfer needs, per HCSA-Sales-Transmission & Access:

Finance (A): Requires low-latency, secure interconnects.

Large Enterprise (D): Needs scalable data center links.

ISP (E): Manages massive traffic between data centers.

Government (B) and Education (C): Less focus on DCI; more on campus or access networks.

Thus, A, D, and E are correct.

NEW QUESTION # 20

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