High Pass-Rate Salesforce - Revenue-Cloud-Consultant-Accredited-Professional - Salesforce Revenue Cloud Consultant Accredited Professional Reliable Exam Vce

With the intense competition in labor market, it has become a trend that a lot of people, including many students, workers and so on, are trying their best to get a Revenue-Cloud-Consultant-Accredited-Professional certification in a short time. They all long to own the useful certification that they can have an opportunity to change their present state, but they also understand that it is not easy for them to get a Revenue-Cloud-Consultant-Accredited-Professional Certification in a short time. If you are the one of the people who wants to pass the Revenue-Cloud-Consultant-Accredited-Professional exam and get the certificate, we are willing to help you solve your problem with our wonderful Revenue-Cloud-Consultant-Accredited-Professional study guide.

Salesforce Revenue Cloud Consultant Accredited Professional exam is a challenging exam that requires a thorough understanding of Revenue Cloud concepts and their practical application. However, passing the exam and earning the certification can open up new career opportunities and increase earning potential for professionals. Salesforce Revenue Cloud Consultant Accredited Professional certification demonstrates to employers that the candidate has the skills and knowledge needed to successfully implement and manage Revenue Cloud solutions within an organization.

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The Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam is divided into various sections that focus on different aspects of Revenue Cloud. Some of the key areas covered in the exam include revenue recognition, pricing and discounting, products and product families, order management, and forecasting. Revenue-Cloud-Consultant-Accredited-Professional Exam is designed to test the candidate’s knowledge of these areas and their ability to apply them in real-world scenarios.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q26-Q31):

NEW QUESTION # 26

What planning strategies should be taken to make user acceptance testing (UAT)Efficient?

- A. Execute all tests on behalf of the customer
- B. Issue change orders for all incidents that arise during testing
- C. Define and agree on acceptance criteria with customer
- D. Train UAT testers on the new functionality
- E. Finalize test plans before the build Phase completes

Answer: C,D,E

Explanation:
For User Acceptance Testing (UAT) to be efficient, it's crucial to have clear and agreed-upon acceptance criteria with the customer. This ensures that both parties have a mutual understanding of what constitutes a successful test outcome. Defining these criteria upfront helps streamline the testing process, as it focuses efforts on verifying that the system meets the business requirements and expectations. While the specific document reference for this answer isn't available in the provided Salesforce Revenue Cloud documents, this approach is awidely recognized best practice in UAT planning and execution in software development and implementation projects.

NEW QUESTION # 27
During user acceptance testing (UAT) a tester submitsan incident because the invoicetotal did not match the expected results. Which 3 types of information should be includedin the description of the incident and a quick resolution?

- A. quote number ordernumber or invoice number
- B. steps to replace issue
- C. expected resolution date
- D. Expected results
- E. description of new requirements that will help fix the issue

Answer: A,B,D

Explanation:
During User Acceptance Testing (UAT), when an incident is submitted due to a discrepancy in the invoice total, the following information should be included in the description of the incident for a quick resolution:
BQuote number, order number, or invoice number: This information is crucial as it helps identify the specific transaction that has caused the issue1.
D) Steps to reproduce the issue: Providing a clear and detailed step-by-step process to reproduce the issue is essential. This allows the team to understand the exact scenario under which the issue occurs, making it easier to diagnose and resolve1.
E) Expected results: Clearly stating what the expected results should be provides a benchmark against which the actual results can be compared. This helps in understanding the deviation and the impact of the issue1.
Reference
Learn About User Acceptance Testing Unit | Salesforce Trailhead
User Acceptance Testing Strategies for Large Data Volume Scenarios | Salesforce Education Resolve an Incident - Salesforce
Steps to Implement Incident Management in Your Salesforce Org

NEW QUESTION # 28
Which three documents help a revenue cloud consultant better understand the client's Revenue Cloud Project requirements before speakingfor the first time in a scopingsession?

- A. An approval matrix documentation that describe the approvals needed before a quote is sent to the customer
- B. A sample proposal the client provides to their customers
- C. The latest release notes found at help salesforce.com>salesforce CPQ patch notes
- D. Brochures that provided detail to the products and services the client offers
- E. The clients income statements and balance sheet.

Answer: A,B,D

NEW QUESTION # 29

Which topic of discussion comes first in a salesforce CPQ Scoping Session?

- A. Order Management
- B. Products and Bundles
- C. Quote Document and e-signature
- D. Business Process Mapping

Answer: D

Explanation:
In a Salesforce CPQ Scoping Session, the first topic of discussion is typically Business Process Mapping. This involves understanding the current business processes and identifying areas where Salesforce CPQ can provide improvements. It's an essential step in the scoping process as it helps to define the project's scope and identify potential challenges early on. The other topics like Quote Document and e-signature, Order Management, and Products and Bundles are also important but they usually come after the business processes have been mapped and understood.
References
* Get Started with Salesforce CPQ Unit | Salesforce Trailhead
* CPQ Scoping Questionaire? : r/salesforce - Reddit
* How To: Salesforce CPQ: Build a Bundle

NEW QUESTION # 30
What are three Key Characteristics of an implementationpartner leading a revenue cloudscoping session?

- A. Excellent Communication Skills both verbal and written
- B. Experience in A Selling RoleWith Quota Responsibilities
- C. Having Deep Knowledge of competitor products
- D. Understanding Design pitfalls and Migration actions tocourse correct
- E. Being Effective at planning monitoring and reviewing

Answer: A,D,E

Explanation:
The key characteristics of an implementation partner leading a revenue cloud scoping session are:
A: Excellent Communication Skills both verbal and written: Effective communication is crucial in any project implementation. The implementation partner must be able to clearly articulate the project goals, requirements, and progress to all stakeholders. They must also be able to listen and understand the needs and concerns of the client and the project team.
C: Understanding Design pitfalls and Migration actions to course correct: An experienced implementation partner should have a deep understanding of the common pitfalls in design and migration and how to avoid or correct them. This includes understanding thetechnical and business implications of design decisions and being able to anticipate and mitigate risks.
D: Being Effective at planning, monitoring, and reviewing: The implementation partner should be skilled in project management, including planning, monitoring progress, and reviewing outcomes. They should be able to keep the project on track, ensure that all tasks are completed on time and within budget, and evaluate the success of the project.
While having experience in a selling role with quota responsibilities (B) and deep knowledge of competitor products (E) can be beneficial in some contexts, they are not typically considered key characteristics for leading a revenue cloud scoping session.
References:
https://help.salesforce.com/s/articleView?id=000389713&language=en_US&type=1

NEW QUESTION # 31
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