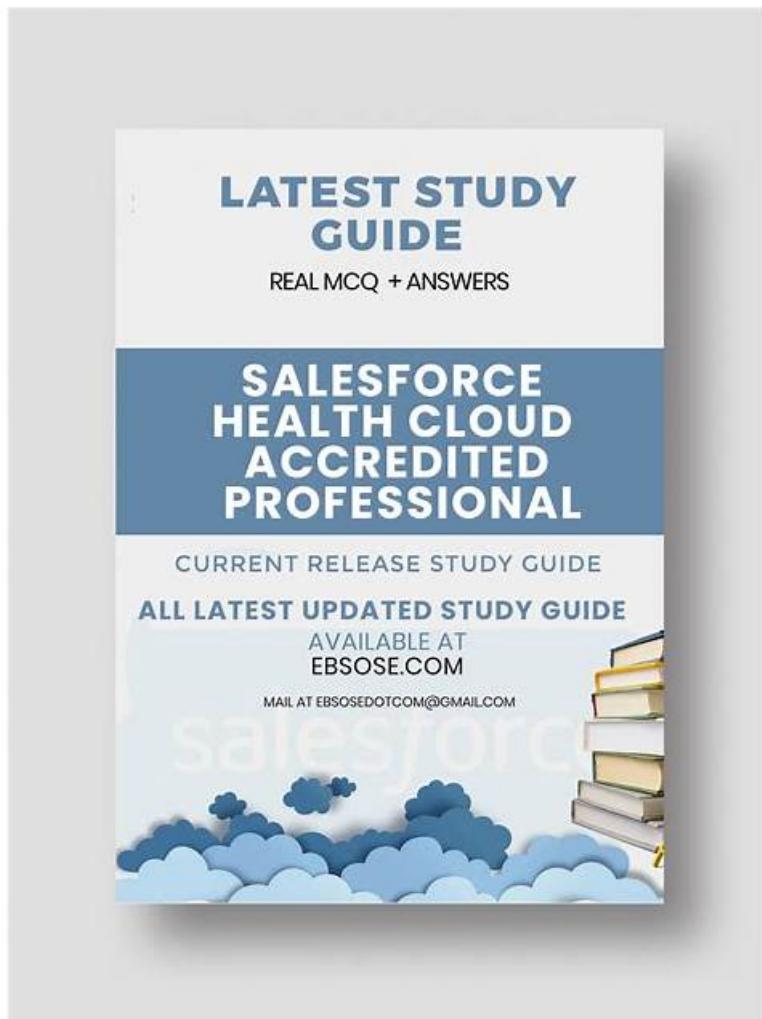


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Salesforce Health Cloud Accredited Professional Sample Questions (Q60-Q65):

NEW QUESTION # 60

When Setting Up Intelligent Sales, which three types of record should be a
Records can be Created? (Choose Three)

- A. Assets
- B. Opportunities
- C. Accounts
- D. Contacts
- E. Locations

Answer: C,D,E

Explanation:

According to the Salesforce documentation¹, when setting up Intelligent Sales in Health Cloud, you need to create records for accounts, contacts, and locations. Accounts represent the organizations or individuals that you sell to, such as hospitals, clinics, or pharmacies. Contacts represent the people who work at those accounts, such as physicians, nurses, or pharmacists. Locations represent the physical places where you visit your contacts, such as offices, wards, or labs¹.

NEW QUESTION # 61

Which credentials are available to track against providers with standard Health Cloud? (Choose two.)

- A. Board Certification
- B. Facility Relationship
- C. Business License
- D. Specialties

Answer: A,D

Explanation:

Reference and details below.

Streamline the Credentialing Process. Seamlessly collect credential data in the self-service application provider applications with integrated credential verification and validation rules for mandatory information. Use the extended data model to capture all aspects of provider education, work history, regulatory action, malpractice insurance, specialty, board certification, and award data to allow for comprehensive verification.

For detailed instructions, see the [Vlocity Provider Network Management documentation](#).

NEW QUESTION # 62

Dr. Jill Mikel at Tahoe Hospital would like to improve the management of patient visits. Which steps should the Salesforce Administrator complete to setup a patient visit Process? (Choose two)

- A. Create a Task and add task to an action plan template.
- B. Create a task and add the task to visit creation.
- C. Create flow for the business process.
- D. Create an action plan template add flow and published the template.

Answer: C,D

Explanation:

Explanation

Reference and details below.

Set Up Your Action Plan Templates

Your users can use the action plan templates you define to create different types of visits. An action plan template adds a set of assessment tasks to a visit that your sales rep completes before ending the visit.

Before you create an action plan template, make sure you have the business flows that your sales reps need for their assessment tasks. You can either build your own flows using the Flow Builder, or you can use the Patient Registration and Order Authorization flows provided with Intelligent Sales. If you create a flow, make sure that this flow accepts `VisitId` and `AssessmentTaskId` as input.

2. [Add task flows in an action plan template and publish it.](#)
 - a. In the Items tab of your action plan template, click **Add Flow**.

 **Warning:** Only add task flows to your template. Intelligent Sales doesn't support assessment task definitions.

Consent can take place with the participant providing **consent in person**, using a **tablet or mobile device**. Patients and members who aren't physically present can **log into their Experience Cloud site**, then view and provide consent for documents related to the program.

NEW QUESTION # 63

How should Members and Patients be represented during the basic set-up of Health Cloud console for Care Coordinators and Managers as per the Salesforce recommendation?

- A. Leveraging Candidate Accounts are the recommended approach to represent Members and Patients.
- **B. Leveraging Person Accounts is the recommended approach to represent Members and Patients.**
- C. The Individual data model may be used to represent Members and Patients.
- D. Salesforce recommends using Member Accounts to represent Members and Patients.

Answer: B

Explanation:

According to the Health Cloud Implementation Guide, leveraging Person Accounts is the recommended approach to represent Members and Patients during the basic set-up of Health Cloud console for Care Coordinators and Managers. Person Accounts are a type of account that combines account and contact information in a single record. They are suitable for representing individual consumers in healthcare and life sciences. The other options are not recommended approaches to represent Members and Patients.

NEW QUESTION # 64

Which type of files can be uploaded as Consent Documents in secure folders of Health Cloud for a Care Program? (Choose two)

- A. Files that are smaller than 2 - Simple Application 5MB
- B. Opt out consent documents
- **C. Copy-protected PDF files**
- D. Authorization consent forms
- **E. Password protected files**

Answer: C,E

NEW QUESTION # 65

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