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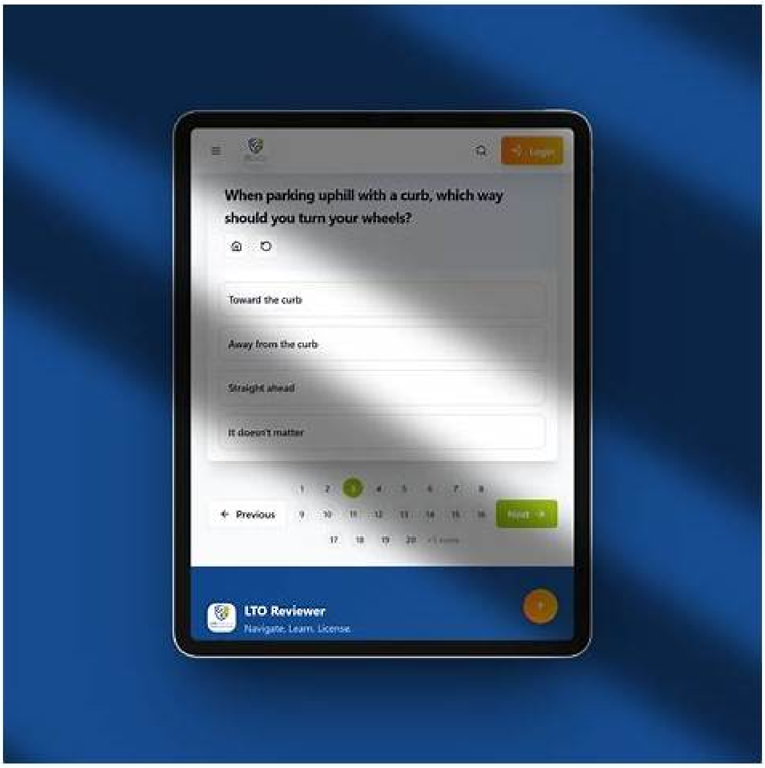

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CISI Investment Funds in Canada (IFC) Exam Sample Questions (Q163-Q168):

NEW QUESTION # 163

A client has $100,000 in savings, $5,000 in bank accounts, and $10,000 in loans. Calculate his net worth.

- A. $105,000
- B. $115,000
- C. $90,000
- D. $95,000

Answer: D

Explanation:
Net worth is calculated as total assets minus total liabilities. The client's assets are $100,000 (savings) + $5,000 (bank accounts) = $105,000. The liabilities are $10,000 (loans). Thus, net worth = $105,000 - $10,000 = $95,000. The feedback from the document confirms:
"Net worth is calculated as the value of all of the client's assets after subtracting outstanding loan and mortgage balances. In this example, the client has $100,000 + $5,000 = $105,000 in assets, and $10,000 in loans. Therefore, his net worth is $105,000 - $10,000 = $95,000." Reference: Chapter 1 - The Role of the Mutual Fund Sales RepresentativeLearning Domain: An Introduction to the Mutual Funds Marketplace

NEW QUESTION # 164
Which company usually fills the role of the custodian for a mutual fund?

- A. A management company
- B. A subsidiary company
- C. A trust company
- D. An insurance company

Answer: C

Explanation:
Comprehensive Detailed Explanation with Investment Funds in Canada Course References:
The custodian of a mutual fund is responsible for safekeeping assets and handling cash inflows and outflows.
According to CSC, an independent financial organization, usually a trust company, serves as custodian. The custodian collects funds from investors, receives portfolio income, and arranges for distributions and redemptions.
Thus, the correct answer is A. A trust company.

NEW QUESTION # 165
The Mutual Fund Dealers Association of Canada (MFDA) has strict rules concerning conflicts of interest.
Which of the following is TRUE?

- A. Borrowing money from a client will always be acceptable provided there is a written contract detailing the nature of the agreement.
- B. Gifts and benefits may be provided to a client if your employer is aware of the benefits and has given approval.
- C. Activities that do not relate specifically to your employer need not be reported.
- D. Only actual conflicts must be reported to your employer. Potential conflicts need not be reported because they have not happened yet.

Answer: B

Explanation:
Gifts and benefits may be provided to a client if your employer is aware of the benefits and has given approval. This is one of the rules concerning conflicts of interest set by the MFDA. A conflict of interest is a situation where a person's personal interests conflict with their professional obligations or duties. Gifts and benefits may create a conflict of interest if they influence or appear to influence the person's judgment or actions. Therefore, the MFDA requires that any gifts and benefits given or received by a mutual fund dealer or its representatives must be disclosed to and approved by the dealer, and must not compromise or appear to compromise the dealer's or representative's integrity or objectivity. References: MFDA Bulletin #0756-P - Conflicts of Interest

NEW QUESTION # 166
Your client, Kimberly has investments in both registered and non-registered plans. Which of the following investment strategies is

best suited for Kimberly from a tax perspective?

- A. Include domestic pay assets in the registered plan and foreign pay assets in the non-registered plan.
- B. Include interest paying investments in the registered plan and dividend paying investments in the non- registered plan.
- C. Include dividend paying investments in the registered plan and interest paying investments in the non- registered plan.
- D. Include investments paying capital gains in the registered plan and foreign pay investments in the non- registered plan.

Answer: B

Explanation:
According to the Canadian Investment Funds Course, different types of investment income are taxed differently in Canada. Interest income is fully taxed at the marginal rate, while dividend income is favourably taxed with a dividend tax credit. Capital gains are taxed on 50% of the gain at the marginal rate, and foreign income is subject to withholding tax. Therefore, a tax-efficient strategy is to include interest paying investments, such as bonds or GICs, in the registered plan, where they can grow tax-deferred until withdrawal. Dividend paying investments, such as Canadian stocks or ETFs, should be included in the non- registered plan, where they can benefit from the lower tax rate and the dividend tax credit. Foreign income should also be avoided in the non-registered plan, unless it is held in a U.S. dollar account or a foreign currency hedged ETF, to reduce the impact of withholding tax and currency fluctuations.
1: Canadian Investment Funds Course - IFSE Institute 2 (Unit 9: Retirement)

NEW QUESTION # 167
Karen works Monday to Wednesday for a member of the MFDA as a dealing representative and Thursday and Friday as a language instructor at a local college. Client orders received on Thursdays and Fridays are held until Karen returns to work the following week. What condition of dual employment is violated under these circumstances?

- A. Karen's alternate employment must not bring the MFDA, its members, or the mutual fund industry into disrepute
- B. The dealer must maintain procedures to ensure continuous service to clients
- C. The dealer must be aware of and approve of Karen's other occupation
- D. The dealer must maintain procedures to address any potential conflicts of interest

Answer: B

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Holding client orders until the following week violates the requirement for continuous service to clients under dual employment conditions. The feedback from the document states:
"A mutual fund dealing representative who works for or is sponsored by a member of the MFDA may have, and continue in, another gainful occupation, provided that the dealer establishes and maintains procedures to ensure continuous service to clients. In this example, Karen's clients are not receiving continuous service." Reference:Chapter 17 - Mutual Fund Dealer RegulationLearning Domain:Ethics, Compliance and Mutual Fund Regulations

NEW QUESTION # 168
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